

**LIMITED LIABILITY  
COMPANY "OILGROUP"**

Address: St. Petersburg,  
Kondratyevsky prospect, 2, building  
4, letter A pom. 7H office 307



INN: 7728386641  
ОКПО: 20216699  
ОГРН: 5177746211440

**ОБЩЕСТВО С ОГРАНИЧЕННОЙ  
ОТВЕТСТВЕННОСТЬЮ "ОЙЛГРУП"**

To: Potential Buyer/Buyer Mandate:

**SOFT CORPORATE OFFER**

We "LLC OIL-GROUP" as authorized collaborative of our seller and representative of a Russian Petroleum Company, whose in legal representation of Russian Oil Refinery as authority in all Negotiation of Sales and Marketing of your products globally, hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to proceed straight to Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein for the below products:

**GRADE: RUSSIAN EXPORT GRADE**

**ORIGIN: RUSSIA**

**COMMISSION STRUCTURE: 50%SELLER SIDE / 50% BUYER SIDE**

**CONTRACT TERM:12 MONTHS MINIMUM (WITH ROLLS AND EXTENSIONS)**

**PAYMENT TERM:MT103, BG, SBLC via MT760**

**POP: PROVIDED AS PER DOCUMENTS LISTED IN CONTRACT**

**INSPECTION BY: SGS/CIQ**

**COMMISION: PAID BY SELLER**

**PRODUCTS**

➤	<b>RUSSIAN D2 – DIESEL GAS OIL L-02-62 GOST 305-82</b>
<b>Minimum Quantity:</b>	<b>50,000 Metric Tons per month</b>
<b>Maximum Quantity:</b>	<b>500,000 Metric Tons per month</b>
<b>Price on FOB:</b>	<b>\$270.00 USD GROSS / \$260.00 USD NET</b>
<b>Price on CIF:</b>	<b>\$280.00 USD GROSS / \$270.00 USD NET</b>
<b>Commission:</b>	<b>Seller's Side \$5.00USD/ Buyer's Side \$5.00USD Per MT</b>

### **FOB TRANSACTION PROCEDURE (DIRECT INJECTION INTO BUYER'S TANK)**

1. *Buyer issues ICPO, Company Registration Certificate and Data page of buyer's Passport copy.*
2. *Seller receives buyer's ICPO. Seller issues Commercial Invoice (CI) for the total product in seller's leased tank in port terminal.*
3. *Buyer sign and return to seller signed and sealed Commercial Invoice along with buyer's own or leased Tank Storage Agreement (TSA) as a proof of buyer's availability of storage facility.*
4. *Seller accept the signed and sealed Commercial Invoice (CI) and verify buyer's Tank Storage Agreement (TSA) and make 3 days tank lease payment to the buyer tank farm for the Injection Process.*
5. *Buyer pays his Tank Farm Company for 2 days tank storage costs, (bringing it to a total of 5 day TSR) after his Tank Farm Company has received the payment from Seller Company 3 days cost.*
6. *Upon receipt of the TSR, Seller issues the POP documents;*
  - *Unconditional DTA.*
  - *SGS Report.*
  - *Injection Report*
  - *Product Passport.*
  - *Tank Storage Receipt (TSR)*
  - *Authority to Sell and Collect.*
  - *NCNDA/IMFPA Agreement.*
7. *Upon successful verification of POP documents, Buyer orders his SGS inspection team to conduct Q&Q test on the product in seller's tank at buyer's expense.*
8. *Following the successful completion of the Q&Q test with result consistent to the specification on the commercial invoice (CI). Buyer provides ATI from his logistic company and seller injects fuel into buyer's leased tanks.*
9. *Upon completion of the Injection, Seller submits the full Injection report to the buyer.*

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A handwritten signature in blue ink, appearing to read "Stolyarov Valery Sergeevich".

**General manager  
Stolyarov Valery Sergeevich**



**oil group**