

To
End Buyer / Buyer Mandate.

SOFT CORPORATE OFFER (SCO)

We LLC Biknedra the Seller Mandate hereby confirm under Penalty of Perjury, under International Law that we are ready, willing and able to sell the following commodity as per the specification and quantity/price as specified in the terms and conditions stated below.

We further warrant and attest that this allocation has been fully confirmed as existing, is true and valid and is available for Sale & Purchase transaction. We further warrant and attest under penalty of perjury that we have full and complete legal rights and authority to sell this contract to prospective Buyer.

Delivery: CIF

Payment Method: MT103, TT Wire Transfer Commission: \$5.00 Seller Side (Closed) Commission: \$5.00 Buyer Side (Open)

Inspection: SGS OR Equivalent.

Available Products Allocation/Pricing.

RUSSIAN EN590 10PPM / 50PPM

Quantity: SPOT/CONTRACT BASIS ONLY		Price CIF	
Minimum	Maximum	Gross	Net
50,000 Metric tons	400,000 Metric tons	\$260.00	\$250.00

RUSSIAN LIGHT CYCLE OIL (LCO)

Quantity: SPOT/CONTRACT BASIS ONLY		Price CIF	
Minimum	Maximum	Gross	Net
100,000 Metric tons	400,000 Metric tons	\$200.00	\$190.00

RUSSIAN DIESEL GAS D2 OIL GOST 305-82

Quantity: SPOT/CONTRACT BASIS ONLY		Price CIF	
Minimum	Maximum	Gross	Net
100,000 Metric tons	400,000 Metric tons	\$310.00	\$300.00



FOB Rotterdam Trading Procedure

- 1. Buyer issues Irrevocable Cooperate Purchase Order (ICPO), and Buyer international passport Data Page
- 2. Seller verifies buyer's details and issues the SALES AND PURCHASE AGREEMENT / OFFICIAL COMMERCIAL INVOICE addressed to the buyer's Company.
- 3. Buyer reads carefully the terms and conditions of the «SPA» and then signs/seals (SPA) and (CI) and returns to the seller, signed showing that they have agreed on the terms and conditions of the «CI/SPA» according to the Sellers transaction procedures.
- 4. Seller issues the PPOP Documents as shown below:
 - Export License
 - Certificate of Incorporation
 - Rail Way Bill {For the transportation of the product from the Refinery reservoir to the Sea Shore Tank storages at the loading port}.
 - Certificate of Quantity and Quality
 - Certificate of Origin
 - TANK RECEIPTS {Verifiable with full coordinates of where the tanks are located}
 - Dip Test Analysis Result
 - Commitment to Supply
 - Confirmation of the Availability of Product {Endorsed by the Russian Ministry of Energy}
- 5. After proper verifications on the sellers PPOP documents, **Buyer visits the Refinery in Russian Federation** to sign the ACT OF TRANSFER and after successful TTM at seller's office, buyer forwards the signed sealed ACT OF TRANSFER to the Russian Ministry of Energy directly in other to change the TITLE of the ALLOCATION of the PRODUCT to buyer's company name as the owner of the ALLOCATION.
- 6. After Successful CHANGE OF OWNERSHIP to buyers company name as the owner of the Allocation. Loading of the products into the vessel commences, as buyer receives the ALLOCATION CERTIFICATE from MOE. Buyer forwards copy of the Certificate to the Russian Port Authorities/Customs, for them to enable successful loading of the product/departure of the vessel to buyers discharge port.
- 7. After Successful loading of the product into the vessels, Shipment commences and seller sends to buyer all shipping documents, including... A. VESSEL Q88, B. BILL OF LADING, C. CARGO MANIFEST.. ETC.



- 8. Upon Arrival of the vessel to buyers discharge port, buyers perform DTA and after successful RESULT of the quantity and quality of the product at the buyer's discharge port. Within 72 working hours buyer pays seller in Full for the total costs of Products via MT103/TT to the seller nominated bank account.
- 9. Upon confirmation of the buyer's payment of the product, within 48 banking hours, Seller pays all intermediaries in the transaction accordingly.

If the above pricing and trading procedure is acceptable by your company kindly issue an ICPO addressed to "LLC Biknedra" and incorporates the working procedures in the ICPO.

Sincerely

Zakharov Alexey Sergeevich

LLC Biknedra (ООО "БИКНЕДРА") General Director:

INN: 7729767350

OGRN: 1147746305805