



**ООО ЗАГОРСКИЙ**

Добыча сырой нефти  
ИНН 5902056522  
КПП 590201001

### **FULL COOPERATE OFFER**

We “**ООО**” **ZAGORSKY** Refinery with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under list products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or it's Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyer's representative and mandates will be considered .

ORIGIN: RUSSIA

DELIVERING : CIF/FOB

INCOTERMS: COST INSURANCE AND FREIGHT

LOADING PORT: NOVOROSSIYSK, NOVOROSSIYSK / PRIMORSK / VLADIVOSTOK /

ROTTERDAM & HOUSTON PORTS

PAYMENT TERMS: SBLC, T/T WIRE TRANSFER & MT103

INSPECTION: SGS

INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE



### **RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 200.00MT NET / USD \$ 190.00MT on CIF

FOB Price: Gross USD \$ 190.00MT NET / USD \$ 180.00MT on FOB/Novorossiysk/Rotterdam

### **RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99**

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$170.00/ USD \$ 160.00 NET on CIF

FOB Price: Gross USD \$160.00 / USD \$150.00 NET on FOB/Novorossiysk/Rotterdam.

**6614990, Perm Territory,  
Perm city, Lenin street, 62,   
Office 61.**

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**info@llc-zagorsky.ru | sales@llc-zagorsky.ru **



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### PETROLEUM COKE

Minimum Quantity: 50,000MT per Month  
Maximum Quantity: 400,000MT per Month  
CIF Price: USD \$ 50.00MT/USD \$ 40.00 NET on CIF

### LIGHT CYCLE OIL(LCO)

Minimum Quantity: 50,000 MT per Month  
Maximum Quantity: 400,000 MT per Month  
CIF Price: USD \$ 200.00MT/USD \$ 190.00 NET on CIF

### OTHER PRODUCTS

**BITUMEN GRADE60/70 AND 80/100:**  
PRICE CIF ASWP: GROSS \$270/NET \$260  
PRICE FOB ASWP: GROSS \$260/NET \$250



### GASOLENE 93/95/98 OCTANES **ООО ЗАГОРСКИЙ**

PRICE CIF ASWP: GROSS \$200/NET \$190  
PRICE FOB ASWP: GROSS \$190/NET \$180

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## TRANSACTION WORKING PROCEDURE FOB

1. Buyer accepts seller working procedure and issue ICPO addressed to the End seller via Seller's representative.
2. Seller issues commercial invoice (CI) and Buyer signs and returns back commercial invoice along with Buyer's Tank storage agreement (TSA).
3. Seller provide buyer with the below listed PPOP.

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4. Buyer's bank in accordance with seller's verbiage shall issue SBLC/DLC within six (6) working days for first shipment's value to seller's financial bank to enable seller commence loading of product with the shipping company. seller to finalize loading within six (6) working days. But if buyer fails to issue SBLC/DLC within six (6) working days, as an alternative provision buyer pays \$250,000 directly to the shipping company via MT103 as transaction guarantee which will be deducted from the product's invoice value of product at destination port.

5 After confirmation by seller's bank, seller at own expense, charters with shipping/logistic company and alert buyer on shipment ordered graphic/schedule accompanied with submission of nominated Vessel details to buyer.

6 Seller's bank responds with contractual operative 2% PB and full POP to buyer's bank within seventy -Two (72) hours since buyer's instrument confirmed by seller's bank a) Copy of the Port Storage Agreement.

b) Copy of the CPA, to Transport the Product to Discharge Port.

c) Vessel Q88.

d) Original BL (full set).

e) Copy of SGS Report.



7 Upon successful product confirmation against SGS/CIQ Report of Quality and Quantity at destination port, buyer makes payment by MT103.

8 Seller and buyer, within seventy-two (72) hours, seller pays commissions to seller side and buyer pays buyer side intermediaries involved in the transaction.

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Regards,

MR. IVAN STANISLAV

Refinery Representative

Office Of The Sales Department

“ООО” ZAGORSKY REFINERY



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