



CJSC SIBUR PETROKON

Legal address: 117218, MOSCOW G, KEDROVA UL, 14, 1
Email: cjsc-sibur-petrokon@mail.ru TEL: +79268062776 AND +79653675494

Recipient: CAPABLE/FINANCIAL BUYERS ONLY
Attn: BUYER/END-BUYER
Title: PRESIDENT/C.E.O

OFFICIAL SOFT CORPORATE OFFER

We "CJSC SIBUR PETROKON" with legal responsibility under penalty of Perjury hereby confirm the availability and capability to supply the under listed Products for Immediate Spot and Contract sales through our registered End-Seller / Refinery. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. This offer is opened only to end buyers or its direct representative.

RUSSIA ORIGIN:	D2-DIESEL GASLO.2/26GOST 305-82
MINIMUM QUANTITY:	30,000 MT PER MONTH WITH R&E
MAXIMUM QUANTITY:	500,000 MT PER MONTH WITH R&E
CIF:	GROSS:\$250 USD / NET:\$240 USD PER MT
FOB:	GROSS:\$240 USD / NET:\$230 USD PER MT
COMMISSION:	BUYER SIDE:\$5 / SELLER SIDE:\$5 PER MT

RUSSIA ORIGIN:	MAZUT M100 GOST 10585/75
MINIMUM QUANTITY:	30,000 MT PER MONTH WITH R&E
MAXIMUM QUANTITY:	500,000 MT PER MONTH WITH R&E
CIF:	GROSS:\$220 USD / NET:\$210 USD PER MT
FOB:	GROSS:\$210 USD / NET:\$200 USD PER MT
COMMISSION:	BUYER SIDE:\$5 / SELLER SIDE:\$5 PER MT

RUSSIA ORIGIN:	AVIATION KEROSENE COLONIAL GRADE A-1
MINIMUM QUANTITY:	1,000,000 BBL PER MONTH WITH R&E
MAXIMUM QUANTITY:	2,000,000 BBL PER MONTH WITH R&E
CIF:	GROSS:\$42 USD / NET:\$40 USD PER BBL
FOB:	GROSS:\$40 USD / NET:\$38 USD PER BBL
COMMISSION:	BUYER SIDE:\$1 / SELLER SIDE:\$1 PER BBL

RUSSIA ORIGIN:	AVIATION KEROSENE COLONIAL GRADE JP54
MINIMUM QUANTITY:	1,000,000 BBL PER MONTH WITH R&E
MAXIMUM QUANTITY:	2,000,000 BBL PER MONTH WITH R&E
CIF:	GROSS:\$40 USD / NET:\$38 USD PER BBL
FOB:	GROSS:\$38 USD / NET:\$36 USD PER BBL
COMMISSION:	BUYER SIDE:\$1 / SELLER SIDE:\$1 PER BBL

RUSSIA ORIGIN:	VIRGIN FUEL OIL D6 ("D6")
MINIMUM QUANTITY:	50,000,000 GALLONS PER MONTH WITH R&E
MAXIMUM QUANTITY:	200,000,000 GALLONS PER MONTH WITH R&E
CIF:	GROSS:\$0.89 USD / NET:\$0.85 USD PER GAL
FOB:	GROSS:\$0.85 USD / NET:\$0.81 USD PER GAL
COMMISSION:	BUYER SIDE:\$0.02/SELLER SIDE:\$0.02PER GAL

RUSSIA ORIGIN:	LIGHT CRUDE OIL (LCO) -CRUDE
MINIMUM QUANTITY:	1,000,000 BBL PER MONTH WITH R&E
MAXIMUM QUANTITY:	2,000,000 BBL PER MONTH WITH R&E
CIF:	GROSS:\$34 USD / NET:\$32 USD PER BBL
FOB:	GROSS:\$32 USD / NET:\$30 USD PER BBL
COMMISSION:	BUYER SIDE:\$1 / SELLER SIDE:\$1 PER BBL



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OPERATIONAL PROCEDURE FOR FOB SINGAPORE AND ASIAN PORTS

1. Buyer issues ICPO with company registration certificate and buyer's Passport and CPA at Asian ports.
2. Seller Issue Commercial Invoiced with Vessel IMO NO: for buyer to signs and return back along with NCNDA/IMFPA for seller to sign and both parties confirm both signed/sealed document.
3. Seller provides to Buyer Logistics Company while Buyer contact the Logistics Company to signed injection schedule agreement and get invoice for injection fees.
4. Seller Issue to Buyer the NOR (Notice of Readiness) to Commence the Injection of the product Along with below POP documents:
 - a) Product Passport (Dip Test)
 - b) Certificate of Origin
 - c) Proforma Invoice
 - d) Refinery certificate to supply
 - e) Indigenous analysis Report
 - f) Authorization To Sell (ATS)
5. Buyer pay the injection fees via TT wire transfer Logistics Company's nominated account and provides TSR + ATV and ATI.
6. Upon confirmation of the Logistics fees by the Logistic Company, Seller issue DTA and buyer carry out inspection of the product in the Floating Storage Vessel through SGS Agent.
7. Buyer Successful carry Q&Q Dip Test on the product then injection of First Shipment from Floating Storage vessel commence into buyer's vessel commence as scheduled and signed by buyer and logistics company and sends injection report (in the name of Buyer as Consignee).
8. Buyer makes the payment for the Total Value of the Product injected into the Vessel Through the means of MT103-TT.
9. Upon Seller Receipt of the Payment, Seller issue to Buyer Title Ownership of the product and Export documents of the product.
10. Buyer Lift the product with its Vessel Tanker.
11. Seller Pays All Intermediary Involved as NCNDA/IMFPA in the Transaction, and Subsequently Monthly Shipment Continues as per Terms and Conditions.

SELLER'S TANK TO BUYER'S VESSEL: RUSSIA, HOUSTON, ROTTERDAM, ASIAN PORTS

1. Buyer sends ICPO to Seller on receipt of Seller's Soft Corporate Offer.
2. Seller issues commercial invoice CI, for the available quantity to Buyer, Buyer Signs and returns to Seller with NCNDA/IMFPA signed by all buyer groups with commission structures to issue the deal true Tank to Vessel.
3. Seller issues to Buyer product passport, Certificate of Origin, Refinery commitment Letter to supply and the Logistic payment invoice for Buyer to pay for the injection fee from the Seller's tank into Buyer's vessel.
4. Upon the confirmation of the injection fee by the Logistics Company, Seller issues Dip Test Authorization letter sign by all parties.



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5. Upon the countersigning of the DTA, Buyer order SGS or INTERTEK to Conduct Dip test of the product in the Seller Tank on buyer expense upon successful dip test of the product in the Seller's tank.
6. Seller issues fresh SGS Report, Tank receipt,
7. Buyer provide vessel details (Q88), Seller shall immediately submit the (SGS or INTERTEK) inspection Report along with the full Proof of Product (POP) to the Buyer including Notice of Readiness To Inject.
8. Seller commences injection into Buyer vessel and issued Injection Report to Buyer.
9. Upon the confirmation of the total quantity Injected into buyers' vessel, Buyer makes 100% payment by MT103 TT wire transfer for the total product.
10. Seller pays Commission to all intermediaries involved in the transaction within 24 hours after confirmation of the Buyer Payment.

UNBEHALF OF CJSC SIBUR PETROKON:
SIGNED BY: MAKAROV YURI VIKTOROVICH
POSITION: GENERAL DIRECTOR
INN: 7727180750
KPP: 772701001

