

TO: Whom It May Concern,
ATTN: BUYER AND BUYER MANDATE

FULL CORPORATE OFFER (FCO)

JSC OYLINVEST Refinery, Manufactory, Factory, Supplier / Seller, with Reference Number: [REDACTED] full legal responsibility, hereby issue this Soft/Full Corporate Offer with given terms and conditions as stated in this Offer to confirm our readiness to execute a Sales and Purchase Agreement with the ability to supply the following commodity according to the terms and conditions stipulated in this soft corporate offer.

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 20,000 MT

Maximum Quantity 500,000 MT

FOB Price: Gross 160 USD Net 150 USD

CIF Price: Gross 180 USD Net 170 USD

Commission 5 USD Seller side, 5 USD Buyer side.

LIQUEFIED PETROLEUM GAS. 50% PROPANE & 50% BUTANE MIX/ OTHER MIX (LPG)

Minimum Quantity: 30,000 MT

Maximum Quantity 500,000 MT

FOB Price: Gross 200 USD Net 190 USD

CIF Price: Gross 220 USD Net 210 USD

Commission 5 USD Seller side, 5 USD Buyer side.

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 500,000 BBLs

Maximum Quantity 10,000,000 BBLs

FOB Price: Gross 44 USD Net 42 USD

CIF Price: Gross 48 USD Net 46 USD

Commission 1 USD Seller side, 1 USD Buyer side.

ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 BBLs

Maximum Quantity 10,000,000 BBLs

FOB Price: Gross 52 USD Net 50 USD

CIF Price: Gross 56 USD Net 54 USD

Commission 1 USD Seller side, 1 USD Buyer side.

DIESEL GAS D2 GOST 305-82

Minimum Quantity: 20,000 MT

DATE: February 9 - 2022

VALIDITY UNTIL: March 10 - 2022

TO: Whom It May Concern,

ATTN: BUYER AND BUYER MANDATE

PROCEDURES DIP & PAY FOB:

Dip Test on Seller tank before injection into buyer hire tank:

1. BUYER ISSUES ICPO + Passport Copy + COMPANY PROFILE, to Seller.

2) Seller issue Commercial Invoice (CI) for Buyer to countersign and return to Seller signed CI along TSA for Seller Approval and Seller approve buyer TSA for buyer to proceed and TSA must have Seller name inserted into the TSA by tank farm.

3) Seller issue POP documents to Buyer:

a) Commitment to supply, b) Certificate of Origin, c) Authorization To Sell, d) License Certificate, e) Statement of availability of product, f) Notice of Readiness to Commence Injection of the Product.

4) Buyer provide to Seller

A. Empty tank to receive fuel (TSR), B. Authorization to Verify, C. Ready to Receive and all documents address to Seller by tank farm and send by buyer to Seller.

5) Seller provide buyer

a) Dip Test Authorization, b) Pre Injection Report, c) Tank with fuel to inject in buyer tank, d) Authorization to Verify, e) Fresh SGS to Buyer and all documents address to buyer and send by Seller to buyer

6) Buyer Send SGS to conduct Dip test and SGS issue SGS report to buyer

7) Seller inject fuel into buyer tank and Buyer Pays by MT103 against SGS report

8) Seller issue Title ownership documents to buyer

9) Seller pays commission to Seller Side and Buyer Side

- The 50% of total commissions - Closed to Seller Mandate.
- The 50% of total commissions - Open to Buyer Mandate and Buyer Intermediaries, (only one pay master)

FOR MONTHLY

1) Seller and Buyer sign contract for Monthly delivery

2) Buyer open SBLC/MT760 for monthly shipment and Seller open 2%PB to buyer

3) Seller injects fuel into buyer tank and Buyer Pays by MT103 against SGS report and Seller issue Title ownership documents to buyer and Commission against IMFPA agreement.

PROCEDURES FOR CIF ASWP CONTRACT.

