

LLC EKOTEKHNONEFT



Limited liability company "Ekotekhnoneft"

628615, Khanty-Mansi Autonomous Okrug - Yugra, Nizhnevartovsk city, International street, western industrial hub
8 / p panel16. Phone: +79267451154 , Skype: kashmar .I. Vasilyevich , Email: kachmarl.vasilyevich@mail.ru

INN: 8603092817 | KPP: 860301001

SOFT CORPORATE OFFER

"LLC EKOTEKHNONEFT an official and legal representative to Russian Refineries that are willing and able to supply to any serious buyers all kinds of petroleum products on FOB basis.

RUSSIAN GAS L0.2/26 GOST 305-82

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.
FOB Price: \$180 Gross / \$170 Net
Commission: \$5 / \$5

IP54

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly.
FOB Price: \$22 Gross / \$20 Net.
Commission: \$1 / \$1

VIRGIN D6 FUEL OIL

Quantity: Minimum: 100,000,000 Gallon Trial Shipment / Maximum: 300,000,000 Gallon Monthly. FOB Price: \$0.56 / \$0.52
Commission: \$0.02

AVAIATION KEROSENE COLONIAL GRADE JET FUEL A1

Quantity: Minimum 2,000,000 MT Trial Shipment / Maximum: 5,000,000 MT Monthly. FOB Price: \$22 Gross/\$20 Net.
Commission: \$1 / \$1

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RUSSIAN MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 400,000 MT Monthly.
FOB Price: \$170 Gross / \$160 Net
Commission: \$5 / \$5

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly.
FOB Price: \$200 Gross / \$190 Net
Commission: \$5 / \$5

FOB PROCEDURE FOR ROTTERDAM

1. Buyer sends ICPO on receipt of Soft Offer along with Tank Storage Agreement (TSA) as proof of storage tank availability.
2. Seller issues commercial invoice/CI, for the available quantity in the storage tank to Buyer, Buyer Signs and returns to Seller
3. Seller issues signed and properly completed Dip Test Authorization letter to buyer.
4. Seller issues PPOP documents: Unconditional DTA Fresh SGS Report less than 48 Hours in Rotterdam Seller's Tank storage receipt to Buyer, Buyer orders SGS to conduct Dip Test of the product in the Seller's Tank at Buyer expense.
5. Upon successful Dip Test, seller injects the fuel into buyer's leased Storage Tank and seller submits the full injection report to the Buyer.
6. Buyer make 100% payment by MT103 TT wire transfer for the total product and Seller pays commission to all Seller side intermediaries as Buyer likewise pays commissions to all Buyer Side intermediaries involved in the transaction within 24 hours after confirmation of the buyer's payment.
7. Seller issues draft SPA to buyer to review for R&E monthly deliveries.

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8. Buyer reviews and approves the SPA and issues SBLC/IRDLIC irrevocable, non-transferable, auto revolving for 12 monthly shipment value, and documentary letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer on each monthly quantity.

9. The subsequent delivery shall commence according to the terms and conditions of the contract.



CEO: Kashimar .I. Vasilyevich
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