



# LLC ORENNEFT

Email: [info@orenneft.ru](mailto:info@orenneft.ru) / [sales@orenneft.ru](mailto:sales@orenneft.ru)

Tel: +7 985-714-9305/ +7 903-198-5311

INN: 5610216634 KPP: 560901001 OGRN: 155658029845

ENGLISH LANGUAGE) TRANSLATED COPY

## FULL CORPORATE OFFER

“ORENNEFT” with legal responsibility under penalty of perjury hereby confirm the ability to deliver and supply all kinds of the under listed petroleum products for FOB/CIF/TTO terms and condition governed by the Russian ministry of Energy, our products are guaranteed to meet all buyer’s quality and specifications and our products have met and have pass through the requirements of SGS. This document is issued via our representatives.

PRODUCT	QUANTITYFIRST LIFT	QUANTITY MONTHLY	Weight	CIF NET PRICE	CIF GROSS	FOB NET	FOB GROSS	DELIVERY	PORT LOCATION
Aviation JetKerosene(JP54)	1,000,000	5,000,000	BLL	132	135	150.00	155.00	FOB	ROTTERDAM
Virgin Oil(D6)	100,000,000	200,000,000	GAL	62	64	0.97	0.99	FOB	NOVOROSIYSK
D2 (Diesel)	100,000		MT	610	620	580	600	CIF/FOB	PRIMORSK
Aviation Turbine Jet A1	1,000,000		BLL	132	136	150	120	FOB	ROTTERDAM
ESPO (EASTERN PACIFIC OCEAN CRUDEOIL)	100,000		MT	380	390	350	360	CIF/FOB	
Petcoke	60,000	100,000	MT	380	390	366	370	CIF/FOB	NOVOROSIYSK
High Speed Diesel. Euro 4 Grade	50,000		MT	390	410	360	380	CIF/FOB	Primorsk
AGO (AutomotiveGas Oil)	45,000	150,000	MT	4000	450	280	300	CIF/FOB	Novorossyisk
Mazut M100	50,000	100,000	MT	386	398	340	360	CIF/FOB	Novorossyisk
Utra LowSulphurDiesel EN 590	100,000		MT	340	360	380	420	CIF/FOB	Novorossyisk
LNG (GOST 554287)	100,000		MT	380	392	350	400	CIF/FOB	Nakhodka /Sakhalin
LPG (GOST 2044890)	100,000		MT	330	340	389	400	CIF/FOB	Sakhalin
BITUMEN	70,000		MT	320	340	400	493	CIF/FOB	Novorossyisk
EURO 4 DIESEL	100.000	150.000	MT	360	280	330	350	CIF/FOB	Novorossyisk



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## FOB PROCEDURE

1. Buyer issue ICPO with full banking details & company profile.
2. Seller issue commercial invoice to buyer.
3. Buyer signed/sealed and returns commercial invoice with letter of acceptance to seller within 24hrs.
4. Buyer provides seller with TSA from reliable tank farm, for seller verification and approval, Seller issue part of the PPOP documents to buyer.
5. Buyer pay 3 days and seller pays 2 days to complete 5 days to buyer's tank farm and send TSR to seller with authorization to verify (ATV)
6. Seller issue to buyer below PPOP documents:
  - \* Fresh SGS report.
  - \* Tank storage receipt.
  - \* Injection report.
  - \* Authorization to sell and collect (ATSC)
  - \* Authorization to verify (ATV)
  - \* Product passport.
  - \* Unconditional dip test authority (UDTA)
7. Seller commence with the injection of the first month shipment quantity from the refinery storage reservation through the pipeline into storage tank in the port of loading or tank to tank.
8. Upon the completion of the injection seller issue DTA, to buyer, buyer inspect with SGS agent.
9. After buyer successful Q&Q dip test on the product buyer makes the payment for the total value of the product injected into the tank via MT103 or TT wire transfer.
10. Upon seller receive of the full product payment from the buyer, seller issue to buyer the title ownership of the product and exports documents.
11. Seller pays all intermediaries involved in the transaction and send spa to buyer for one year subsequently monthly shipment continue as per terms and conditions of the sales and purchase agreement contract between buyer and seller.



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*SIGNED*

REPRESENTED BY: YURI MALAFEEV MIKHAILOVICH

ADMIN EXPORT DIRECTOR: ORENNEFT

Email: [sales@orenneft.ru](mailto:sales@orenneft.ru) / [info@orenneft.ru](mailto:info@orenneft.ru)

Address: 460930, Orenburg region, Orenburg, avtomatiki avenue 8, room 404

Website: [www.orenneft.ru](http://www.orenneft.ru)

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