



# АО ЕВРАЗИЙСКИЕ ЭНЕРГЕТИЧЕСКИЕ СИСТЕМЫ

АДРЕС: 117312, МОСКВА Г, 60-ЛЕТИЯ ОКТЯБРЯ ПР-КТ, ДОМ 9, КОМНАТА 28.

ТЕЛЕФОН: +7 (926)-802-09-58 E-MAIL: igorvalerievich@bk.ru

ИНН: 7728288387

ОГРН: 1157746641722

## SOFT CORPERATE OFFER (SCO)

### JOINT STOCK COMPANY "EURASIAN ENERGY SYSTEMS"

ОГРН: 1157746641722 ИНН: 7728288387 КПП 772801001

Адрес: 117312, МОСКВА Г, 60-ЛЕТИЯ ОКТЯБРЯ ПР-КТ, ДОМ 9, КОМНАТА 28

**To:** Who it may concern

**Attn:** Buyer/ Principal mandate

Buyer's official ICPO should be issued and addressed as

**To:** Supplier/ Refinery Russia-Federation

**Attn:** Export Director

**JSC "EURASIAN ENERGY SYSTEMS"** As an official mandate to a Worthy of reliance refinery here in Russian Federation with corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to supply the following petroleum products with terms and procedure stated below:

Inspection-----SGS, CIQ or Similar at loading Port Payment

Terms----- MT760, SBLC, BG, MT103 T/T Wire Transfer.

Commission..... MeTric Ton \$10 Cif/Fob Barrel \$4

### **COMMODITIES**

*DUE TO CURRENT GLOBAL MARKET PRODUCT PRICE UNCERTAINTY AND FLUNCTUATION PRICES ARE SUBJECT TO NEGOTIATION AND CHANGE*

### **RUSSIA D2 GAS OIL GOST305-82**

QUANTITY: 50,000MT– 1,000,000MT

FOB PRICE: \$110 GROSS/\$100 NET.

CIF PRICE: \$130 GROSS/\$120 NET.

COMMISSION: \$5/\$5.



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## **MAZUT M100 GOST– 10585-99 RUSSIAN ORIGIN**

QUANTITY: 50,000MT- 1,000,000MT

FOB PRICE: \$110 GROSS/\$100 NET.

CIF PRICE: \$130 GROSS/\$120 NET.

COMMISSION: \$5/\$5.

## **BITUMEN GRADES: 40/50, 60/70 AND 80/100**

MINIMUM QUANTITY: 50,000 METRIC TONS PER MONTH

MAXIMUM QUANTITY: 200,000 METRIC TONS PER MONTH

CIF PRICE: GROSS USD \$ 120.00/ USD \$ 110.00 NET ON CIF /ASWP

FOB PRICE: GROSS USD \$100.00 USD \$ 90.00 NET ON FOB / ASWP

COMMISSION: \$5/\$5.

## **AVIATION KEROSENE COLONIAL GRADE 54**

QUANTITY: 500,000BBLs - 10,000,000BBLs

FOB PRICE: \$32 GROSS/\$28 NET.

CIF PRICE: \$ 48 GROSS/\$44 NET.

COMMISSION: \$2/\$2.

## **LIQUEFIED NATURAL GAS.GOST5542-87**

QUANTITY: 50,000MT- 500,000MT

FOB PRICE: \$100 GROSS/\$90 NET.

CIF PRICE: \$120 GROSS/\$110 NET.

COMMISSION: \$5/\$5.

## **JET FUEL A1 91/91**

QUANTITY: 500,000BBLs– 10,000,000BBLs

FOB PRICE: \$32 GROSS/\$28 NET.

CIF PRICE: \$ 48 GROSS/\$44 NET

COMMISSION: \$2/\$2.

## **RUSSIA VIRGIN FUEL D6**

QUANTITY: 100,000,000 -800,000,000 GALLONS

FOB PRICE: GROSS \$0.32 USD / NET \$0.30 USD

CIF PRICE: GROSS \$0.55 USD / NET \$0.53 USD

COMMISSION: \$0.1/\$0.1.

## **AUTOMOTIVE GAS OIL**

QUANTITY: 50,000MT– 1,000,000MT

FOB PRICE: \$110 GROSS/\$100 NET.

CIF PRICE: \$190 GROSS/\$180 NET.



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- 1 Buyer confirms SCO and issue official ICPO with banking details.
- 2 Sellers verify ICPO and issue Draft Contract open for amendments to Buyer,
- 3 Buyer review Draft Contract signs and returns with Buyer's international passport Copy and NCNDA+IMFPA to seller.
- 4 Seller legalized the signed Contract with the Ministry of Energy for approval of Contract at (Seller Expense) and sends the scan copy of the Approved Draft Contract via secured e-mail to buyer.
- 5 Upon buyer receipt of the Approved contract buyer Bank issue payment Instrument to Seller fiduciary bank via SBLC MT760 through Swift for the monthly shipment.
- 6 Upon confirmation of buyer payment instrument, Seller bank issue 2% PB & Full POP documents listed below to buyer bank; via SWIFT.
  - A. Copy of License to Export, Issued By the Department of the Ministry of Energy.
  - B. Copy of Approval to Export, Issued By the Department of the Ministry of Justice.
  - C. Copy of Statement of Availability of the Product.
  - D. Copy of the Refinery Commitment to Produce the Product.
  - E. Copy of the OJSC AK Transnet Contract to Transport the Product to the Port.
  - F. Copy of the Port Storage Agreement.
  - G. Copy of the Charter Party Agreement (S) To Transport the Product to Discharge Port.
  - H. Dip test Authorization,
  - I. Tank receipt
  - J. SGS report.
- 7 Upon confirmation of Seller 2% P/B & Full (POP) Shipment commences as per contract schedule. 8 Within 5 working days of Vessel arrival, buyer release full payment via MT103/TT for one Month shipment after CIQ or SGS at the destination port.



ESILEVSKY IGOR MARKOVICH

**GENERAL DIRECTOR**