

LLC INDIGANEFTEGAZ

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Tel +7 (999) 833 24 48

166700, Nenets Autonomous District, Zapolyarny
District, Workers' Village Seekers, Stroiteley Street, 8,
Office 7

Buyer's official ICPO should be issued & address as follows;
To: Supplier / Refinery, Russia-Federation
Attn: Export Director
Via: Mr. Belokrutov Denis Nikolaevich (Sales Representative)

SOFT CORPORATE OFFER

We "INDIGANEFTEGAZ» LLC, hereby issue this Soft Offer with full corporate responsibility for and on behalf of the Refinery; we confirm and certify that Seller have the intention and capacity to supply the commodities according to the terms and conditions herein stipulated.

PRODUCT QUALITY AND SPECIFICATIONS:

DIESEL GAS D2 GOST 305-82

Origin: Russia

Quantity: Minimum of 50, 000 MT/per month and Maximum of 500,000 MT per month

Condition of delivery: CIF/ ASWP

Price: USD 280Gross / 270Net per MT)

FOB Price: USD 250Gross USD 240 Net per MT

Total Commission: \$5USD.50% Seller Side / 50% Buyer Side

MAZUT-100 GOST 10585-75/ GOST 10585-99

Origin: Russia

Quantity: Minimum of 50 000 MT/per month and Maximum of 500,000 MT per month

Condition of delivery: CIF/ ASWP

(CIF Price: USD 240 Gross/230 Net per MT)

FOB Price: USD 220Gross USD 210Net per MT

Total Commission: \$5USD.50% Seller Side / 50% Buyer Side

AVIATION KEROSENE COLONIAL GRADE 54/ TS-1

Origin: Russia

Quantity: Minimum of 1, 00,000 Barrel/per month and Maximum of 5,000,000 Barrels/ per month

Condition of delivery: CIF/ ASWP

(CIF Price: USD 46 Gross/ 42 Net per Barrel)

FOB Price: USD 36 Gross USD 32 Net per Barrel

Total Commission: \$2USD.50% Seller Side / 50% Buyer Side

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DOCUMENTATIONS / TRANSACTION PROCEDURES FOR CIF ASWP

1. Buyer accepts Seller's procedure and issues ICPO with the following:
 - a) banking details, b) company profile, C) passport copy d) Acceptance letter stating to adhere to seller's procedure
2. Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment, buyer signs SPA and return the contract to the seller in word format within 4 working international days
3. Seller makes the final signature and convert the contract to PDF and Send to buyer as final approved contract along with soft performance guarantee POP documents given below:
 - a. Commitment letter to supply
 - b. Certificate of Origin
 - c. Authority To Sell and Collect (ATSC)
 - d. Profoma Invoice
 - e. Seller's Certificate / Registration
4. Buyer's Bank in accordance with Seller's verbiage issue SBLC(MT760) or DLC(MT700) within 7 working days for first shipping's value to seller's financial bank to enable seller commence loading of product with the shipping company and release full set of PPOP documents after loading via bank to bank swift within 7 working days or in alternative buyer pays refundable \$420,000 via TT wiring as a guarantee performance within 72hours if buyer's bank fails to issue SBLC(MT760) or DLC(MT700) with 7 workings which will be deducted from the final face value when the final payment is made
5. Seller's bank issues operative 2% PB in favour of buyer's bank account within 3 working days, which is submitted and detailed in the mutually agreed signed contract
6. Upon Seller's bank successful exchange of instrument method with buyer's bank in which the buyer's bank must have must finished issuance of the SBLC(MT760) or DLC(MT700) to the Seller's bank within the stipulated 7 working days) or alternative TT payment of refundable \$420,000 if buyer fails to issue the SBLC(MT760) or DLC (MT700), Seller loads product within 7 international working days and send Full Sets of PPOP documents in buyer's company name to buyer via bank to bank and copy via email to buyer and representative as given below:
 - A. Certificate of Incorporation
 - B. Export License
 - C. Authority to Verify
 - D. Company Tax payer certificate
 - E. Fresh SGS report
 - F. Tank receipt

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G.Q88 and quality specification

H. Bill of lading

I.Passport Product

J.Commercial Invoice

K) Port Clearance Certificate

L) Allocation Certificate

7. Buyer notifies seller by official written notice of his bank receiving seller's PPOP document while seller sends to buyer the registered hard copy of contract through courier service within 3 working days

8. Shipment commences as scheduled in the contract and upon arrival of the Cargo at the discharge port, buyer's inspection team carry out CIQ or equivalent inspection to ascertain quality.

9. Product is discharged after successful inspection into buyer's storage facilities, buyer's bank release payment for total value of the product to seller's bank within 72 hours by TT wiring or MT

10, Seller pays all parties involved their commission by TT within 2 working days.

11. Second and succeeding shipments continues

Best Regards,

Mr. Belokrutov Denis Nikolaevich

For & on behalf of «LLC "INDIGANEFTEGAZ

General Director

