

**Tel:** +79256438184

**Email:** anninalexander@bk.ru

**Anninalexanderrostislavovich@gmail.com**

**Skype:** Annin Alexander Rostislavovich



**RUSNAFTOGAZTRANS**  
LIMITED LIABILITY COMPANY

To: Who It May Concern

Attn: Principal Buyer / Mandate

Buyer's official ICPO should be issued & addressed as follows;

To: Supplier / Refinery, Russia-Federation

Attn: Export Director

Via: LLC "Rusnaftogaztrans"

(Sales Representative)

### **SOFT CORPORATE OFFER**

The undersigned company, LLC "Rusnaftogaztrans" is a direct mandate to Refinery in Russia and hereby with full Corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to supply the following petroleum Products / commodities with the terms and conditions as stated hereunder:

#### **HIGH SPEED DIESEL EURO 4 GRADE (GASOLINE)**

Origin: russian federation

Quantity: fifty thousand (50,000) metric tons with r&e into yearly

Contract cif price: usd\$ 430.00 gross / us\$420.00 net per mt

Fob price: usd\$ 410.00 gross / us\$400.00 net per mt

#### **FUEL OIL CST-180**

Minimum quantity: 10,000 metric tons per month

Maximum quantity: 500,000 metric tons per month

Price cif: gross usd\$ 380.00/ usd\$370.00 net

Fob price: gross usd\$ 360.00/ usd \$350.00 net

Origin: Russia

Loading port: Primorsk / ust-luga/ Rotterdam

#### **RUSSIA EASTERN SIBERIA PACIFIC OCEAN (ESPO)**

Minimum Quantity: 50,000 MT

Maximum Quantity 10,000,000 MT

FOB Price \$340 Gross / \$330 Net

CIF Price \$360 Gross / \$350 Net

COMMISSION STRUCTURE: \$ 5/ \$ 5

**Address:**

123154 , Moscow , Marshal Zhukov Ave., 30, floor 1 room I room 26

**INN: 7728840833**

**OGRN: 1137746337442**

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### **FOB PROCEDURE TANK TO VESSEL**

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal true Tank to Vessel.
3. Seller issues to Buyer product passport, Certificate of Origin, Refinery commitment Letter to supply and the Logistic payment invoice for Buyer to pay for the injection fee from the Seller's tank into Buyer's vessel.
4. Upon the confirmation of the injection fee by the Logistics Company issue Fresh SGS Report less than 24/48 hours or Buyer performs SGS by his SGS inspection team, Seller issues Dip Test Authorization letter sign by all parties.
5. Upon the countersigning of the DTA, Buyer order SGS or INTERTEK to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test of the product in the Seller's tank.
6. Seller issues fresh SGS Report, Tank receipt,
7. Buyer provide vessel details (Q88), Seller shall immediately submit the (SGS or INTERTEK) inspection Report along with the full Proof of Product (POP) to the Buyer including Notice of Readiness To Inject.
8. Seller commences injection into Buyer vessel and issued Injection Report to Buyer.
9. Upon the confirmation of the total quantity Injected into buyers' vessel, Buyer makes 100% payment by MT103 TT wire transfer for the total product.
10. Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment.

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Destination: Any Safe World Port (ASWP).

Specification: Annexed within Contract (TBA).

PB: 2% Operative Performance Bond, by the Seller.

### **WARNING & INSTRUCTIONS!**

We have listed above the acceptable PROCEDURES from seller for all FOB Rotterdam, Houston and Vladivostok including CIF AWSP.. We have only 1 procedure and the buyer can select just this one to perform. The following rules apply to any of the procedures. Buyer can select only one of them for any FOB transaction. Buyer cannot mix and match nor negotiate anything in the seller's procedure, if procedures are not acceptable by buyer, please don't issue an ICPO. Buyer cannot change a word in any of the chosen procedures outlined in the received offer. Seller does not sign buyer's ICPO. Seller does not endorse buyers ICPO. If buyer's ICPO is up to standard & acceptable, we shall forward to the selling refinery and the buyer shall receive commercial invoice (C.I.) from seller and we proceed. We have NCNDA policy strictly in place for execution as at when due. We expect the buyer to copy and paste exactly their chosen procedures to their ICPO without alterations. All ICPO's must contain the contact details of the buyers CEO/Director/ who endorsed the ICPO for proper check before forward to refinery for instant transaction. Before we accept your ICPO, we are sure and must be sure seller has the available product and quantity stated on ICPO, therefore we expect buyers to cooperate and issue ICPO's in accordance to avoid rejection!.

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