



Office address: Lubyansky proezd, 27/1 BUILDING 1, Moscow, 101000
 Email address: info@irelyakhscoe.ru, sales@irelyakhscoe.ru, export@irelyakhscoe.ru
 Tel: +79067116247, +74996614500

FULL CORPORATE OFFER

"LLC IRELYAKHSKOE" with full corporate and legal responsibility under penalty of perjury confirms that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal regulations. We declare that we are the producer and lawful owner of the following products:

TERMS OF NEGOTIATION

Origin Russia	Federation
Delivering port	ASWP
Incoterms	CIF
Loading Port	Vladivostok
Payment Terms	SBLC/DLC/MT103 T/T Telegraphic Transfer
Inspection	SGS or Similar
Commission	Seller's Mandate on Seller Side 50% & Buyer's Mandate on Buyer Side – 50% Percent accordingly.
Insurance	Paid by Seller, covering 110% of Shipment Value

DAP (diammonium phosphate) 18-46: Monthly Quantity: 10,000MT - 100,000MT,
 Price Per MT: CIF Price: \$335 Gross/ \$325 Net. Commission: \$5/\$5 Per MT.

TERMS OF TRANSACTION:

LOADING PORTS	(RUSSIAN PORTS) : NOVOROSIYSK, KUZMINO, VLADIVOSTOK, PRIMORSK, UST-LUGA, NAKHODKA, ROTTERDAM PORT (NETHERLAND).
DELIVERY TERM	CIF AND FOB
PAYMENT TERMS	SBLC, IRDLC, T/T
DESTINATION PORTS	ANY WORLD SAFE PORT (AWSP)
CONTRACTUAL PERIOD	SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

CIF TRANSACTION PROCEDURE

1. Buyer issues Purchase Order upon receipt in acceptance of seller's Soft Offer.

Website: irelyakhscoe.ru

INN: 9709011922

OGRN:5177746016597

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2. Seller issues Draft Sales and Purchase Agreement Contract for buyer's review and signing.
3. Seller send's partial POP to Buyer via email:
 - (a) Statement of Availability of Product
 - (b) Commitment to Supply
 - (c) Product Passport
 - (d) Company Registration Certificate
 - (e) Product Allocation Export License
4. Seller appoints and signs charter Party Agreement with the buyer and the shipping Company. Buyer and Seller pay to the shipping company for transporting of the product to buyer's final discharge port.
5. Seller swift the full POP and 2% Performance Bond to buyer's bank. Buyer's Bank swift in return, the Irrevocable Non Transferable Documentary Letter of Credit to the Seller's Bank
6. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port and after SGS/Q&Q or Equivalent inspection immediately Buyer's Bank releases the Total value of the shipping to Seller's Bank within 48hours (two banking days) By MT103.
7. Buyer / Seller pays all intermediaries involved in transaction as per IMFPA within 48 hours.

SPECIAL CLAUSE:

Working days	We work Monday to Saturday
Working hours	9:00 – 20:00
Buyer and delegates visitations	Buyer and delegates are allowed to visit the refinery to conclude the transaction on round table but must be on an official invitation
Product prices	Our product prices are negotiable
Products availability	All listed products are available, stored in our storage reservoir and storage tanks at the respective loading ports.
Communication links	All communication links are through our official emails and telephone lines.

Signed and Approved By,



Export Department.
Alexander Andrew
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