



Местонахождение: 633004, Новосибирская область, город Бердск, Химзаводская улица,
дом 11/1, помещение 17
электронной почты: info@vtornefteprodukt.ru, export@vtornefteprodukt.ru
тел: +7 (495) 203-54-12,
факс: +7 (495) 203-50-05

We, **VTORNEFTEPRODUKT**, under penalty of perjury hereby issue this official Soft Corporate Offer with full power and authority with given terms and conditions and confirm our readiness to execute a Full Corporate Offer and then straight to Sales and Purchase Agreement with End buyer with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer

DIESEL GAS D2 GOST 305-82

FOB Price: GROSS 390 USD/ 380 USD NET

1st Trial Shipment: 50,000 MT to 100,000MT

Monthly Shipment: 200,000 X 12 Months

Destination Port: AWSP/ Rotterdam/ Russian Port

Commission Structure: Seller side \$5 / Buyer side \$5

JET FUEL A-1

FOB Price: 65USD Gross/63 USD Net

1st Trial Shipment: 1,000,000 to 2,000,000 BBLs

Monthly Shipment: 2,000,000 X 12 Months

Destination Port: AWSP/ Rotterdam/Russian Port

Commission Structure: Seller side \$1 / Buyer side \$1

DIESEL VIRGIN FUEL D6

CIF Price: GROSS 0.88USD/ 0.86USD NET

FOB Price: GROSS 0.88USD / 0.86USD NET

1st Trial Shipment: 100,000,000 to 200,000,000 Gallons

Monthly Shipments: 200,000,000 Gallons X 12 Months

Destination Port: AWSP/ Rotterdam/Russian Port

Commission Structure: Seller Side \$0.1/ Buyer Side \$0.1

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

FOB Price: 65 USD Gross/63USD Net

1st Trial Shipment: 1,000,000 to 2,000,000 BBLs

Monthly Shipment: 2,000,000 X 12 Months

Destination Port: AWSP/ Rotterdam/Russian Port

Commission Structure: Seller side \$1 / Buyer side \$1

MAZUT-100 GOST 10585/75

FOB Price: GROSS 270 USD/ 260 USD NET

1st Trial Shipment: 50,000 MT to 100,000MT



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Monthly Shipment: 200,000 X 12 Months
Destination Port: AWSP/ Rotterdam/ Russian Port
Commission Structure: Seller side \$5 / Buyer side \$5

AUTOMOTIVE DIESEL FUEL EN-590

FOB Price: GROSS 380 USD/ 370USD NET
1st Trial Shipment: 50,000 MT to 100,000MT
Monthly Shipment: 200,000 X 12 Months
Destination Port: AWSP/ Rotterdam/ Russian Port
Commission Structure: Seller side \$5 / Buyer side \$5

LIGHT CYCLE OIL

FOB Price: GROSS 260 USD/ 250 USD NET
1st Trial Shipment: 50,000 MT to 100,000MT
Monthly Shipment: 200,000 X 12 Months
Destination Port: AWSP/ Rotterdam/ Russian Port
Commission Structure: Seller side \$5 / Buyer side \$5

PROCEDURE 01 FOB ROTTERDAM

1. Buyer issue ICPO containing the seller's working procedure with banking details and scanned copy of buyer's passport along with TSA Document.

2. Seller issues commercial invoice of the product in tanks at the port; buyer and Buyer's logistics sign and return back commercial invoice to seller.
3. Seller issue to buyer PPOP listed below:
 4. a (ATV) with access code and hub number in order to verify the product
 5. b) GPS Coordinate-Tank Storage Receipt (TSR)
 6. c) Injection Report
 7. d) Unconditional Dip test authorization letter (DTA)
 8. e) Authorization to sell.
 9. f) Fresh SGS Report in Seller Tank.
4. Seller issues NCNDA/IMFPA for the following document to all Intermediaries involved in the Transaction

and to the buyer for signing.



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NB: IF THE INJECTION PROCESS EXCEEDS 5 DAYS BUYER SHALL COMPLETE THE OUTSTANDING DAYS TO ENABLE THE CONCLUSION OF THE INJECTION, THIS USUALLY DEPENDS ON THE TANK LOCATION.

8. Upon the completion of the injection seller issue DTA, to buyer, buyer inspect with SGS agent
9. After buyer successful Q&Q dip test on the product buyer makes the payment for the total value of the product injected into the tank via mt103 or TT wire transfer.
10. Upon seller receive of the full product payment from the buyer, seller issue to buyer the title ownership of the product and exports documents.
11. Seller pays all intermediaries involved in the transaction and send spa to buyer for one year subsequently monthly shipment continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.

SIGNED BY



Mr Dremin N Viktorovich.
Title: Export Director,
VTORNEFTEPRODUKT LLC
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