

### SOFT CORPORATE OFFER

We "LLC EUROSIS" with legal responsibility under penalty of perjury hereby confirm the Availability and Capability to Supply the under-list petroleum products through our Refinery for Immediate Spot and Contract sales in accordance with the terms and conditions stated below. The Supply is guaranteed to meet the Specification and pass through the stringent requirement of SGS or Equivalent. Only direct negotiations from end buyer's or their representatives will be considered.

PRODUCT	Bitumen grade 60/70
ORIGIN	Russian federation
QUANTITY	100,000 mt in bulk trial quantity
PRICE	\$ 280.00 per mt
CONTRACT PERIOD	Within 20 days
DELIVERY	FOB ROTTERDAM shipment will be in 30 working days
PERFORMANCE BOND	Buyer and Seller will provide 5% penalty for non-performance. Seller will provide 1% of l/c amount to be transferred in Buyer's Bank Account in Singapore through TT in case of non- performance by seller to cover the cost of LC issuing charges.
INSPECTION	SGS
VESSEL	Vessel must be Bitumen heating tanker vessel with good condition
PAYMENT METHOD	CONFIRMED DLC (DP) at sight
D&B CREDIT REPORT	Seller will provide D&B Credit report before opening LC

### OPERATIONAL PROCEDURE FOB ROTTERDAM

- Buyer sends ICPO in line with the seller working procedures alongside his/her Tank Storage Agreement (T.S.A.) and CP on receipt and acceptance of Seller's Soft Offer.
- Seller issues Commercial Invoice (C.I.), Buyer signs within 24 hours and returns to Seller within its validity.
- Upon receipt and review of the signed C.I., Seller issues Dip Test Authorization (D.T.A) to be completed and signed by buyer and buyer Tank Farm in order for Dip Test to be conducted alongside countersigned copies of the C.I.
- Buyer returns the Dip Test Authorization (DTA) fully completed and signed within its validity and upon successful review of the completed DTA, seller issues the below full POP documents, within 48-72 hrs.:
  - Fresh SGS Report (Not older than 72 hours).
  - Product Reservoir Receipt.
  - Accreditation Certificate.



**LLC "EUROSIS"**

**LIMITED LIABILITY COMPANY "EUROSIS"**

Legal address: 420076 , Republic of Tatarstan , Kazan city ,  
Aktanyshskaya street, bldg. 39

OGRN: 1071690030400 / INN: 1655137142 / KPP: 165601001

Email: [llc-eurosis@mail.ru](mailto:llc-eurosis@mail.ru)

Tel: +7(926)-622-01-02

- d. Product Passport (Quantity and Quality Analysis)
  - e. Authorization to Sell and Collect Certificate (ATSCC)
  - f. Pre-Injection Report (PIR).
  - g. NCNDA/IMFPA (To be completed by all intermediaries).
  - h. Certificate of Product Origin.
  - I. Authority to Verify (ATV) either physically or otherwise.
5. Upon receipt and confirmation of the above POP Documents, Buyer provides its testing officials (SGS or INTERTEK), and the needed test are carried out on the product in seller's tanks.
6. Seller upon Buyer successful Dip Test commences injection immediately and on completion of injection into buyers hired Tank, the buyer makes full payment by MT103 / TT wire transfer for the total product.
7. Seller pays the commission to all intermediaries involved in the transaction within 24 hours after confirmation of buyer's payment and Seller, transfers title into buyer's name.
8. Seller issues a contract for the buyer's desired duration upon successful completion of the trial order.



Lucas Bogdanov  
FOR: LLC EUROSIS

**EUROSIS**

