



АО
"DAGNEFTEGAZ"
ОАО «ДАГНЕФТЕГАЗ»



Адрес: Республика Дагестан, г. Махачкала, ул. Танкаева 75а, Индекс:367008

Телефон: +7 (495) 68-02-69, +79257473433 **Факс:** +7 (495) 68-02-69

Почта: dng@rosneft.ru, valerydavydov@ro.ru

Сайт: www.dagneftegaz.ru, **ИНН:** 0515012247, **ОГРН:** 1030500990410

FULL CORPORATE OFFER - CIF & FOB-DIP & PAY

Мы, «Дагнефтегаз», выступая в качестве Продавца / Уполномоченного экспортера с полной юридической ответственностью, настоящим подтверждаем нашу способность и готовность заключить договор на поставку Ниже Нефтяные товары российского происхождения для конечных покупателей / представителей на условиях / условиях Министерства энергетики России. Контрольные правила и положения установлены далее ниже.

We "JSC "Dagneftegaz" a world known reputable Seller/ Exporter with Full Legal Responsibility hereby Confirm our Capability and Readiness to enter into a contract for the supply of Below Petroleum Commodities Russian Origin to End Buyers /Representatives under the Conditions/Terms of Russian Ministry of Energy Export Control Rules and Regulations set forth below.

ПРОИСХОЖДЕНИЕ: Российская Федерация

ПОГРУЗОЧНЫЙ ПОРТ: Приморск/Новороссийск/Туапсе/Владивосток

ИНСПЕКЦИЯ: SGS или подобная любая общепринятая компания по проверке вопросов и ответов

СПОСОБ ОПЛАТЫ: MT103, TT WIRE & SBLC по прибытии продукта

ДОСТАВКА: FOB -CIF В ЛЮБОЙ БЕЗОПАСНЫЙ ПОРТ.

ГАРАНТИЯ ИСПОЛНЕНИЯ ОБЯЗАТЕЛЬСТВ: Подлежит обсуждению

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 20,000 MT

Maximum Quantity 500,000 MT

FOB Price: Gross 160 USD Net 150 USD

CIF Price: Gross 180 USD Net 170 USD

Commission 5 USD Seller side, 5 USD Buyer side.

LIQUEFIED PETROLEUM GAS. 50% PROPANE & 50% BUTANE MIX/ OTHER MIX (LPG)

Minimum Quantity: 30,000 MT

Maximum Quantity 500,000 MT

FOB Price: Gross 200 USD Net 190 USD

CIF Price: Gross 220 USD Net 210 USD

Commission 5 USD Seller side, 5 USD Buyer side.

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 500,000 BBLs

Maximum Quantity 10,000,000 BBLs

FOB Price: Gross 44 USD Net 42 USD

CIF Price: Gross 48 USD Net 46 USD

Commission 1 USD Seller side, 1 USD Buyer side.

ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 BBLs

Maximum Quantity 10,000,000 BBLs

FOB Price: Gross 52 USD Net 50 USD

CIF Price: Gross 56 USD Net 54 USD

Commission 1 USD Seller side, 1 USD Buyer side.

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Loading Port: Primorsk-Ust-Luga/Vladivostok - **CIF:** ASWP

Origin Russian Shipping Terms CIF: ASWP

Specification Standard

Shipment time 15-25 days

Inspection SGS or Equivalent

Shipment will be advised

Shipping Terms FOB

Specification Standard

Injection time 5-6days

Inspection SGS or Equivalent

Loaded from Primorsk-Ust-Luga-Vladivostok

FOB: Houston TX port- Rotterdam Port.

SPECIAL INSTRUCTIONS:

The SWIFT or clear stream text message covering all remittances shall clearly state the following: "clean, cleared, lien free and unencumbered funds, earned from financial consulting fees on commercial enterprises of non-criminal and non-terrorist origins, known by transaction code: TBP, for same day settlement/immediate credit." and are payable in cash immediately upon receipt by beneficiary's bank. By their signatures below, the Parties are verifying they are authorized signatories of their firm and each has had adequate opportunity to review with their legal counsel and has Understood, Agreed and Accepted this full corporate offer (GENERAL OFFER) effective as of the date stated above and signed this All Parties to this full corporate offer (FCO) hereby agree to be bound by the Terms and Conditions stipulated herein and further state that their respective representatives have full authority to execute this document.

DECLARATION: The undersigned declare that the signatories below have been fully and duly authorized to sign this full corporate offer (GENERAL OFFER) document and this (GENERAL OFFER) shall be operational upon sign and seal by the parties "buyer and seller companies" and confirming readiness to accept and receive the subject product(s) immediately after conducting SGS inspection or similar, at the storage tank facility.

FOB ROTTERDAM FINAL PROCEDURES

1. Buyer issues ICPO, Company Registration Certificate, copy of passport of authorized signatory

2. Seller issues commercial invoice along with a copy of the sales directors International Passport, Buyer signs and return commercial invoice along with acceptance letter of commitment to execute transaction, along with the Consignment note issued by the tank farm operator where product is currently stored, confirming availability of product in storage and the quantity in storage,

3. Seller issues to Buyer the below Partial POP Documents

- Statement of Product Availability
- Unconditional Commitment to Supply
- Injection /Q &Q Analysis Report
- SGS Chemical Testing Application Form issued by Seller, to be signed by Buyer

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-----WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURE-----

These procedures, prices and conditions, are not negotiable.
The Seller only accepts documents submitted with its format, If the Buyer's request, we can send ICPO template used by the Seller.
We do not give additional information over the phone or by email only.

ОАО "ДАГНЕФТЕГАЗ"

JSC "Dagneftegaz"

GENERAL MANAGER Davydov Valery Godovich

TIN 0515012247 PSRN 1030500990410

Legal name: JSC Dagneftegaz

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