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## **SOFT CORPERATE OFFER**

We, represent Top Russian oil and Gas Company, we wish to inform your good company of our available product for sale on FOB And CIF. All the supply is guaranteed to meet the specifications and to pass the stringent requirements of SGS or equivalent. The sales and purchase contract would be in accordance with international standards and procedures.

#### PRODUCTS

## RUSSIA D2 GAS EURO 4 (50PPM)

Origin: Russia

Quantity: 50,000 - 10,000,000 METRIC TON Per month

Quality: GOST 305-82 Delivery: CIF / DIP & PAY

Price: \$260 Per MT Gross/\$240 Per Metric Ton Net FOB: \$210 Per MT Gross/\$190 Per Metric Ton Net TTO Price: \$250 Gross/\$230 Net Per Metric Ton

Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

## RUSSIA DIESEL GASOIL EN-590 PPM 10 USLD 10

Origin: Russia

Quantity: 100,000 METRIC TON per month

Delivery: CIF / DIP & PAY

Price: \$270 Gross/\$250 Net Per Metric Ton FOB Price: \$260 Gross/\$240 Net Per Metric Ton TTO Price: \$255 Gross/\$235 Net Per Metric Ton

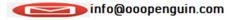
Commission: USD 10.00 seller side, USD 10.00 Buyer side Per Metric Ton

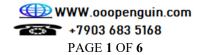
#### LIGHT CYCLE OIL(LCO)

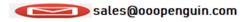
Monthly Quantity: 50,000MT-10,000,000 MT

Price Per CIF :\$190 Gross/\$180 Net Per Metric Ton Price FOB: Gross \$180/\$170 Net Per Metric Ton TTO Price: \$235 Gross/\$225 Net Per Metric Ton

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton







MTCST 280\_\_\_\_\$180 Gross/\$170 Net per MT MTCST 380\_\_\_\$170 Gross/\$160 Net per MT

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

# <u>AUTOMATIVE GAS OIL (AGO)</u>

Origin: Russia

Quantity: 10 000 MT/per month/ Maximum of 100,000 MT per month

Delivery: FOB

Quality: GOST 305-82 - HSD2 GAS OIL L-0.2-62

Price: \$250/\$240 per Metric Ton

FOB Price: \$230/220

Commission: USD 5.00 seller side, USD 5.00 Buyer side Per Metric Ton

## REBCO CRUDE OIL

Origin: Russia

Monthly Quantity: 50,000MT-10,000,000 MT

Quality: GOST 51 858-2002 Delivery: CIF/DI P& PAY

CIF Price: \$240 Gross/\$230 Net Per MT FOB Price: \$220 Gross/\$210 Net Per Metric Ton

Commission: USD 5.00 Seller Side, USD 5.00 Buyer Side Per Metric Ton

## **ESPO**

Origin: Russia

Quantity: 1,000,000 Barrels per month

Delivery: CIF / DIP & PAY Quality: GOST 21534-75

Price: USD Gross \$40/\$36 Net per Barrel FOB Price: \$38/\$34 Net Per Barrel TTO Price: \$34/30 Net Per Barrel

Commission: USD 2.00 seller side. USD 2.00 Buver side Per Barrel

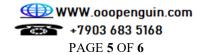
# TANK TO VESSELS PROCEDURE AGREEMENT

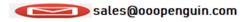
- 1. BUYER SENDS ICPO ALONG WITH COMPANY PROFILE TO SELLER ON RECEIPT OF SELLER'S SOFT OFFER.
- 2. SELLER ISSUES COMMERCIAL INVOICE. BUYER SIGNS AND RETURNS COMMERCIAL INVOICE WITH VESSEL CHARTER PARTY AGREEMENT CONTRACT (CPA) TO SELLER ACKNOWLEDGING BUYER'S LEGALLY BINDING COMMITMENT TO PURCHASE UNDER THE TERMS AND CONDITIONS HEREIN.

2B. SELLER SEND TO BUYER THE FOLLOWING POP DOCUMENT FOR VERIFICATION.

- 1).ATSC (AUTHORITY TO SELL CARGO)
- 2) PRODUCT PASSPORT
- 3) AVAILABILITY OF PRODUCT







- 4) COMMITMENT TO SUPPLY.
- 3. SELLER PROVIDE THE STORAGE RESERVOIR COMPANY DETAILS WHERE SELLER PRODUCTS IS CURRENTLY STORED FOR BUYER TO CONTACT AND TO SIGN THE TANK TO VESSEL INJECTION AGREEMENT CONTRACT (TTVIAC) WITH THE RESERVOIR COMPANY.
- 4. BUYER ISSUES AND PRESENT THE TANK TO VESSEL INJECTION AGREEMENT CONTRACT (TTVIAC) TO SELLER FOR VERIFICATION AND ACCEPTANCE.
- 5. SELLER ISSUES DIP TEST AUTHORIZATION DOCUMENT (DTA), WHICH IS COUNTERSIGNED & SEALED BY THE BUYER, SELLER AND RESERVOIR COMPANY, ALONG WITH THE NCNDA/IMFPA WHICH IS ALSO TO BE SIGNED BETWEEN SELLER AND BUYER SIDE AND ALL MANDATES AND INTERMEDIARIES INVOLVED.
- 6. AFTER COUNTER SIGNING DTA BY ALL PARTIES, SELLER PROVIDES THE RESERVOIR RECEIPT, NOTICE OF READINESS (NOR) AND INJECTION SCHEDULE TO BUYER UPON INJECTING THE FUEL INTO BUYERS VESSEL.
- 7. SELLER INJECTS THE FULL PRODUCT ALLOCATION INTO BUYER'S VESSEL AND FURNISHES BUYER THE FULL INJECTION REPORT DOCUMENT TO NOTIFY AND SHOW THE PROOF OF THE PRODUCTS INJECT INTO BUYER'S VESSEL. BUYER PAY THE TOTAL PRODUCT FUNDS BY MT 103 T/T TO SELLER ACCOUNT, SELLER TRANSFER TITLE OWNERSHIP CERTIFICATE TO BUYER AND PAY ALL INTERMEDIARIES INVOLVE IN TRANSACTION.



