



ООО Южуралметком

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
ООО ЮЖУРАЛМЕТКОМ

Address: 454008 Chelyabinsk region chelyabinsk
Sverdlovsky Prospekt. 2, office 310

INN/CPT 7451230930/744801001

SOFT CORPORATE OFFER (SCO)

We, LLC Yuzhuralmetkom with reliable Seller / Refinery; hereby issue this Soft Corporate Offer with full corporate responsibility. We confirm and certify that our Seller / Refinery have the ability to supply the commodity in accordance with the term and conditions herein. We negotiation with Buyer – Buyer –Mandate.

PRODUCT: JP54 AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Origin: Russian Federation

Quantity: 1,000,000 Bbl. - 2,000,000 Bbl. Trial lift

Quantity: 3,000,000 Bbl. – 5,000,000 Bbl. per Month x 12 Months

Price: USD 38 Gross / USD 36 Net Per Barrel

Loading port: Primorsk, Nakhodka and Novorossiysk, Russia

Destination port: Any Safe World Port

Delivery Terms: C.I.F

Commission: USD1 Buyer side / USD1 Seller side

PRODUCT: JET FUEL JET A-1

Origin: Russian Federation

Quantity: 1,000,000 Bbl. - 2,000,000 Bbl. Trial lift

Quantity: 2,000,000 Bbl. – 5,000,000 Bbl. per Month x 12 Months

Price: USD 48 Gross / USD 46 Net Per Barrel

Loading port: Primorsk, Nakhodka and Novorossiysk, Russia

Destination port: Any Safe World Port

Delivery Terms: C.I.F

Commission: USD1 Buyer side / USD1 Seller side



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CONTRACT TRANSACTION PROCEDURE CIF (TTO):

1. Buyer issues ICPO with banking details.
2. Seller issues complete Tanker Take over Draft contract of the loaded cargo.
3. Buyer signs TTO Draft contract and returns to the Seller.
4. Seller endorse TTO contract, Seller sends to buyer, the following documents which were issued in the initial buyer's name.
 - A. Tank Storage Receipt
 - B. Product Passport (Quantity & Quality Dip Test report)
 - C. Certificate of product origin
 - D. Full set of Bill of Lading
 - E. Vessel Q88 Document
 - F. Ullage Report
 - G. Cargo Manifest
5. Buyer confirms and verifies the POP documents and makes payment of \$380,000.00 (Three Hundred and Eighty Thousand USD) for the Title transfer to obtain Certificate of Ownership of the cargo and the shipping document will be re-issued in the name of the potential buyer. Seller will re-route the vessel to the buyer's destination port upon confirmation of buyer's payment and sends to the buyer the Information of the clearing agent for the vessel simultaneously.
6. Upon the arrival of the vessel at the buyer's discharge port, the buyer verifies the product, performs Dip Test onboard seller's vessel and pays for the product via TT MT103 within 3 to 5 banking days after CIQ and discharge of the vessel.

CONTRACT TRANSACTION PROCEDURE (TTM):

1. Buyer issue legal ICPO + Company profile + Buyer passport
2. Seller will issue C.I with TTO procedure
3. Seller confirms Buyer Documents and issue confirmation Letter to confirm
4. Buyer visit Seller administrative office for TTM (Face to Face) meeting to sign SPA & CI and get POP.



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5. NCNDA/IMFPA will be signed by all intermediaries involve with seller bank endorsement.
6. Buyer send an official letter to seller indicating all additional documents needed from the seller.
7. Seller provides buyer with all documents needed for the transaction and also one- year contract to be reviewed and signed by both parties.
8. Buyer makes 100% payment by MT 103 TT wire transfer for the total product value.
9. Seller transfer the product title to buyer and pay all intermediaries involved according to the signed NCNDA/IMFPA.

REQUIREMENTS:

**BUYER PASSPORT COPY AND ONE OF ITS REPRESENTATIVES (FOR OFFICIAL USE)*

**BUYER COMPANY REGISTRATION CERTIFICATE*

**SCAN COPIES OF THE BUYER AND PARTNER FLIGHT TICKETS*

**SCAN COPY OF THE BUYER HOTEL RESERVATIONS*

**SCAN COPY OF BUYER VISA*



Nem Victor Vladimorovich
Chief Executive

LLC YUZHURALMETKOM