

INN 9204508600 / OGRN 1149204069156 / OKPO 00372032 / OKATO 67266000000

# NEFTESTROY+

REFINING PRODUCTS

Contact Us 24/7 [info@neftestroyllc.ru](mailto:info@neftestroyllc.ru)  
For Inspection / Tank Storage / shipping services



## NEFTESTROY SOFT CORPORATE OFFER

MAY - JUNE - JULY 2022

### PRODUCTS LISTS:

AVIATION KEROSENE COLONIAL GRADE JET FUEL (JP54)  
TURBINE AVIATION FUEL JET A1  
LIGHT CYCLE OIL (LCO) / NAPHTHA / BITUMEN  
D2 DIESEL / EN590 10PPM / 500PPM / D6 – DIESEL VIRGIN BUNKER FUEL  
PETCOKE / AGO / LNG / MAZUT / ESPO / REBCO / EN590 / UREA  
1ST MONTH LIFT-ABLE X 12 MONTHS R/E DELIVERY

CIF / TTO / FCA  
FOB

**DIP AND PAY VLADIVOSTOK  
ROTTERDAM / HOUSTON PORTS**

#### PRODUCTS PRICE BASIS:

JET-FUEL JP54 NET - \$88 PER BBL AND GROSS \$90 USD PER BBL  
JET A1 NET \$88 PER BBL & GROSS \$90 USD PER BBL  
LCO NET -\$410 / MT AND GROSS \$420 USD PER MT  
D2 DIESEL – NET \$410 PER MT AND GROSS \$420 PER MT  
VIRGIN D6 DIESEL – NET \$1.96 PER MT AND GROSS \$1.98 PER MT  
PETCOKE NET -\$180 / MT AND GROSS \$190 USD PER MT  
MAZUT / LNG / AGO / LPG / REBCO / UREA / DAP / THESE PRODUCTS REQUIRES BUYERS' TARGET PRICE

#### DATE OF ISSUE:

06<sup>TH</sup> MAY – 31<sup>ST</sup> JULY, 2022 (AS PER VALIDITY OF SCO)

The, LIMITED LIABILITY COMPANY "NEFTESTROY +" as End-Seller, Title-Holder Refinery/Logistics Company, with Full Legal Responsibility under Penalty of Perjury hereby issue this Soft Corporate Offer (SCO) with given Terms and conditions as stated in this Offer to confirm our Readiness and to Execute a Sales and Purchase Agreement / Commercial Invoice with the End Seller & Buyer, and the Ability to Supply the following commodities according to the terms and conditions stipulated in this Soft Corporate Offer.

<https://excheck.pro/company/9204508600-neftestroy> / <https://neftestroyllc.ru/>  
<https://neftestroyllc.ru/>

Organization LLC 'NEFTSTROY+' was registered on December 26, 2014 at the address 299011, SEVASTOPOL G, KAPITANSKAYA UL, DOM 1. The company was assigned to OGRN- 1149204069156 and issued by INN 9204508600. The main activity is trade wholesale solid, liquid and gaseous fuel and similar products. The company is headed by ALEXANDER VLADIMIROVNA KHLAPANOVA. In 2016-2022, the company's profit amounted to Millions of Rubles and purchased Storage Reservoir Tanks in Houston, Rotterdam & Russian Ports for buyer to conduct Dip Test in Seller's Tank.



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## PURCHASING AS A CUSTOMER

The Procedures In Which The Organization Act As The Client To Auction Fuel In Seller (Neftestroy+) Tank

### TRANSACTION FREE ON BOARD (FOB/FCA/TTO) PROCEDURES

- I. THE BUYER ISSUE ICPO AND DETAILED COMPANY PROFILE WITH SCANNED PASSPORT COPY.
- II. SELLER ISSUES COMMERCIAL INVOICE (CI) FOR THE AVAILABLE QUANTITY IN THE STORAGE TANK TO BUYER. BUYER SIGNS AND SUBMIT CI WITH SIGNED TANK STORAGE AGREEMENT (TSA) FOR VERIFICATION AND APPROVAL, NCNDA/IMFPA WITH COMMISSION STRUCTURES.
- III. SELLER ISSUES THE PARTIAL POP (PPOP) DOCUMENTS AND SEND TO BUYER;
  - A. AUTHORIZATION TO SELL AND COLLECT (ATSC) LETTER TO AUCTION FUEL
  - B. INJECTION SCHEDULE
  - C. DATA TRANSMITTAL OF PRODUCT INJECTION REPORT (DTPIR)
  - D. CERTIFICATE OF ORIGIN
  - E. PRODUCT PASSPORT COPY
- IV. BUYER AND SELLER OBTAIN TANK STORAGE RECEIPT (TSR) FOR PERIOD OF INJECTION (BUYER PAY 3DAYS AND SELLER PAY 2DAYS) OR BUYER TAKEOVER SELLER AUCTION TANK. SELLER ISSUE UNCONDITIONAL DIP TEST AUTHORITY LETTER (UDTA) & AUTHORITY TO VERIFY (ATV) TO CONDUCT DIP TEST AND COMMENCE INJECTION / TRANSPORTATION OF PRODUCT ALLOCATION QUANTITY (PAQ) BY SLOT/BATCH.
- V. BUYER OBTAINS SGS ANALYTICAL AND INJECTION REPORTS WITHIN 48 HOURS, BUYER ISSUES MT103 TT WIRE PAYMENT TO SELLER TO PROCESS CHANGE OF TITLE OWNERSHIP CERTIFICATE TO BUYER FOR 1<sup>ST</sup> TRIAL VALUE OF SHIPMENT; SELLER ISSUES TO BUYER THE FINAL SALES AND PURCHASE AGREEMENT (SPA) TO REVIEW CONTRACT ON R/E DELIVERIES.
- VI. BUYER REVIEW AND APPROVES CONTRACT SPA AND ISSUES SBLC/IRDLIC IRREVOCABLE, NON-TRANSFERABLE, AUTO REVOLVING FOR 12 MONTHS SHIPMENT VALUE FOR LENGTH OF CONTRACT AND MANDATES / INTERMEDIARIES RECEIVES THEIR COMMISSIONS ACCORDING TO SPOT & MONTHLY DELIVERIES AND FOR EACH LIFT-ABLE AS SCHEDULE.





