



# OOO "Крымкурортсервис"

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## TO: END BUYER / BUYER INTERMEDIARIES

### UREA 46% PRILLED & GRANULAR

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$270 Gross / \$260 Net

CIF Price: \$280 Gross / \$270 Net

Commission: \$5 / \$5

### PETROLEUM COKE

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 400,000 MT Monthly.

FOB Price: \$80 Gross / \$70 Net

CIF Price: \$90 Gross / \$80 Net

Commission: \$5 / \$5

### ASPHALT BITUMEN 60/70 RUSSIAN ORIGIN

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 900,000 MT Monthly.

FOB Price: \$320 Gross / \$310 Net

CIF Price: \$330 Gross / \$320 Net

Commission: \$5 / \$5

### RUSSIAN MAZUT M100 10585/75

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 300,000 MT Monthly.

FOB Price: \$290 Gross / \$280 Net

CIF Price: \$300 Gross / \$290 Net

Commission: \$5 / \$5

### RUSSIAN GAS L0.2/26 GOST 305-82

Quantity: Minimum: 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly.

FOB Price: \$320 Gross / \$310 Net

CIF Price: \$330 Gross / \$320 Net

Commission: \$5 / \$5

### AVAIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: Minimum: 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB Price: \$130 Gross / \$120 Net

CIF Price: \$140 Gross / \$130 Net

Commission: \$5 / \$5

### AVAIATION FUEL FOR GAS TURBINE ENGINES (JETA1)

Quantity: Minimum 1,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

ИНН:9110008626

КПП:911001001

ОГРН:1159102021550

FOB Price: \$130 Gross / \$120 Net

CIF Price: \$140 Gross / \$130 Net

Commission: \$5 / \$5

### **LIQUEFIED NATURAL GAS**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum: 500,000 MT Monthly

FOB: \$320 Gross / \$310 Net

CIF Price: \$330 Gross / \$320 Net

Commission: \$5 / \$5

### **VIRGIN D6 FUEL OIL**

Quantity: Minimum: 10,000,000 Gallon Trial Shipment / Maximum: 30,000,000 Gallon Monthly.

FOB: \$0.89 / \$0.87

CIF Price: \$0.91 Gross / \$0.89 Net

Commission: \$0.1 / \$0.1

### **EN590 GOST 52368-2005**

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB: \$320 Gross / \$310 Net

CIF Price: \$330 Gross / \$320 Net

Commission: \$5 / \$5

### **FOB PROCEDURE: ROTTERDAM**

- 1 The Buyer sends ICPO on receipt and acceptance of the Seller's SCO Offer alongside with the passport id.
- 2 The Seller Issues Commercial Invoice (CI) for the Buyer's endorsement.
- 3 The Buyer signs and returns the CI to Seller.
- 4 The Seller issues the readiness to inject and UDTA with ATV, ATSC to Buyer.
- 5 The Buyer contacts the Seller Tank Administrator to execute the Quality & Quantity, and to register in the Tank Farm Terminal prior to the Inspection.
- 6 Upon the Successful Dip Test Inspection in the Sellers Tank, the Buyer Submits NOR from his Shipping Company and Seller Injects the product into the Buyer Vessel.
- 7 The Seller releases the Complete POP Documents to the Buyer, including the following documents:
  - Resource Confirmation Letter (issued by the End-Refinery).
- 8 The Buyer issues 100% payment for the total product by MT103/TT Wire Transfer to the Seller.

- (d) Fire-fighting procedures and fire-extinguishing agents
- (e) Procedures for cargo transfer, gas freeing, ballasting, tank cleaning and changing cargoes
- (f) Special equipment needed for the safe handling of the particular cargo
- (g) Minimum inner hull steel temperatures
- (h) Emergency procedures
- (i) Compatibility
- (j) Details of the maximum filling limits allowed for each cargo that may be carried at each loading temperature, the maximum reference temperature and the set pressure for each relief valve.

6. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-20 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer conduct CCIC inspection at the unloading seaport to be borne by the Buyer. 8. Buyer releases payment to Seller by TT/MT103 upon receipt of the full set of POP/shipping documents and confirmation of the Q&Q by SGS/CCIC at destination port.



DIRECTOR: Melikyan Vladimir Sergeevich

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