



**ARIYAN INTERNATIONAL INC.**  
Bridging Businesses Together

**ARIYAN INTERNATIONAL INC.**

Address: 151 Superior Blvd., Unit 15-17, Mississauga,  
Ontario L5T 2L1 Canada.



: [+1 \(416\) 477 – 1746](tel:+14164771746)



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: <https://www.ariyancorp.com>



: <http://bit.ly/2bW5JFj>

**SOFT CORPORATE OFFER**

We are acting on behalf of the **SELLER** with full legal and corporate responsibility, to offer the commodity on behalf of the **SELLER** / Refinery under the penalty of perjury, confirm and certify that the **SELLER** has the availability and capability to sell & supply the below mentioned commodities in according to the terms and conditions stipulated on the commercial Procedure. The supplier is guaranteed to meet the specifications and pass through the stringent requirements of SGS or Equivalent. Financial statement from the **BUYER's** bank clarifying the **BUYER's** financial capability will be required to consider the **BUYER's** negotiations.

**ADDITIONAL INFORMATION:**

ORIGIN:	Russian Federation
SPECIFICATION:	Export Standard
PORTS:	ASWP
CONTACT TERM:	After Spot Trial gets converted into 12 Months contract with R & E

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TERM OF DELIVERY:	CIF
PAYMENT:	DLC MT700, SBLC MT760, BG MT760, TT Telegraphic Transfer MT103
INSPECTION:	SGS/CIQ or Similar
COMMISSION:	Paid by the Seller according to NCNDA/IMFPA

**PETROLEUM COKE (PET COKE)**

MINIMUM QUANTITY:	50,000 Metric Tons Per Month.
MAXIMUM QUANTITY:	100,000 Metric Tons Per Month.
PRICE:	(Gross) US\$ 60.00 / (Net) US\$ 50.00 on CIF ASWP.
COMMISSION:	Total US\$ 10.00 Per Metric Ton. US\$ 5.00 for the SELLER's Side <b>(Closed)</b> . US\$ 5.00 for the BUYER's Side <b>(Open)</b> .

**CIF TRANSACTION PROCEDURES:**

1. The **BUYER** issues an **Irrevocable Corporate Purchase Order (ICPO)**, **Fresh Proof of Funds (POF)** attached with **Company Certificate of Incorporation**, **Company Profile (CP)** and the **BUYER's International Passport Data page**.
2. The **SELLER** issues Draft Contract addressed to the **BUYER's Company**.
3. The **BUYER** reviews and signs on each page of full Draft Contract and returns to the **SELLER**.
4. The **SELLER** will register and legalize the Full Draft Contract with the Russian ministry on behalf of the **BUYER** at the **BUYER's cost** and sends hard copies of registered and legalized Draft Contract along with notarized partial POP to the **BUYER** or the **BUYER's bank** by courier at the **BUYER's cost**, POP as stated below.
  - A. Certificate of Origin of the Product;
  - B. Company Registration;

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- C. Statement of Product Availability;
- D. Export License;
- E. Commitment to Produce the Product;
- F. Attestation of Allocation Certificate;
- G. Bill of Lading/Q88;
- H. Analytical Report, Fresh SGS.

**IMPORTANT NOTE:** The **BUYER** should pay attention to clause No: 4 under the CIF procedure. For CIF, when the contract is issued and signed and sealed between the **BUYER** and the **REFINERY**, the **REFINERY** will forward all the documents of PPOP within 48 – 72 hours along with an Invoice for a **ONE TIME FEE** for the amount of **US\$ 8,820.00** for a one year contract. This fee will be paid to the **"Russian Energy Ministry"** to transfer the ownership of the product from the **SELLER** to the **BUYER**. All the PPOP will be notarized and registered and the hard copy of the documents along with the hard copy of the contract will be sent by the courier to the **BUYER's** address or his bank.

- 5. Upon receiving confirmation of the partial POP to the **BUYER's** bank, the **BUYER's** Bank issues swift Standby Letter of Credit or Bank Guarantee (DLC MT700, SBLC MT760 or BG MT760 Conditional).
- 6. After confirmation of the **BUYER's** payment instrument, the **SELLER** will issue to the **BUYER's** bank the full Shipment Documents / Full Proof of Product (POP) Plus 2% Performance Bond (PB) via swift bank to bank. Upon acceptance of the **BUYER's** payment instrument covering the first trial shipment by the **SELLER** (DLC MT700, SBLC MT760 or BG MT760 Conditional). The NCNDA/IMFPA Agreement will be signed between all the parties involved.
- 7. The SGS inspection will be borne by the **SELLER** at the loading seaport and the **BUYER** at the Discharge Seaport.
- 8. Shipment commences as per contract.





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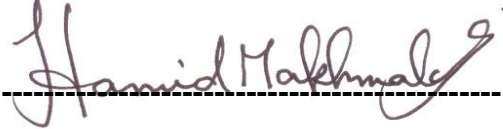
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9. The **BUYER's** bank upon arrival of the cargo at the discharge port, payment will be made for arrival Cargo shipment by the **BUYER** via MT103 100% after SGS Inspection at discharge port.
10. The **SELLER** will release payments to the intermediaries involved according to IMFPA signed by all the parties within 48 hours of receiving payment of the product from the **BUYER's** bank, second shipment proceed accordingly.

**ON AND BEHALF OF ARIYAN INTERNATIONAL INC.**





**Dr. Hamid Reza Makhmalchi**  
**Ariyan International Inc.**  
**CEO**



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**INFORMATION ON ICPO**

\*\*\* Any ICPO issued by the Buyer must insert the refinery's working procedure. The refinery does not accept any ICPO with any other procedure. If the SELLER's procedure is changed, the ICPO will be rejected by the refinery.

\*\*\* **Note:** The above procedure must be accepted and incorporated on the ICPO word by word.

\*\*\* Do not ask for upfront documents like Past Performance Records, Certificates and PPOP.

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