

**LIMITED LIABILITY COMPANY**  
"FARVATER"

Address: Street: Big Strochenovskiy Lane House 13  
Skype limited liability company farvater  
Fax: +7(969)-671-50-11  
Email: farvatersales@bk.ru  
INN: 7705884150 – BIN: 1097746151139

**Recipient: Buyer's or Buyer's Mandate.**

**SOFT CORPORATE OFFER**

We "LIMITED LIABILITY COMPANY "FARVATER" on behalf of our seller company hereby issue this Soft Offer with full corporate responsibility, we confirm and certify that our seller have the intention and capability to supply the commodity According to the terms and conditions to deliver the below products which is available.

**PRODUCT PRICE LIST FOR FOB \ CIF ROTTERDAM AND RUSSIAN PORT**

<b>AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN</b>
Quantity: Minimum: 500, 000 BBLs.
Maximum: 10,000,000 BBLs
CIF Price: \$ 40 GROSS \ 36 NET:.....: FOB Price: \$ 36 GROSS / \$30 NET
COMMISSION: \$2 / \$2
PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

<b>RUSSIA D2 GAS OIL GOST 305-82</b>
Quantity: Minimum: 50,000 MT.
Maximum: 500,000 MT
CIF Price: \$ 310 GROSS \$ 300 NET :.....: FOB Price: \$ 300 GROSS / \$290 NET
COMMISSION: \$5 / \$5
PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

<b>MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN</b>
Quantity: Minimum: 50,000 MT.
Maximum: 500,000 MT
CIF Price: \$ 220 GROSS \$ 210 NET :.....: FOB Price: \$ 210 GROSS / \$200 NET
COMMISSION: \$5 / \$5
PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

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**TRANSACTIONAL PROCEDURES CIF/TTO (USA, CHINA & ANY SAFE WORLD PORT)**

1. Buyer issues official ICPO.
2. Seller issues original MOU.
3. Buyer countersign MOU and forward back.
4. Upon the receipt of countersign original MOU from the buyer, seller emails to buyer the listed document issued in the name of the initial buyer as stated below:
  - a) Product Passport (Quantity & Quality Dip Test Analysis Report)
  - b) Certificate of Origin
  - c) Bill of Lading
  - d) Tanker Vessel Q88 Document
  - e) E.T.A. (Estimated Time of Arrival) Of Vessel
  - f) Vessel (N.O.R) Notice of Readiness
  - g) Ullage Report
  - h) Cargo Manifest
  - i) Invoice for title transfer
5. Upon seller receipt of the title takeover payment, seller orders for re-route to buyer's desired port, transfers the title to the potential buyer's company's name

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10. SELLER WILL ASK TWO BANK OFFICERS WITH PIN CODE TO ISSUE PAY ORDER AND THEN TO RELEASE PAYMENTS TO INTERMEDIARIES INVOLVED ACCORDING TO NCND/IMFPA SIGNED BY ALL PARTIES WITHIN 48 HOURS OF RECEIVING PAYMENT OF THE PRODUCT FROM THE BUYER'S BANK; FROM 2ND SHIPMENT PROCEED ACCORDINGLY.

**SPECIAL NOTES:**

Buyer's Target prices are allowed for negotiation, all ICPO must be issued according to supplier's terms and procedures for better understanding and swift transaction.

In case the injected product does not meet the Specifications of the Pre-Injection Report of the Seller

As given to the Buyer after verification and acceptance of Buyer's TSR, the Seller is obligated to Refund the Buyer's Tank Farm exit fees and SGS-costs. (This clause will be part of the CI and SPA).

All buyers who deem fit to visit must state and indicate clearly in their official ICPO as seller Welfare department will only issue invitation documents to buyer's who indicated in their ICPO And no late application to visit will be accommodated. This will enable refinery welfare Department arrange the visitation documents in due time again, buyer should indicate also in Their official ICPO when issuing ICPO to seller Refinery.



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