



ZAO''KRASNEFT

RUSSIA, 352104, KRASNODARSKIY KRAY, RN TIKHORETSKIY, P PARKOVYY

“ZAO KRASNEFT” is a registered direct mandate under the penalty of perjury to Major reputable refineries that are legally licensed and authorized to involve in the Manufacture, Sales & Supply of the petroleum products listed in this offer to any potential buyer under legal terms of contract. All sales & supply must be strictly in accordance with required international standards and procedures for CIF, FOB & TTO basis

“ZAO KRASNEFT” also works with the Top reliable and trusted tank farms in Rotterdam & Houston where the best storage services and facilities are available at superb terms of contract.

The commodities listed below are all available for Sales & Supply:

AUTOMOTIVE GAS OIL (AGO)

CIF: USD\$320 Gross/USD\$315 Net
 FOB: USD\$295 Gross/USD\$290 Net
 COMMISSION: \$5/\$5
 MIN QTY: 20,000.00 MT
 MAX QTY: 300,000.00 MT

MAZUT M100 GOST 10585-99 & 10585-75

CIF: USD\$390 Gross/USD\$385 Net
 FOB: USD\$365 Gross/USD\$360 Net
 COMMISSION: \$5/\$5
 MIN QTY: 50,000.00 MT
 MAX QTY: 300,000.00 MT

DIESEL-GAS OIL L0.2-62 GOST 305-82 (D2)

CIF: USD\$260 Gross/USD\$240 Net
 FOB: USD\$230 Gross/USD\$210 Net
 COMMISSION: \$5/\$5
 MIN QTY: 20,000.00 MT
 MAX QTY: 900,000.00 MT

LIGHT CYCLE OIL (LCO)

CIF: USD\$270 Gross/ USD\$265 Net
 FOB: USD\$250 Gross/ USD\$240 Net
 COMMISSION: \$5/\$5
 MIN QTY: 50,000.00 MT
 MAX QTY: 500,000.00 MT

AVIATION KEROSENE COLONIAL GRADE 54 (JP54)

CIF: USD\$69 Gross/ USD\$65 Net
 FOB: USD\$62 Gross/ USD\$60 Net
 COMMISSION: \$5/\$5
 MIN QTY: 500,000.00 BBLs
 MAX QTY: 5,000,000.00 BBLs



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FOB CONTRACT PROCEDURES 2

1. BUYER ACCEPTS SELLER WORKING PROCEDURE AND ISSUE ICPO ADDRESSED TO THE SELLER REFINERY.
2. SELLER ISSUES COMMERCIAL INVOICE (CI), BUYER SIGNS AND RETURNS BACK SIGNED C.I
3. SELLER PROVIDES TO BUYER TANK STORAGE AGREEMENT (TSA) FROM ONE OF THE MOST TRUSTED TANK FARM IN ROTTERDAM AND BUYER FILL AND SIGNED THE TSA TO LEASE THE TANK FOR MINIMUM OF 3 WORKING DAY, THEN SELLER AND BUYER PAYS FOR 3 WORKING DAYS TO RECEIVE TSR FROM TANK FARM
4. SELLER ISSUES FOLLOWING POP DOCUMENTS TO BUYER:
 - A) FULL TANK STORAGE RECEIPT (TSR) IN BUYER NAME
 - B) DIP TEST AUTHORIZATION (DTA)
 - C) AUTHORIZATION TO SELL AND TO COLLECT - (ATSC)
 - D) FRESH SGS REPORT (NOT LESS THAN 24HRS)
 - E) AUTHORIZATION TO VERIFY - (ATV)
5. BUYER CONDUCTS DIP TEST ON THE PRODUCT AND MAKES THE PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MT103-TT, SIMULTANEOUSLY SELLER TRANSFERS THE TITLE OF THE PRODUCT (TITLE OF OWNERSHIP CERTIFICATE) TO BUYER'S NAME AS THE TITLE HOLDER OF THE PRODUCT.
6. SELLER PAYS BOTH SIDES MANDATES IN THE TRANSACTION AND SUBSEQUENTLY MONTHLY SHIPMENT CONTINUES AS PER TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT CONTRACT BETWEEN BUYER AND SELLER

FOB CONTRACT PROCEDURES 3

1. BUYER SENDS ICPO ON RECEIPT OF SELLER'S SOFT CORPORATE OFFER
2. SELLER ISSUES COMMERCIAL INVOICE FOR AVAILABLE QUANTITY IN THE STORAGE TANK TO BUYER, BUYER SIGNS AND RETURN TO SELLER.
3. AFTER RECEIPT OF THE SIGNED COMMERCIAL INVOICE FROM BUYER, SELLER ISSUES THE FOLLOWING TO BUYER:
 - A. EXPORT LICENSE
 - B. CERTIFICATE OF ORIGIN
 - C. AUTHORIZATION TO VERIFY (ATV)
 - D. STATEMENT OF AVAILABILITY OF PRODUCT
5. UPON CONFIRMATION OF PRODUCT, BUYER OBTAINS TANK TERMINAL ENTRY PERMIT FROM SELLER'S TANK FARM IN ORDER TO GAIN ACCESS TO TANK TERMINAL FOR INSPECTION OF PRODUCT & TO CONDUCT DIP-TEST

NOTE: TANK TERMINAL ENTRY PERMIT IS BUYER'S 24/7 ACCESS CODE TO THE TANK FARM WHICH GIVES BUYER ALL PRIVILEGES OF A TEMPORARY PRODUCT OWNER IN THE TANK FARM AND THIS PERMIT COMES IN BUYER'S NAME.

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5. BUYER CONFIRMS THE GOODS DOCUMENTS AND MAKES 5% DEPOSIT WHICH STANDS AS SECURITY GUARANTEE TO SELLER NOMINATED BANK ACCOUNT BY T/T WIRE TRANSFER WITHIN 3 BANKING DAYS TO ENABLE SELLER LEGALLY ENDORSE EVERY DOCUMENT INTO BUYER'S NAME AND FACILITATE THE RE-ROUTE OF THE VESSEL TO THE NEW BUYER'S DESTINATION PORT.
6. SELLER RELEASES A FRESH DATED DIP-TEST AUTHORIZATION-DTA TO BUYER TO ORDER SGS INSPECTION OR EQUIVALENT INSPECTION TEAM FOR Q & Q INSPECTION UPON GOODS/CARGO ARRIVAL AT THE DISCHARGE PORT.
7. UPON THE SUCCESSFUL COMPLETION OF DIP-TEST INSPECTION, BUYER MAKE THE BALANCE 95% PAYMENT BY MT103 WIRE TRANSFER FOR THE TOTAL GOODS VALUE, SELLER TRANSFERS TITLE OF OWNERSHIP CERTIFICATE TO BUYER'S NAME AS THE LEGITIMATE OWNER OF THE GOODS AND COMMENCE TRANS-LOADING.
8. TRANS-LOADING COMMENCE IMMEDIATELY.
9. SELLER WILL RELEASE PAYMENTS TO THE INTERMEDIARIES INVOLVED WITHIN 48 HOURS OF RECEIVING THE PAYMENT FOR THE PRODUCT FROM THE BUYER'S BANK.

Signed:



EXECUTIVE DIRECTOR,
KASHEEV PETROVICH