

SOFT CORPORATE OFFER.

We GAZPROMNEFT-ANGARA (LLC) under penalty and Perjury hereby confirm the Availability and Capability to Sale the under listed Products for Immediate SPOT, before Contract. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Only direct negotiations from End buyers will be considered.

PRODUCTS ORIGIN: RUSSIAN FEDERATION.

Delivery: CIF, FOB, TTO, CI Dip & Pay.

Inspection: SGS Test Report Will Be Conducted at the Loading Port by SGS

Payment Method: DLC MT 700/ 760 /SBLC MT700/760 /BG 700 / 760 /TT, MT103-23 Conditional Loading Port: Any Russia Safe Port, Rotterdam.

Performance Bond (PB): 2% PB to Be Issued by Seller's Bank In favor of the Buyer.

Shipment Method: Via Pipeline, Tanker Vessel, Bulk, Truck, and Rail Way

Delivery Port: Any Safe World Port of Buyer Choice.

MAZUT M100 GOST 10585/75 /10585/99

Maximum Quantity - 100,000MT

Minimum Quantity - 50,000MT

Delivery Terms - CIF / FOB / SPOT (Before Contract)

Loading Port- Vladivostok / Kozmino / Severodvinsk.

Discharged Port – Any Safe World Port

C.I.F Price - \$ 220 USD Gross \$ 210 USD Net

F.O.B Price- \$ 210 USD Gross \$ 200 USD Net

Commission- \$ 10, 50% Seller Side / 50% Buyer Side.

RUSSIAN D2 GAS OIL GOST 30582

Maximum Quantity - 100,000MT

Minimum Quantity - 50,000MT

Delivery Terms – CIF / FOB / SPOT (Before Contract)

Loading Port - Vladivostok / Novorossiysk / Kozmino / Severodvinsk.

Discharged Port- Any Safe World Port

C.I.F Price – \$ 300 USD Gross \$ 290 USD Net

F.O.B Price - \$ 290 USD Gross \$ 280 USD Net

Commission- \$ 10, 50% Seller Side / 50% Buyer Side

RUSSIAN JET FUEL AVIATION KEROSENE (JP54)

Maximum Quantity – 2,000,000BLS

Minimum Quantity –1,000,000BLS

Delivery Terms – CIF / FOB / SPOT (Before Contract)

Loading Port- Vladivostok / Novorossiysk / Kozmino / Severodvinsk. / Rotterdam

CIF-TRANSACTION PROCEDURES

1. Buyer issues ICPO with letter of acceptance to seller upon receipt of soft corporate offer.
2. Seller issues Sales Purchase Agreement, (SPA) and open for amendment for buyer review.
3. Buyer reviews draft agreement and returns to seller sign in word format and PDF format.
4. Seller acknowledged and submit the contract to the Ministry for legalization on seller expense.
5. Seller issues Partial proof of product (PPOP) as stated below approved by the appropriate ministry including the legalized contract to buyer via Email as regular buyer upon notarization on seller expense.

FRESH SGS REPORT BASED ON INTERNATIONAL ANALYTICAL REPORT,

LEGALIZED CONTRACT FROM THE MINISTRY.

COPY OF THE TANK RECEIPT OF THE PRODUCT

COPY OF THE CERTIFICATE OF ORIGIN

CHARTER PARTY AGREEMENT for both parties to endorse (note seller pay the full vessel cost)

ATSC/AUTHORIZATION TO SELL& COLLECT

COPY OF THE COMPANY REGISTRATION CERTIFICATE,

COPY OF THE STATEMENT OF THE PRODUCT AVAILABILITY.

COPY OF THE REFINERY COMMITMENT TO SUPPLY.

6. Upon the confirmation of the listed partial PPOP, Buyer bank issues Non-operative letter of credit (DLC/MT700) covering the first shipment value. (Buyer's bank option).
7. Seller issues all shipping documents & BILL OF LADING to buyers in accordance to instrument presented by buyer's bank, Seller's bank replied with 2% PB to activate the letter of credit issued by the buyer bank.
8. Buyer confirm shipping documents with vessels captain while Seller effect delivery to buyer destination according to contract, The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the Unloading seaport then Shipment commences as per contract.
9. Buyer's bank upon arrival of the cargo at the discharge port, payment will be made for the Product by the buyer via MT103 100% after (Q& Q) or CIQ report Inspection at Discharge port
10. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

FOB-TRANSACTION PROCEDURES-ROTTERDAM

1. Buyer issues ICPO together with tank storage agreement (TSA) and ATV Authorization to verify proof of storage availability on buyer company letterhead.

2. Seller issues Commercial Invoice (CI) ICC WARNING LETTER. For the available quantity in the storage tank in Rotterdam.

3. Buyer signs and then return the commercial invoice with NCNDA/IMFPA signed by all buyer groups with commission structures.

4. Seller program the injection and then issues buyer the following documents (3 DAY Unconditional dip test authorization (DTA).

**FRESH SGS REPORT INSPECTED IN ROTTERDAM.
TANK STORAGE RECEIPT (TSR) WITH GPS COORDINATES.
(ATV) AUTHORIZATION TO VERIFY.
INJECTION REPORT SHORE TANK ROTTERDAM.
CERTIFICATE OF ORIGIN,
AUTHORIZATION TO SELL (ATSC)**

5. Buyer upon physical verification of the product and PPOP confirmation order SGS to conduct the Dip test in the seller Storage Tank on buyer expense.

6. Upon successful dip test, Buyer present tank storage receipt (TSR) or Vessel details.

7. Seller commence injection immediately into buyer tank and "issues buyer Title of Ownership certificate to be followed by all export Documentation.

8. Buyer makes payment by MT103 or TT wire transfer for the total product and lifts the product and seller pays all intermediary involve in the transaction.



DATE: 09-01-2019

SELLER'S COMPANY

GAZPROMNEFT-ANGARA (LLC)

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