



# ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ЮГРАТКРС"

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OGRN: 1158603002414 INN: 8603215138 / KPP: 860301001

To: **Who It May Concern**  
Attn: **Principal Buyer / Mandate**

## SOFT CORPERATE OFFER:

We, **LLC "YUGRATKRS"**, hereby issue this SCO with full corporate responsibility; we confirm and certify that we partner with major Refineries in Russia Federation we have intention and capacity to supply this commodity according to the terms and conditions.

## TRANSACTION TERMS AND CONDITIONS:

**DELIVERY:** FOB/CIF  
**LOADING PORT:** PRIMORSK/VLADIVOSTOK/NOVOROSSIYSK/ ROTTERDAM  
**PAYMENY TERM:** MT103/TT.  
**QUALITY:** Q&Q TEST REPORT BY SGS OR EQUIVALENT.  
**PRODUCTS ORIGIN:** RUSSIA FEDERATION.

## AVAILABLE PRODUCTS AND PRICELIST

### • **RUSSIAN JET FUEL (AVIATION KEROSENE COLONIAL GRADE 54)**

Minimum Quantity: Buyer request not less than 1,000,000 per BBL Maximum Quantity: 4,000,000 per BBL Monthly

Price CIF ASWP: Gross \$ 72 US D / NET \$ 68 USD per BBL Price FOB: Gross \$ 68 US D / NET \$ 64 USD per BBL  
COMMISSION: \$ 2.00 Seller Side / \$ 2.00 Buyer Side per BBL

### • **RUSSIAN JET FUEL (AVIATION KEROSENE COLONIAL GRADE A1)**

Minimum Quantity: Buyer request not less than 1,000,000 per BBL Maximum Quantity: 4,000,000 per BBL Monthly

Price CIF ASWP: Gross \$ 72 USD / NET \$ 68 USD per BBL Price FOB: Gross \$ 68 USD / NET \$ 64 USD per BBL  
COMMISSION: \$ 2.00 Seller Side / \$ 2.00 Buyer Side per BBL

### • **RUSSIAN VIRGIN FUEL OIL (D6)**

Minimum Quantity: Buyer request not less than 100,000,000 per Gallon Maximum Quantity: 200,000,000 per Gallon Monthly

Price CIF ASWP: Gross \$ 0.92 USD / NET \$ 0.90 USD per Gallon Price FOB: Gross \$ 0.90 USD / NET \$ 0.88 USD per Gallon  
COMMISSION: \$ 0.1 Seller Side / \$ 0.1 Buyer Side per Gallons

### • **RUSSIAN DIESEL GAS OIL GOST 305-82 (D2)**

Minimum Quantity: Buyer request not less than 50,000 per MT Maximum Quantity: 100,000 per MT Monthly

Price CIF ASWP: Gross \$ 280 USD / NET \$ 270 USD per MT Price FOB: Gross \$ 270 USD / NET \$ 260 USD per MT  
COMMISSION: \$ 5.00 Seller Side / \$ 5.00 Buyer Side per MT



• **FOB ROTTERDAM TRANSACTION PROCEDURE:**

**Buyer has Existing Tanks – FOB Rotterdam or Russian Port**

**I. BUYER HAS EXISTING TANKS – FOB ROTTERDAM**

1. Buyer issue irrevocable corporate purchase order (ICPO) with tank Storage agreement (TSA).
2. Seller issue pro-forma invoice with Sales purchase agreement (SPA).
3. Subsequent to sign and seal of SPA by seller and buyer.
4. Seller issue authorization to verify (ATV) to the buyers storage company.
5. Buyers storage company verifies the fuel.
6. Subsequent to verification of the fuel, the buyers/buyer storage company issues Tank Receipt and Letter (Notice of Readiness) To Receive the Fuel.
7. Seller commences delivery to the buyer's storage terminal.
8. Upon delivery of the product at buyer storage terminal the seller issue Commercial invoice to buyer.
9. Subsequent to successful SGS Quality and Quantity report buyer make payment via MT103.
10. Seller transfers title to buyer, henceforth buyer is the owner of the fuel.
11. Commission is paid within 24hrs to facilitators and intermediary subsequent to payment.
12. Seller assists the buyer with the port clearance, chartering Vessel for the shipment of the Product from port of Rotterdam to buyers destination port (Port name). The buyer will borne the cost of logistics from Rotterdam to buyers destination port.

Authorized and Sealed

• **TRANSACTION TTO PROCEDURE:**

1. Buyer issues official ICPO
2. Seller issues MOU
3. Both parties sign MOU, Commercial invoice and market rights protection agreement.
4. Upon the receipt of the countersigned MOU from the buyer, seller emails to the buyer the listed documents:
  - a) Certificate of Origin



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Yours, Faithfully,

SIGNATURE/STAMP:



REPRESENTATIVE: Sklyuev Denis Vladimirovich.

POSITION: GENERAL DIRECTOR

COMPANY: LLC "YUGRATKRS"