

## «Роснефть Аэро»

Address: 15, Malaya Kaluzhskaya st., Moscow, 119071, Russian Federation Tel: +7 (952) 096 72 19. Fax: +7 952 096 72 10.

E-mail: sales@rn-aero-rosneft.ru, export@rn-aero-rosneft.ru

TO: BUYER/BUYER'S MANDATE.

# FULL CORPORATE OFFER

WE 000 «POCHE ADO» UNDER PENALTY OF PERJURY HEREBY ISSUE THIS FULL CORPORATE OFFER WITH FULL POWER AND AUTHORITY WITH GIVEN TERMS AND CONDITIONS AND CONFIRM OUR READINESS TO SUPPLY THE FOLLOWING COMMODITY ACCORDING TO THE TERMS AND CONDITIONS STIPULATED IN THIS FULL CORPORATE OFFER.

#### RUSSIAN ORIGIN JET FUEL TS-1

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL.

MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS.

FOB PRICE: GROSS PRICE \$47 / NET PRICE \$45 PER BARRELS.

COMMISSION: \$1 SELLER SIDE / \$1 BUYER SIDE.

#### RUSSIAN ORIGIN D2

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL.

MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS.

FOB PRICE: GROSS PRICE \$300 / NET PRICE \$290 PER BARRELS.

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE.

## RUSSIAN ORIGIN VIRGIN OIL (DL)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000,000 GALLONS MAXIMUM QUANTITY: 500,000,000 GALLONS X 12 MONTHS.

FOB PRICE: GROSS PRICE \$0.80 / NET PRICE \$0.78.

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COMMISSION: \$0.1 SELLER SIDE / \$0.1 BUYER SIDE.

# RUSSIAN ORIGIN 92/95 DIESEL OIL

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 1,000,000 BBL.

MAXIMUM QUANTITY: 5,000,000 BBL. X 12 MONTHS.

FOB PRICE: GROSS PRICE \$205 / NET PRICE \$200.

COMMISSION: \$2.5 SELLER SIDE / \$2.5 BUYER SIDE.

#### MUSSIAN ORIGIN GASOIL EN590-2009 LOPPM

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 MT.

MAXIMUM QUANTITY: 500,000 MT. X 12 MONTHS

FOB PRICE: GROSS \$220 / NET \$ 210.

COMMISSION: \$5 SELLER SIDE / \$5 BUYER SIDE

# LIQUEFIED NETURAL GAS (LNG)

MINIMUM QUANTITY: BUYER REQUEST NOT LESS THAN 100,000 METRIC TONS

MAXIMUM QUANTITY: 500,000 METRIC TONS X 12 MONTHS

FOB PRICE: GROSS PRICE \$140.00 / NET PRICE \$135.00.

COMMISSION: \$2.50 SELLER SIDE / \$2.50 BUYER SIDE.



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## FOB ROTTERDAM VESSEL TANKER TO STORAGE TANK

- L. SELLER'S OFFICIAL REPRESENTATIVE ISSUE'S FULL CORPORATE OFFER AND BUYER SENDS ICPO, COMPANY REGISTRATION CERTIFICATE, TANK STORAGE AGREEMENT (TSA).
  2. SELLER VERIFIES AND ISSUES COMMERCIAL INVOICE (CI) ALONG WITH TANK TO TANK INJECTION AGREEMENT TO BE SIGNED BY BUYER AND STORAGE COMPANY.
- 3. UPON THE RECEIVE SIGNED COMMERCIAL INVOICE (CI) SELLER ISSUES THE BELOW POP DOCUMENTS TO ALLOW THE BUYER.
  - A. DIP TEST AUTHORIZATION (DTA).
  - B. AUTHORIZATION TO SELL & COLLECT (ATSC).
  - C. VESSEL TANKER RECEIPT (VTR).
  - D. COMMITMENT LETTER TO SUPPLY.
  - E. STATEMENT OF PRODUCT AVAILABILITY.
  - F. LETTER GUARANTEE.
  - G. AUTHORIZATION LETTER TO VERIFY.
  - H. LOADING PORT INJECTION REPORT.
  - I. AUTHORIZATION TO BOARD FROM THE CAPTAIN (ATB).
- 4. UPON VERIFICATION OF DOCUMENTS, BUYER CONTACT SGS AS TO COLLECT SAMPLE OF THE PRODUCT IN VESSEL TANKER ON BUYER'S EXPENSES INJECTION COMMENCE INTO BUYER STORAGE TANKER.
- 5. SELLER PROVIDES TO BUYER THE FOLLOWING DOCUMENTS:
  - A. PRODUCT PASSPORT.
  - B. BILL OF LADING.
  - C. CERTIFICATE OF ORIGIN.
  - D. CERTIFICATE OF OWNERSHIP.
  - E. QBB
  - F. TITLE OF OWNERSHIP CERTIFICATE.
- 6. SELLER ISSUES DRAFT SALES AND PURCHASE AGREEMENT TO BUYER TO REVIEW FOR ROLL OVER AND EXTENSION MONTHLY OF DELIVERIES FOR ONE YEAR.
- 7. THE SUBSEQUENT DELIVERY SHALL COMMENCE ACCORDING TO THE TERMS AND CONDITIONS OF THE SALES AND PURCHASE AGREEMENT, AND MANDATES / INTERMEDIARIES RECEIVE THEIR COMMISSIONS ACCORDING TO MONTHLY DELIVERIES

NOTE: ALL MANDATE OF 000 "POCHEDTHADO" REFINERY SHOLUD PRESENT LETTER OF MANDATESHIP TO ALL BUYER FAILURE TO DO SON BUYER SHOULD REQUEST FROM THE MANADTE. BEWARE OF SCAM.



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Viscosityat-20 <sup>0</sup> C	cst(mm <sup>2</sup> /s)	8.000	Max	D445or D7042	71
Specific Energy, net	MJ/kg	42.80	Min	D3338or D4809	12or355
Smoke Point	Mm	25	Min	D1355	598
or Smoke Diokant 1060	Mm	18	Min	D7355	598

REPRESENTED BY: MR. Nicholai .A. Aleksandrovich

TITLE: Export Director

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