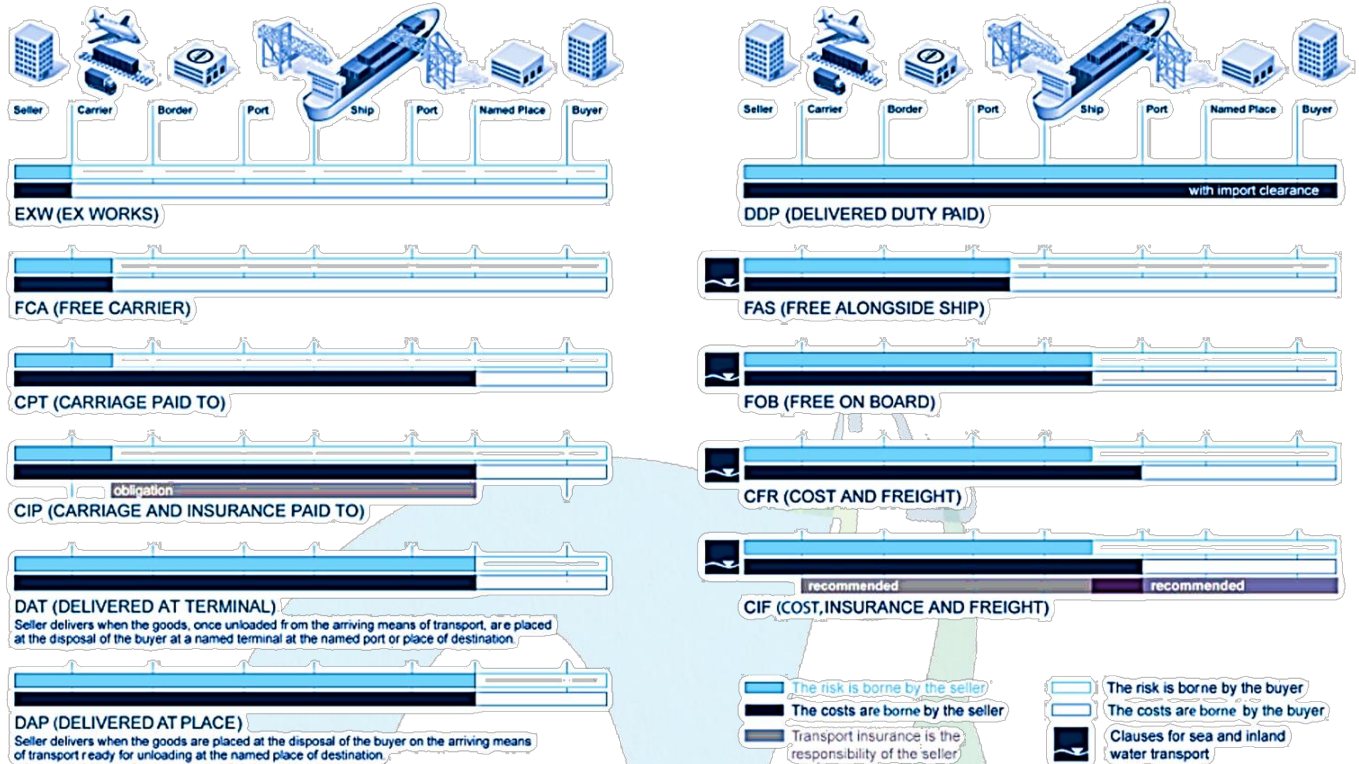
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## Incoterms: Seller/Buyer Risks, Costs and Obligations Transfer



If the above negotiation terms and working procedures are accepted by your company, Confirm to Neftestroy+ Refinery LLC for Product Reservation & instruct Buyer to make publication of Purchase Order (ICPO) and submit to LLC Neftestroy+ Sales & Auction Department before the expiration date of the Soft Corporate Offer (SCO/FCO) to enable Titleholder approve Buyer PAQ order and immediately proceed to release the CI and PPOP documents in ensuing forward with this transaction.

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ALEXANDER VLADIMIROVNA KHLAPANOVA  
HEAD - DIRECTOR OF SERVICE  
OOO NEFTESTROY+ REFINERY

