



LLC GAZKOM", SOCIETY WITH LIMITED LIABILITY

INN / KPP: 5612076870/561001001

Legal address: 460006, Orenburg region, Orenburg,

Phone: +79316337658

St. Komsomolskaya, building 40, office 3.10

E-mail: llgazkom@mail.ru

TO END BUYER'S/BUYER MANDATE

SOFT CORPORATE OFFER

WE LIMITED LIABILITY COMPANY "GAZKOM" UNDER PENALTY OF PERJURY HEREBY ISSUE THIS SOFT CORPORATE OFFER WITH FULL POWER AND AUTHORITY WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS SOFT CORPORATE OFFER.

Grade: Russian Export
Grade Origin: Russian
Federation

Commission structure: (50% Buyer side/50% seller side)
Contract Term: 12 months minimum (with rolls and extensions) Payments Term: MT103/23, BG or SBLC.
POP: Provided as per documents list in contract Inspection by: SGS/CIQ.

RUSSIA D2 GAS OIL GOST 305-82

Quantity: Minimum: 50,000 MT. Maximum: 500,000
MT FOB Price: \$150 Gross
CIF Price: \$165 Gross - \$155 Net
COMMISSION: \$5 / \$5

HSD2 GAS OIL L-0.2-62 GOST 305-82 AGO (AUTOMATIVE GAS OIL)

Quantity: Minimum: 50,000 MT. Maximum: 500,000
MT FOB Price: \$300 Gross - \$290 Net
CIF Price: \$315 Gross - \$305Net
COMMISSION: \$5 / \$5

DIESEL FUEL EN 590

Min. Quantity: 50.000 MT Max. Quantity: 200.000 MT per month
FOB Price: \$310 Gross / \$300 Net per MT

MAZUT 100 GOST 10585-75 / 99 RUSSIA ORIGIN

Quantity: Minimum: 50,000 MT. Maximum: 500,000
MT FOB Price: \$150 Gross - \$140Net
CIF Price: \$170 Gross - \$160Net
COMMISSION: \$5 / \$5

LPG (LIQUEFEID PETROLEUM GAS) GOST 20448-90

Quantity: Minimum: 50,000 MT. Maximum: 500,000
MT FOB Price: \$175 Gross - \$165 NET
CIF Price: \$190 Gross - \$180 Net
COMMISSION: \$5 / \$5

LNG (LIQUEFEID NATURAL GAS)

Quantity: Minimum: 50,000 MT. Maximum: 500,000
MT FOB Price: \$170 Gross - \$160 NET
CIF Price: \$185 Gross - \$175 Net
COMMISSION: \$5 / \$5

GASOLINE 92 OCTANE RUSSIAN ORIGINS

Quantity: Quantity: Minimum: 50,000 MT. Maximum: 500,000
MT FOB Price: \$ 190 GROSS / \$180 NET
CIF Price: \$210 Gross - \$200Net
COMMISSION: \$5 / \$5

CST-180 FUEL OIL RUSSIAN ORIGIN

Quantity: Quantity: Minimum: 50,000 MT. Maximum: 500,000
MT FOB Price: \$ 280 GROSS / \$270 NET
CIF Price: \$310 Gross - \$300Net
COMMISSION: \$5 / \$5

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN

Quantity: Spot: 1,000,000 BBLs. Contract: 5,000,000
BBLs FOB Price: : \$40 Gross - \$36
CIF Price: \$35 Gross - \$31 Net
COMMISSION: \$2 / \$2

JET FUEL JPA1 (AVIATION KEROSENE COLONIAL GRADE A1)

Quantity: Spot: 1,000,000 BBLs. Contract: 5,000,000
BBLs FOB Price: : \$35 Gross - \$31Net
CIF Price: \$40 Gross - \$36 Net
COMMISSION: \$2 / \$2

RUSSIA VIRGIN FUEL OIL D6

Quantity: Minimum: 50,000 MT GALLONS PER WEEK. Maximum: 500,000 MT
GALLONS FOB PRICE: GROSS PRICE \$ 0.65 NET PRICE \$ 0.40 Net
CIF Price: \$0.55 Gross - \$0.5 Net
COMMISSION: \$0.2/\$0.2 CENT PER GALLONS

RUSSIA EXPORT BLEND CRUDE GOST 9965-76

Quantity: Minimum: 500,000 BBLs. Maximum: 10, 000,000
BBLs FOB Price: \$24 GROSS / \$21 NET
CIF Price: \$28 Gross - \$25 Net
COMMISSION: \$2 / \$2

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002

Quantity: Minimum 100,000 BBLs, Maximum 1,000,000
BBLs FOB Price: \$24 GROSS / \$21 NET
CIF Price: \$28 Gross - \$25 Net
COMMISSION: \$2 / \$2

FOB TERMS AND PROCEDURE

1. SELLER’S OFFICIAL REPRESENTATIVE ISSUES A SOFT CORPORATE OFFER AND BUYER SENDS ICPO, CP AND TANK STORAGE AGREEMENT (TSA).
2. SELLERS VERIFIES AND ISSUES COMMERCIAL INVOICE (CI) FOR AVAILABLE QUANTITY IN THE STORAGE TANK TO INCLUDE THE PRODUCT SPECIFICATIONS, ALONG WITH COMMITMENT TO SUPPLY, STATEMENT OF PRODUCT AVAILABILITY AND CERTIFICATE OF ORIGIN.
- BUYER SIGNS AND RETURNS CI TO SELLER ALONG WITH A REFERENCE LETTER FROM HIS TANK FARM MANAGEMENT COMPANY TO CONFIRM HIS STORAGE CAPABILITY.
3. UPON RECEIPT OF THE SIGNED CI AND A REFERENCE LETTER FROM HIS TANK FARM MANAGEMENT, SELLER VERIFIES AND ISSUES THE POP DOCUMENTS:

- *SEVEN DAYS UNCONDITIONAL DTA
- *48 HOURS FRESH SGS REPORT ISSUED IN ROTTERDAM
- *PRODUCT PASSPORT
- *TANK RECEIPT
- *ATSC
- *BILL OF LADING

SIGNED/SEALED BY:



STUKOV SERGEY PAVLOVICH

MANAGING DIRECTOR LLC GAZKOM



Gazkom  **il & Gas**

Legal address: 460006, Orenburg region, Orenburg,

St. Komsomolskaya, building 40, office 3.10

Phone: +79316337658

E-mail: llcgazkom@mail.ru