



SHELL TRADING RUSSIA B.V

Address: Shosseynaya St, 1, Stronoe 10, Moscow, Russia, 109548

Email Address: sales@shellrussia.io shelltrading.russiabv@bk.ru

Telephone:

Fax: +74952210550 Code: 1109

FULL CORPORATE OFFER - CIF and FOB- DIP & PAY

We SHELL TRADING RUSSIA B.V, as Seller CERTIFICATE REF. Number: RU38920921784, confirms our readiness and willingness to issue a Full Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products: JPA1, JP54, D2, AGO, D6, EN590, 500PPM, D-50ppm, MAZUT, REBCO, GASOLINES,LNG,LPG,PETCOKE, UREA

LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 20,000 MT

Maximum Quantity 500,000 MT

FOB Price: Gross 200 USD Net 190 USD

CIF Price: Gross 220 USD Net 210 USD Commission 5 USD Seller side, 5 USD Buyer side.

LIQUEFIED PETROLEUM GAS. 50% PROPANE & 50% BUTANE MIX/ OTHER MIX(LPG)

Minimum Quantity: 30,000 MT

Maximum Quantity 500,000 MT

FOB Price: Gross 200 USD Net 190 USD

CIF Price: Gross 220 USD Net 210 USD Commission 5 USD Seller side, 5 USD Buyer side.

AVIATION KEROSENE COLONIAL GRADE JP54

Minimum Quantity: 500,000 BBLs Maximum

Quantity 10,000,000 BBLs

FOB Price: Gross 44 USD Net 42 USD

CIF Price: Gross 48 USD Net 46 USD Commission 1 USD Seller side, 1 USD Buyer side.



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2022 CIF TRANSACTION PROCEDURES

1. Buyer Issues ICPO along with company profile, Company Registration Document and the Product Specification.
2. Seller issues draft SPA for Buyer's review and after endorsement returns to Seller after which both parties lodge SPA with their respective Banks.
3. Buyer & Representative both engage in video conference in English Language in order fulfill the new contract policy of the 2022 Russian Oil & Gas Code of Conduct according to our new KYC regulations (via Skype or Whatsapp).
4. Seller issues Proforma Invoice for First Lift/First Delivery with a refundable payable 10% value of product to seller's Escrow Agent account.
5. Upon Seller's confirmation, within 3-5 working days Seller's Bank sends to Buyer's Bank following original legal documents:
 - a. Fresh SGS report or equivalent; not older than 72 hours,
 - b. Certificate of Origin,
 - c. Company Registration Certificate,
 - d. Charter party agreement (Q88).
6. Seller's Bank also sends a Loading and Delivery schedule.
7. After a maximum of 7 working days (of DLC confirmation) Seller loads First Lift/Trial Shipment at Port of Loading.
8. After loading, Seller's Bank sends to Buyer's Bank Commercial Invoice and full set of Bill of Lading.
9. At Port of Discharge Buyer organizes Q&Q by SGS and after positive report Buyer's Bank releases full CI amount to Seller's Bank-account following DLC and simultaneously Title of Ownership is transferred.
10. After successful completion of First Lift/Trial Shipment further supply continues following SPA, whereby timing of deliveries is planned and agreed upon beforehand between Seller and Buyer in a separate Loading and Delivery schedule.
11. Seller pays commissions to Seller side intermediaries and Buyer pays to Buyer side intermediaries / as agreed in the IMFPA



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CORPORATE WARNING

1. The Seller only accepts documents submitted with its format, If the Buyer's request, we can send ICPO template used by the Seller.

We do not give additional information over the phone..... by Fax or email only!

2. Specifications are provided only on request.

3. Only verification should only be addressed to our Fax: +74952210550 Code: 1109.

LEGAL WARNING

By issuing, sealing and signing this IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO), we acknowledge:

That as buyers we are providing the Seller with a document in which we irrevocably declare that we have the operational experience, warehousing capacity and financial resources to purchase the product of this ICPO.

That we declare that we know and accept each and every one of the terms and conditions set out in the ICPO.

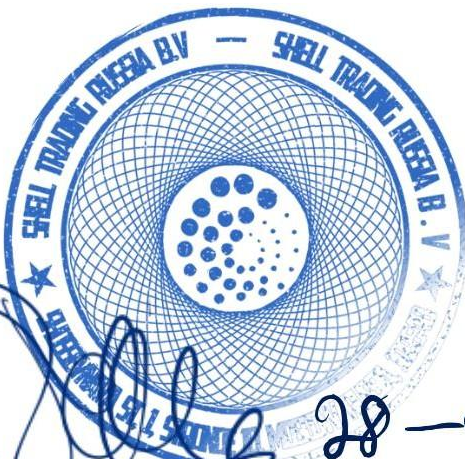
That we are sure of what we have signed and of the legal and penal obligations involved in the issuance of an ICPO, That we are aware that the issuance and delivery of a false or fraudulent ICPO, RWA Letter, SBLC, NCNDA/IMFPA, POF or any other false or fraudulent business document will be considered a prosecutable offence by any law enforcement, judicial or commercial agency of any country or international organization such as the FBI, INTERPOL or the ICC.

SIGNED BY:

ELENA MUKHINA

CORPORATE SECRETARY

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