



ZABAYKAL OIL-LLC

Legal Address: 664046, Postyshev
Boulevard, Building 7, Region Irkutsk,
City Irkutsk

Tell: +79260025617
Email: zabaykaloil@mail.ru
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SOFT CORPORATE OFFER

We, “ZABAYKAL OIL – LLC” exploiting, producing and exporting company, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and Conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

TRANSACTION TERMS AND CONDITION

LOADING PORT: Novorossiysk.

DELIVERY: FOB/CIF any world safe port.

PAYMENT TERM: LC/MT103/TT Wire Transfer.

PERFORMANCE BOND: 2% operative PB will be issued from Seller's Bank to Buyer's bank upon Receipt of buyer's financial

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QUALITY: Q&Q test report will be conducted at the loading port by SGS or Equivalent at The expense of the seller company.



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PRODUCTS & PRICES

D6 VIRGIN OIL

Available Quantity: 100,000,000 GALLONS per week for 52 weeks.
FOB Price: GROSS USD \$ 0.66.00 NET: USD \$ 0.63.00 Gallons
CIF Price: GROSS USD\$0.68.00 NET: USD \$ 0.65.00
Commission: Per GALLON (3US CENTS). Seller side 1.5 US CENTS (closed),
Buyer side 1.5 US CENTS

DIESEL GAS D2 OIL GOST 305-82

Available Quantity: 500,000MT
FOB Price: Gross USD 240\$/ NET USD 230\$.
CIF Price: Gross USD 260\$/NET USD 250\$.
Commission: Per MT (\$10). Seller side \$5(closed), Buyer side \$5 (open)

AVIATION KEROSENE COLONIAL GRADE JP54 JET FUEL

Available Quantity: 2,000,000 BBLs
Price: \$28GROSS/ \$26 NET
Commission: Per BBL (\$2). Seller side \$1 (closed), Buyer side \$1 (open).

AVIATION TURBINE JET FUEL A-1

Available Quantity: 2,000,000 BBLs
Price: \$28GROSS/ \$26 NET
Commission: Per BBL (\$2). Seller side \$1 (closed), Buyer side \$1 (open).

DAP FERTILIZER

Available Quantity: 50,000 MT
Price: Gross USD 150\$/ NET USD 140\$.
Commission: Per MT (\$10). Seller side \$5 (closed), Buyer side \$5 (open).





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STANDARD TRANSACTION PROCEDURE FOR UREA 46%

1. Buyer issues ICPO.
2. Seller sends Draft S.P.A to the buyer for signing and opens for amendments, if any.
3. Both Parties endorses the Final wording of signed S.P.A / Contract and NCNDA/IMFPA.
4. Seller registers and legalizes the signed S.P.A / Contract with Ministry of Foreign Affairs, R.F
Or NOTARY.
5. Seller Issue the Allocation Letter and PROOF OF PRODUCT (PPOP). A) Allocation letter
B) Product Passport C) Product availability D) Certificate of origin E) Commitment latter
to supply
F) Export lenience
6. Buyer to obtain from JSC Russian Railways the Export Clearance Affidavit (ECA) from Russian, Export Authority.
7. Seller issues the new pop send bank to bank via swift
8. Buyer places bank payment instrument, L/C or Equivalent from Top 10 banks
9. Seller bank places 2% Performance bond via bank.
10. Seller will within 5 working day of receiving the operative financial instrument from buyer
Pay all Intermediaries involve, shipment commence as mutually agreed by both parties.

ZABAYKAL OIL-LLC



General Manager:

Miroshnichenko Sergey Vladimirovich
ZABAYKAL OIL -LLC