



Общество С Ограниченной Ответственностью Тольяттинский Завод
Растворителей И Масел.
ООО ТЗРИМ.
445007, Самарская область, город Тольятти, улица Ларина, 161а.
Телефон: +7 8462 1926 10. Факс: +7 8463 7078 58.
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Issue to: Principal End Buyers.

SOFT CORPORATE OFFER

We the Management of; OOO "Tolyattinsky Plant of Solvents and Oils" (Seller / Title Holder) Hereby Issues this OFFICIAL SOFT CORPORATE OFFER and Confirms the Availability and Readiness of the Below Listed Petroleum Products for Immediate Shipment Delivery under FOB Terms of Delivery;

PRODUCTS	PRICE (US DOLLARS)	IMMEDIATE/MONTHLY QTY
	FOB	
D2 DIESEL GAS OIL L-0.2-62 GOST 305-82	\$280 Gross / \$270 Net per MT	25,000 MT - 50,000 MT 100,000 MT
DIESEL EN590 (EURO 5 DIESEL)	\$300 Gross / \$290 Net per MT	25,000 MT - 50,000 MT 100,000 MT
MAZUT M100 GOST 10585-2013	\$240 Gross/ \$230 Net per MT	25,000 MT - 50,000 MT 100,000 MT
VIRGIN FUEL OIL D6	\$0.95 Gross / \$0.91 Net per GAL	10,000,000 - 50,000,000 GAL. 100,000,000 GAL.
AVIATION KEROSENE GRADE 54	\$57 Gross / \$55 Net per BBL	500,000 - 1,000,000 BARRELS 2,000,000 BARRELS
JET A-1, TS-1 KEROSENE	\$50 GROSS / \$48 NET per BBL	500,000 - 1,000,000 BARRELS 2,000,000 BARRELS
RUSSIAN EXPORT BLEND CRUDE OIL (REBCO)	\$53 GROSS/ \$51 NET per BBL	500,000 - 1,000,000 BARRELS 2,000,000 BARRELS
ORIGIN	RUSSIA FEDERATION.	
LOADING PORT	ROTTERDAM PORT	
DESTINATION		
INCOTERMS	FOB	
PAYMENT TERMS	MT103, TT WIRE TRANSFER.	
INSPECTION	SGS or SIMILAR.	
STANDARD COMMISSION RATE	SELLER SIDE \$5 USD PER MT /BUYER SIDE \$5 USD PER MT SELLER SIDE \$1 USD PER BBL/BUYER SIDE \$1 USD PER BBL SELLER SIDE \$0.02 USD PER GAL/BUYER SIDE 0.02 USD PER GAL. PRICES CAN BE NEGOTIABLE	

TRANSACTION REQUIREMENTS FOR FOB DELIVERY IN BUYER'S TANK

1. Buyer accepts seller working procedure and issues company registration certificate and ICPO addressed to the Seller along with a TSA from a Tank farm company nominated by buyer.
2. Seller issues Commercial Invoice and along with the NCNDA/IMFPA for all parties to sign and Seller and Buyers jointly sign the (TSA).
3. Upon receipt of the signed Commercial Invoice, TSA and Seller provides the following documents for Buyer to verify the product in Seller's Tank:
 - i. Tank Storage Receipt
 - ii. Product Passport
 - iii. Authorization To Sell (ATS)
 - iv. Certificate of origin
 - v. Commitment to supply



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4. According to the signed TSA by Buyer and Seller, The buyer and seller makes payment for the tank storage to enable the tank farm company issue the TSR, seller pays for 2 days and buyers pay for 3 days to allow injection take place.

5. Upon of the 5 days TSR, Buyer conducts Dip Test Inspection of the Product in Buyer's own expense and upon satisfactory of the Dip Test Inspection carried out by the buyer, Buyer makes payments via MT103-T/T within 48-72 hours to Seller's Beneficiary Account for the Total Cost of Product.

ALTERNATIVE TRANSACTION REQUIREMENTS FOR FOB RUSSIA SAFE DELIVERY PORT

1. Buyer issues ICPO along the following documents, Buyer's Company Certificate of Registration or Company's Profile in accordance to Seller's delivery transaction terms.

2. Seller issue to buyer Commercial Invoice, Buyer sign with initials and return back to Seller.

3. Seller provides the following PPOP documents to Buyer via E-Mail or Fax if required.

- A. Product Quality Passport (GOST R Certification) Standard.
- B. Allocation Transaction Passport Certificate.
- C. Statement of Product Availability.
- D. Letter of Commitment to Supply.
- E. Product Authorization to Sell.
- F. Tank Storage Receipt.

Within 5 days upon the receipt & verification of the above documents, Buyer make payment to extend the nominated storage tank by the Seller for at least minimum of one (1) day duration and Seller provides the following documents.

- A. Fresh SGS Report
- B. Certificate of Origin
- C. Certificate of Conformity
- D. Export License
- E. Certificate of Registration

4. NCNDA/IMFPA to be sign by all parties for commissions payment awareness.

5. Upon satisfactory of the product SGS report, Buyer Provide its Tank Receipt/ Coordinate for Reception of product at Rotterdam Port, Seller Commence the Delivery / Injection to Buyer Reception Facility at Delivery Port and Issue to Buyer the Delivery / Injection Report Documents along with DTA in other for Buyer to conduct Diptest inspection at buyer's reserved Storage Facility

OR Buyer Makes Payments via MT103-T/T to Seller's Beneficiary Account for the Total Cost of Product value and lift the Product to destination of choice with TITLE OWNERSHIP AND ANY other EXPORTATION DOCUMENTS is handed Over to Buyer.

6. Seller pays Commission to all Intermediaries Involve in the Transaction as Per NCNDA/IMFPA Signed and Submitted by Intermediaries to Seller for Approval and Final Endorsement.



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General Director
Anton V. Minkov
"Tolyattinsky Plant of Solvents and Oils"

ORIGINAL DOCUMENT BY TOLYATTINSKY PLANT OF SOLVENTS AND OILS