



LLC, BELNEFTTRANS



Legal address: 308023, BELGOROD REGION, BELGOROD CITY, B. KHMELNITSKY AVENUE, HOUSE 130 A

INN: 3123220308

PPC: 312301001

OCPO: 67195036

OGRN: 1103123012816

SOFT CORPORATE OFFER

We, "LLC" **BELNEFTTRANS** with full legal responsibility under the penalty of perjury hereby issue our **SOFT CORPORATE OFFER (SCO)** with given terms and conditions as stipulated and confirm herewith our readiness and ability to supply the below mentioned products according to the terms and conditions contained herein.

CONDITIONS OF SALES:

ORIGIN:	Russia Federation
LOADING PORT:	Rotterdam Port, Netherlands / Houston, Texas
INCOTERM:	FOB - CI DIP & PAY
METHOD OF DELIVERY:	Pipeline / Vessel
GRADE:	Russian Export Grade
CONTRACT DURATION:	SPOT Dip & Pay + 11 Months with possible Roll & Extension
PAYMENT TERM:	1st lift via MT103 after successful Dip Test + 12 contract via SBLC/IRDL
PACKING:	Bulk / Oil tanker
INSPECTION:	SGS or Intertek at the loading port at seller cost
INSURANCE:	110%
MARK UP:	Accepted
PROOF OF PRODUCT:	Provided as per documents listed in the Contract
QUALITY:	ISO Standard
SPECIFICATION:	International export standard

RUSSIAN JET FUEL – JET A1

Platt Minus: GROSS \$10 – NET \$8 Barrel
Fixed Price: GROSS \$40– NET \$38 Barrels
Trial Quantity: 2,000,000 Barrels
Monthly Quantity: 5,000,000 Barrels
Commission: \$4 Barrel

RUSSIAN AVIATION KEROSENE – JP54

Platt Minus: GROSS \$10 – NET \$8 Barrel
Fixed Price: GROSS \$40– NET \$38 Barrels
Trial Quantity: 2,000,000 Barrels
Monthly Quantity: 5,000,000 Barrels
Commission: \$4 Barrel

Legal address: 308023, Belgorod Region, Belgorod City, B. Khmel'nitsky Avenue, House 130 A
+7(925) 815-99-28

Tel.:

E-mail:

belnefttrans@mail.ru



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DIESEL EN590 50PPM

Platt Minus: Gross \$30 – Net \$20 Metric Ton
Fixed Price: Gross \$230 – Net \$220 Metric Ton
Trial Shipment: 50,000 Metric Ton
Monthly Shipment: 100,000 Metric Ton
Commission: \$10 Metric Ton

RUSSIAN VIRGIN FUEL OIL (D6)

Platt Minus: Gross \$0.12 – Net \$0.10 per Gallon
Fixed Price: Gross \$0.56 – Net \$0.54 per Gallon
Trial Shipment: 50,000,000 Gallon
Monthly Shipment: 200,000,000 Gallon
Commission: \$0.2 per Gallon

FOB PROCEDURE 1

1. Buyer issues ICPO, TSA and Company Registration Certificate.
2. Seller issues Commercial Invoice, Buyer sign and return the signed CI back to seller.
3. Seller issues to Buyer the below documents:
 - A. Commitment to Supply
 - B. Certificate of Origin
 - C. Certificate of Analysis Report (Product Passport)
4. Seller request the logistics company (TRANSNEFT) to issue Injection Schedule to commence injection directly to all party.
5. Upon confirmation of the Injection Schedule, seller issues the Notice of Readiness (NOR) to the buyer.
6. Buyer contacts his Tank Farm to request for 2 days payment invoice on Seller name to lease buyer’s tank storage for 2-days & inject the product into Buyer’s tank storage facility.
7. Upon completion of the total injection, seller issues to Buyer the below POP Documents;
 - A. Authority to Sell & Collect (ASTC)
 - B. Fresh SGS Report not less than 72 hours.
 - C. Injection Report
 - D. Unconditional Dip Test Authorization (DTA)
 - E. Authorization to Verify (ATV)
 - F. Tank List
8. Buyer conducts dip test with SGS Inspection to confirm the Quality and Quantity Analysis Report.

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SIGNED AND SEALED ON BEHALF;



**"LLC" BELNEFTTRANS
FEDOROVSKY ALEXANDER EVGENIEVICH
GENERAL DIRECTOR**

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