



**ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
"ТУРБОСЕРВИС"**

ADDRESS: 628600, Ханты-Мансийский Автономный округ - Югра,
г. Нижневартовск, пл.р-н Район НВГПК, лит а3, кв.2
OGRN: 1148603005902 **INN:** 8603210027/ **KPP:** 860301001
MAIL: llc-turboservice@mail.ru/ **SKYPE:** LLC "Turboservice"
TEL: +79649371947

To: **Who It May Concern**
Attn: **Principal Buyer / Mandate**

SOFT CORPORATE OFFER

The undersigned company, (**LLC "TURBOSERVICE"**) is a direct mandate to Refinery in Russia and hereby with full Corporate and legal responsibility, under penalty of perjury confirms that we are ready, willing and able to supply the following petroleum Products / commodities with the terms and conditions as stated hereunder:

Country of Origin: RUSSIAN FEDERATION.

Trading Mode: - FOB (FREE ON BOARD), TTO (TITLE TAKE OVER) & CIF (COST OF INSURANCE AND FREIGHT)

Price: Negotiable (send your sensitive/target price during ordering).

Payment: Operative IRDLC MT700 / SBLC MT760 / LC, MT103 after CIQ Inspection at discharge Port.

Loading port: Novorossiysk / Vladivostok / Primorsk - Russia.

Destination: Any Safe World Port (ASWP).

Specification: Annexed within Contract (TBA).

PB: 2% Operative Performance Bond, by the Seller.

COMMODITY LIST, PRICES AND WORKING PROCEDURES:

RUSSIAN EASTERN SIBERIAN PIPELINE OCEAN OIL (ESPO)

Minimum Quantity: Buyer request not less than 10,000 Per MT

MT Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: Gross \$ 250 USD / NET \$ 240 USD Per MT

Price FOB: Gross \$ 240 USD / NET \$ 250 USD Per MT

COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side Per MT

RUSSIAN AUTOMOTIVE DIESEL FUEL (EN590)

Minimum Quantity: Buyer request not less than 10,000 Per MT

Maximum Quantity: 100,000 Per MT Monthly

Price CIF ASWP: GROSS \$ 265 USD / NET \$ 245 Per USD

Price FOB: Gross \$ 250 USD / NET \$ 230 USD Per MT

COMMISSION: \$ 10.00 Seller Side / \$ 10.00 Buyer Side Per MT

RUSSIAN JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54)

Minimum Quantity: Buyer request not less than 100,000 Per BBL

Maximum Quantity: 4,000,000 per BBL Monthly

Price CIF ASWP: Gross \$ 48 US D / NET \$ 44 USD Per BBL

Price FOB: Gross \$ 44 US D / NET \$ 40 USD Per BBL

COMMISSION: \$ 2.00 Seller Side / \$ 2.00 Buyer Side Per BBL

RUSSIAN JET FUEL (AVIATION KEROSENE COLONIAL GRADE A1)

Minimum Quantity: Buyer request not less than 100,000 Per BBL

Maximum Quantity: 4,000,000 Per BBL Monthly

Price CIF ASWP: Gross \$ 50 USD / NET \$ 48 USD Per BBL

Price FOB: Gross \$ 48 USD / NET \$ 42 USD Per BBL

COMMISSION: \$ 1.00 Seller Side / \$ 1.00 Buyer Side Per BBL

PROCEDURE & TERM CIF

1. Seller sends Buyer FCO with price, procedures and terms
2. Buyer sends ICPO with full banking details and Company registration/Passport copy
3. Seller issues Draft contract open for amendment if any, Buyer sign and return back.
4. Seller Legalizes the Draft contract, and send the final approved contract to Buyer via Secure Email service along with PPOP which include:
 - A. Company Registration's Copy
 - B. Certificate of Origin (Legalize)
 - C. Statement of Product Availability. (Legalize)
 - D. Commitment to supply (Legalize)
 - E. Export License
5. After confirmation of PPOP by buyer. BUYER PAY A SECURITY GUARANTEE DEPOSIT OF THAT WILL BE DECIDED ACCORDING TO THE TOTAL ORDER, OR Both Buyer and Seller sign charter party agreement with the seller nominated shipping company and buyer make 50% payment of shipment value via MT103 TT.
6. Seller submits all documentation stating buyer as legal title holder and owner of allocation to the shipping company and also Issue to the buyer CERTIFICATE OF OWNERSHIP
7. Buyer's confirm and issue payment instrument DLC MT 700 through swift for the first total lift able trial shipment, within 5 working days, seller transfer title approved by the ministry of energy to identify the buyer's company name as the beneficiary owner of the product allocation.
8. Seller issues all Proof of Product including the SGS based on international analytical report/BILL OF LADING to buyers through secured E-mail
9. In accordance with the instrument presented by the buyer's bank, Seller's Bank replied with 2%PB to activate the letter of credit issued by the Buyers Bank.
10. The delivery commences as per the Schedule program in the contract. Inspection by SGS for Quantity and Quality pay by the seller at the port during loading and send to the buyer including all the necessary shipping documents via secure E-mail and Courier.
11. Product is shipped to the destination using CIF terms. After successful arrival at destination port inspection and testing of product through SGS or CIQ or equivalent at the Buyer's expense, Within 5 banking days of vessel arrival at buyer discharge port, buyer releases the full payment of product.
12. Seller and Buyer pay for all their intermediaries as per NCNDA and IMFPA.

Buyer's official ICPO should be issued & addressed as follows;

To: Supplier / Refinery, Russia-Federation

Attn: Export Director

TURBOSERVICE LLC TIN 8603210027 OGRN 1148603005902 was registered on 09/05/2014 at the legal address 628600 , Khanty-Mansiysk Autonomous Okrug - Yugra , Nizhnevartovsk , pl



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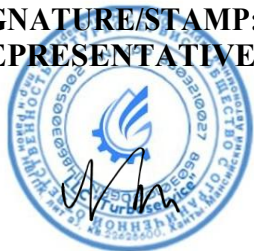
Via: **LIMITED LIABILITY COMPANY "TURBOSERVICE"**

(Sales Representative)

Yours, Faithfully,

SIGNATURE/STAMP:

REPRESENTATIVE:



Veselov Sergey Nikolaevich

POSITION: GENERAL DIRECTOR

COMPANY: LLC " TURBOSERVICE "