



ABITES LLC

EXPORTING AND MARKETING OF PETROLEUM AND PETROCHEMICAL PRODUCTS
Address: 367002, Republic of Dagestan, Makhachkala, M. Yaragsky St., 15, Russia Federation.
Email: abitesllc@bk.ru
Telephone: +79055735480

To: Buyer Mandate/ End Buyer.

SOFT COOPERATE OFFER

We the undersigned ABITES LLC with full corporate and legal responsibilities, under penalties of perjury confirms that our Seller / Refinery are ready, willing and able to sell the following commodities on the following terms and the supply is guaranteed to meet the specifications and pass through the stringent of SGS or Equivalent.

PRODUCT: RUSSIAN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL/ JET-A1

ORIGIN: RUSSIAN FEDERATION

QUANTITY: MINIMUM: 500,000 BBLs / MAXIMUM: 2,000,000 BARRELS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$ 68.00 GROSS / US\$66.00 NET PER BARREL

PRICE FOB: US\$ 66.00 GROSS/ US\$ 64.00 NET PER BARREL

PRODUCT: RUSSIAN VIRGIN D6 FUEL OIL

ORIGIN: RUSSIAN FEDERATION

QUANTITY: 100,000,000 GALLONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$0.88 GROSS / US\$0.85 NET PER GALLONS

PRICE FOB: US\$0.86 GROSS / US\$0.83 NET PER GALLONS

PRODUCT: RUSSIAN EXPORT BLEND CRUDE OIL (REBCO)/ ESPO

ORIGIN: RUSSIAN FEDERATION

QUANTITY: MINIMUM: 500,000 BBLs / MAXIMUM: 2,000,000 BARRELS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$ 62.00 GROSS / US\$60.00 NET PER BARREL

PRICE FOB: US\$ 60.00 GROSS/ US\$ 68.00 NET PER BARREL

PRODUCT: RUSSIAN PETROLEUM COKE

ORIGIN: RUSSIAN FEDERATION

QUANTITY: MINIMUM: 20,000 MT / MAXIMUM: 100,000 METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$90.00 GROSS / US\$80.00 NET PER MT

PRODUCT: LIQUIDIFIED NATURAL GAS (LNG)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: MINIMUM: 20,000 MT / MAXIMUM: 200,000 METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$350.00 GROSS / US\$340.00 NET PER MT

PRICE FOB: US\$330.00 GROSS / US\$320.00 NET PER MT

PRODUCT: HSD2 GAS OIL L-0.2-62 GOST 305-82 (AUTOMOTIVE GAS OIL)

ORIGIN: RUSSIAN FEDERATION

QUANTITY: MINIMUM: 20,000 MT / MAXIMUM: 200,000 METRIC TONS WITH R&E INTO YEARLY CONTRACT

PRICE CIF: US\$ 400.00 GROSS/ US\$ 390.00 NET PER MT

PRICE-FOB: US\$ 390.00 GROSS/ US\$ 380.00 NET PER MT

PRODUCT: LIQUIDIFIED PETROLEUM GAS, (LPG)

ORIGIN: RUSSIAN FEDERATION

ИНН: 0561070050 КПП: 057101001 ОКПО: 61870086 ОГРН: 1090561001002



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CIF SELLING TERMS AND PROCEDURE.

1. Buyer issues Irrevocable Corporate Purchase Order along with the Company profile.
2. Supplier verify Buyer Irrevocable Corporate Purchase Order and issues Sales & Purchase Agreement to Buyer for signature and seal (with amendments if any),
3. Buyer signs and returns Sales & Purchase Agreement to Supplier for final approval.
4. Supplier Views Sales & Purchase Agreement sealed By Both Parties and Supplier Send Partial Proof of Product to Buyer,
 - Statement of Availability of the Product,
 - Copy of Refinery Commitment to Produce the Products,
 - Passport Certificate of the Product.
5. Supplier Appoints a tested and reliable shipping company, sign the Charter Party Agreement (CPA) Supplier negotiates and makes arrangement for chartered freight cost with the appointed shipping company to transportation buyer's product from loading port to designated discharge port. Supplier and buyer equally responsible for the payment of the Charter Freight Cost.
6. Shipping Company presents the booking vessel Q88 for the both parties involved, Leading the verification of the vessel, Supplier & Buyer immediately proceed with the shipping payment to enable to start loading of the product upon arrival of the vessel at loading port.
7. Upon the confirmation of the payment, Supplier sends via Express Courier the registered Hard Copies of the Contract, Partial POP to the Buyer through our Governmental Courier Service.
8. Immediately buyer receiving the Hard Copies Contract, Buyer directly submit Hard Copies Contract and POP to their bank to permit the Supplier & Buyer bank to open a bank-to-bank communication.
9. The Supplier bank in 3 (Three) banking days after receipt of contract hard copy provides the full POP documents issued to the name of the Buyer and 2% Performance Bond (P.B), for adequate to DLC, IRDLC, BG or SBLC MT760 period, which automatically activates the Buyer's DLC, IRDLC, BG or SBLC MT760.
10. Supplier instructs their bank to release the Full POP and shipping documents to buyer along with the 2% Performance Bond (PB):
 - Copy of statement Availability of the Product.
 - Copy of the refinery commitment to supply the product.
 - Copy of port storage agreement.
 - Copy of the charter party agreement.
 - Passport Product, Analysis Report.
 - SGS report.
 - Bill Of Lading.
 - Tank Receipt.
 - Certificate of Origin.
 - Vessel Q88,
 - Certificate of Inspection,
 - Notice of Readiness,
 - Net Weight,
 - Full Packing List,
 - Cargo Manifest.
11. Shipment will commence according to terms and conditions of the Contract and accordingly to the agreed Delivery Schedule.
12. Seller's bank release the commission to the mandates and intermediaries.



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MR IVAN VICTOROVCH
MARKETERS ABITES LLC



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