

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "ОАЗИС ЛТД"

АДРЕС: 359147, РЕСПУБЛИКА КАЛМЫКИЯ, РАЙОН ИКИ-БУРУЛЬСКИЙ, П. ЗУНДА ТОЛГА, УЛ. ШКОЛА, Д. 2 РОССИЙСКАЯ ФЕДЕРАЦИЯ

ИНН: 0816000453 КПП: 080201001 Коробка передач: 060201001 ОКПО: 82825285 ОГРН: 1070816000430

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SOFT CORPORATE OFFER

We Limited Liability Company " OAZIS LTD" with legal responsibility under penalty of perjury hereby issue this SOFT CORPORATE OFFER with confirmation that seller's refinery has the availability and capability to supply the under listed Products for Immediate Spot and Contract sales according to terms and conditions.

ORIGIN: RUSSIA

INCOTERMS: FOB / CIF

LOADING PORT: ROTTERDAM/ HOUSTON/NOVOROSSIYSK/ VLADIVOSTOK /PRIMORSK/ NAKHODKA.

DESTINATION PORT: BUYER'S DESIRE PORT

PAYMENT TERMS: T/T WIRE TRANSFER & MT103

INSPECTION: SGS INSURANCE: PAID BY SELLER COVERING 110% OF THE SHIPMENT VALUE

COMMISSION: EQUAL SHARE BETWEEN SELLER'S SIDE AND BUYER'S SIDE.

DIESEL GAS D2 OIL GOST 305-82

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$440.00/ NET USD \$430.00 PER METRIC TON

PRICE on FOB: GROSS USD \$410.00/ NET USD \$400.00 PER METRIC TON

D6 VIRGIN FUEL OIL

MINIMUM LIFTABLE QUANTITY: 100,000,000 GALLONS.

MAXIMUM LIFTABLE QUANTITY: 400,000,000 GALLONS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$0.90 / NET USD \$0.88 PER GALLON

PRICE on FOB: GROSS USD \$0.84 / NET USD \$0.82 PER GALLON

LIQUEFIED PETROLEUM GAS (LPG)

MINIMUM LIFTABLE QUANTITY: 50,000 METRIC TON.

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$420.00/ NET USD \$410.00 PER METRIC TON

PRICE on FOB: GROSS USD \$400.00/ NET USD \$380.00 PER METRIC TON

AVIATION KEROSENE JET FUEL JP54

MINIMUM LIFTABLE QUANTITY: 1,000,000 BARRELS.

MAXIMUM LIFTABLE QUANTITY: 4,000,000 BARRELS ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$90.00/NET USD \$88.00 PER BARREL

PRICE on FOB: GROSS USD \$86.00 /NET USD \$84.00 PER BARREL

UREA 46% PRILLED & GRANULAR (RUSSIAN ORIGIN)

MINIMUM LIFTABLE QUANTITY: 10,000 METRIC TON

MAXIMUM LIFTABLE QUANTITY: 40,000 METRIC TON ON MONTHLY BASIS.

PRICE on CIF: GROSS USD \$380.00 / NET USD \$370.00 PER METRIC TON

MAZUT M-100 GOST 10585-75/9

MINIMUM LIFTABLE QUANTITY: 100,000 METRIC TON,

MAXIMUM LIFTABLE QUANTITY: 400,000 METRIC TON ON MONTH BASIS.

PRICE on CIF: GROSS USD \$380.00/ NET USD \$370.00 PER METRIC TON

TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer Company issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead to the seller.
2. Seller Company issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company registers and legalizes contract officially with the appropriate authorities to facilitate booking of allocation and securing a legitimate approval for the Transfer of Ownership Title/Allocation to buyer's Company name at seller's expense.
4. Seller Company sends hard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:

- Certificate of Origin.
- Company Registration Certificate.
- Statement of Product Availability.
- Product Quality Passport (Dip Test Analysis).
- Refinery Commitment to Produce / Supply.
- Refinery Legalized Draft Contract.
- Proforma Invoice.

5. On confirmation of the receipt of the partial POP, buyer must within five (5) banking days issue the Bank Guarantee in the form of (SBLC/MT760). Failure to issue the said bank guarantee within the stipulated days. Buyer issues a Performance security financial deposit of \$320,000.00USD (Three Hundred and Twenty Thousand United State Dollars). This is to enable the seller secure the service of the Vessel for the transportation of the product to buyer's destination port.

OR

5B. Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company. Both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer makes payment for the Chartered Freight Cost with the appointed shipping company for the transportation of the product to the buyer's designated discharge port.

Note: Fee made by buyer will be deducted when making payment for the total cost of the product at the discharge port after a successful CIQ/SGS test at the discharge port.

6. Seller's bank sends through swift the original and full Proof of Product (POP) documents along with the 2% operative performance bond to the buyer's bank and the Standby Letter of Credit issued by the buyer's bank on to the seller's bank will become immediately operative.

- Copy of the Charter Party Agreement to transport the product to discharge port.
- Copy of Shipping Schedule Document.
- Product Analysis Report.
- Certificate of Origin.
- Bill of Lading
- Tank Receipt.
- Vessel Q88.

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- SGS Report.
- Certificate of Product.

7. Both banks will confirm to seller and to buyer that the Standby Letter of Credit of credit and 2% PB has been accepted and the shipping commences as scheduled in the contract for the CIF delivery.

8. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.

9. Seller releases the commission of the intermediaries immediately.

Signed and Sealed



GYULMAGOMEDOV REVSHAN SABIROVICH

GENERAL DIRECTOR
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