1. Buyer send ICPO with RWA Letter from the bank that upon buyer received PPOP documents then they will issue SBLC Via swift MT760 within 5 banking days and sends via email to seller + Passport Copy + COMPANY PROFILE, to Seller, JSC OYLINVEST, represented by: VLADIMIR .A.OSIPENKO: EXPORT & SALES GENERAL DIRECTOR.

2. Seller Issues Contract Open for Amendments.

3. Buyer Counters Sign and Seals the Contract And Sends Via E-Mail To Seller.

4. Seller issue proforma invoice and Partial POP documents to buyer via Seller Official email address to Buyer official Email address on listed below

A. Copy of License certificate

B. Copy of Statement of Availability of the product.

C. Copy of Proforma Invoice, Commitment to supply, Certificate of Origin, Q&Q done by indigenous lab at port of Origin, Authorization To Sell,) .

DATE: February 9 - 2022

VALIDITY UNTIL: March 10 - 2022

TO: Whom It May Concern,

ATTN: BUYER AND BUYER MANDATE

Shipment will be advised

Shipping Terms FOB

Specification Standard

Injection time 5-6days

Inspection SGS or Equivalent

Loaded from Primorsk-Ust-Luga-Vladivostok

FOB: Houston TX port- Rotterdam Port.

Special note: Upon successful finalizing this trial shipment we shall not require buyer to issue any form of LC to commence delivery in annual contract, we shall deliver monthly and buyer will make payment in buyer's port after inspection.

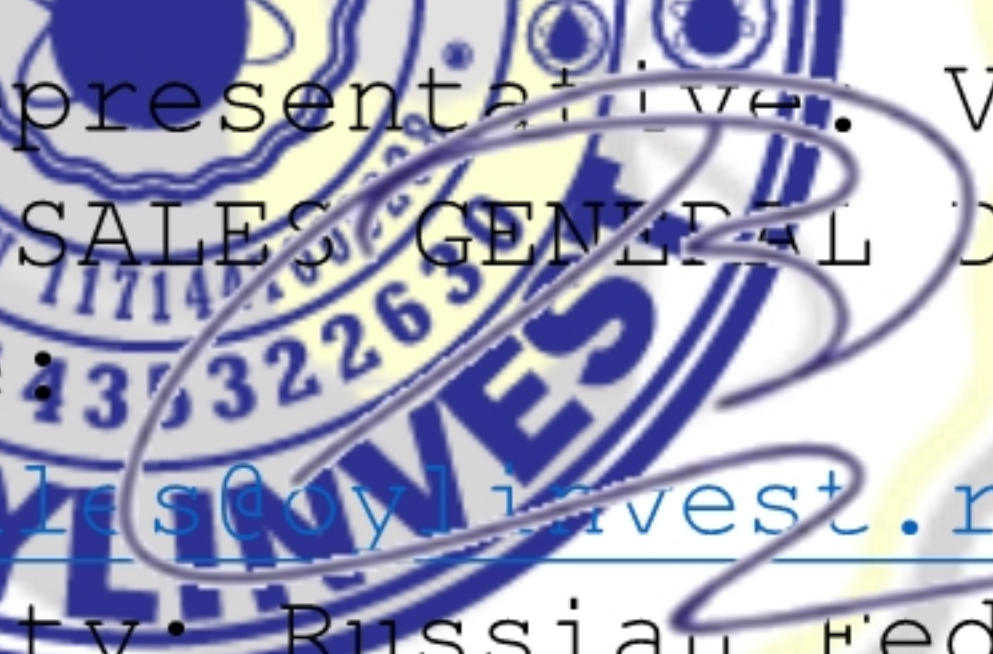
Специальное примечание: После успешного завершения этого пробную партию мы не будем требовать покупателя выдать какой-либо форме LC начать поставку в годовой контракт, мы будем поставлять ежемесячно и покупатель произвести оплату в порту покупателя после осмотра.

AUTHORIZED SIGNATURE:



Seller Representative: VLADIMIR .A.OSIPENKO:

EXPORT & SALES GENERAL DIRECTOR.

Signature: 

EMAIL: sales@oylinvest.ru

Nationality: Russian Federation.

OYLINVEST