

LIMITED LIABILITY COMPANY "ORGKHMIPRO"

TIN 5079014762, KPP 507901001, OGRN 1195081093460, OKPO 42506989

Expiring Date: 21th November 2023

FOB SOFT CORPORATE OFFER

Pentane C5H12

Trail Quantity: Minimum 2,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB price: \$70 Gross / \$66 Net

Commission: \$2 / \$2

EN590 GOST 52368-2005

Quantity: Minimum 50,000 MT Trial / Maximum Shipment: 500,000 MT Monthly

FOB Price: \$360 Gross / \$350 Net

Commission: \$5 / \$5

AVIATION FUEL FOR GAS TURBINE ENGINES (JETA1)

Trail Quantity: Minimum 2,000,000 BBLs Trial Shipment / Maximum: 5,000,000 BBLs Monthly

FOB price: \$75 Gross / \$70 Net

Commission: \$2.5 / \$2.5

VIRGIN BASE OIL-SN500

Quantity: Minimum 50,000 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB price: \$340 Gross / \$330 Net

Commission: \$5 / \$5

VIRGIN BASE OIL-SN150

Quantity: Minimum 500 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB price: \$340 Gross / \$330 Net

Commission: \$5 / \$5

VIRGIN BASE OIL-BS150

Quantity: Minimum 500 MT Trial Shipment / Maximum 500,000 MT Monthly

FOB price: \$340 Gross / \$330 Net

Commission: \$5 / \$5

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FOB STANDARD PROCEDURE TANK TO VESSEL

1 BUYER ISSUES OFFICIAL ICPO, CPA, Q88 ADDRESSED TO THE REFINERY OR REPRESENTATIVE.

2 SELLER ISSUES COMMERCIAL INVOICE (CI), BUYER SIGNS AND RETURNS THE SIGNED INVOICE TO SELLER.

3 SELLER ISSUES TO BUYER THE PARTIAL PROOF OF PRODUCT DOCUMENTS:

- ATSC - AUTHORITY TO SELL AND COLLECT
- DTA - DIP TEST AUTHORIZATION
- PRODUCT PASSPORT - PRODUCT ANALYSIS REPORT FROM A RENOWNED INSPECTION COMPANY.
- STATEMENT OF PRODUCT AVAILABILITY DULY SIGNED AND NOTARISED BY THE APPROPRIATE AUTHORITIES.
- COMMITMENT LETTER TO SUPPLY
- ATV – AUTHORITY TO VERIFY THE EXISTENCE OF PRODUCT FROM THE STORAGE COMPANY.

4 BUYER CONTACT REFINERY TO REQUEST FOR DIP TEST AUTHORIZATION PASS TO ALLOW BUYER VESSEL TO GO INTO TERMINAL AND CONDUCT DIP TEST, CIQ INSPECTION & SGS

5 AFTER SUCCESSFUL DIP TEST IN SELLER'S TANKS, BUYER TAKES OVER SELLER'S TANK OR SELLER INJECTS INTO BUYER'S VESSEL / TANK AND BUYER CONDUCTS ITS OWN DIP TEST INSPECTION FOR Q & Q OF THE PETROLEUM PRODUCTS ABOARD VESSEL / TANK.

6 BUYERS AFTER SUCCESSFUL Q & Q DIP TEST ON THE PRODUCT, BUYER MAKES THE PAYMENT FOR THE TOTAL VALUE OF PRODUCT INJECTED INTO THE TANKS THROUGH THE MEANS OF MTI03 - TT.

7 UPON SELLER RECEIVES THE PAYMENT FOR THE PRODUCT FROM THE BUYER, SELLER ISSUES TO BUYER THE TITLE OWNERSHIP OF THE PRODUCT AND ALL EXPORTING DOCUMENT OF THE PRODUCT



Kazarin Mikhail Viktorovich

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