



DAVAO CTL TRADING AND MARKETING CORPORATION

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FULL CORPORATE OFFER

We, at DAVAO CTL TRADING AND MARKETING CORP. a company registered with SEC under Registration No. CS202067533 and with business address at 2nd floor CFA commercial building, Brgy. Dumoy Talomo District, Davao City Philippines hereby offer to supply your volume requirement of the following commodity:

Product:	Light Cycle Oil
Specification:	To be followed
Origin:	Russian Federation
Quantity:	50,000 MT first shipment, 200,000 MT per month after first lift
Quality)/6 Quantity:	SGS, CIQ or Equivalent
ContractDuration:	12 months
Incoterm:	CIF – Shanghai, Qingdao, China
Price:	\$250 per MT
Payment Terms:	DLC MT700 Payment after arrival of goods in Chinese Port and Inspection
Inspection:	By Intertek, AMSPEC or similar Agency, SGS

- 1). Refinery issue SCO and Buyer confirms soft offer and issue ICPO with full banking information (valid for 10 days, with list of documents).
 - a). Copy of passport of the person authorized to sign the contract
 - b). Profile of the Buyer's legal entity (Certificate of Incorporation)
 - c). Copy of Tax Registration Certificate.
 - d). Postal details.
 - e). Bank details.
 - f). Official acceptance letter (Seller's Procedure)
 - g). Product Specification (if any)
- 2). Seller acknowledges buyer's ICPO and issues contract to buyer open for amendment. Buyer signs and returns the contract to the seller in word format within three (3) international working days.
- 3). Seller makes the final signature, notarized the contract with appropriate authorities, convert to PDF and send to buyer as final approved copy along with the following Documents: a)
 - Product Passport
 - b) Certificate of Origin

- c) Storage Tank Receipt
 - d) Copy of the Refinery's Letter of Commitment
 - e) Total invoice of First Value shipment
- 4). Buyer's bank in accordance with seller's verbiage shall issue SBLC within Seven (7) working days for the first shipment's value to seller's fiduciary beneficiary bank or authorize the disbursement of €450,000 product loading security fee for seller's bank to enable seller commence loading of product with the shipping company.
- 5). Upon receipt of buyer's bank financial instrument / alternative. Seller's bank in response issues operative two percent (2%) PB in favor of buyer's bank account within three (3) working days, which is submitted and detailed in the mutually agreed signed contract.
- 6). Upon seller's bank successful exchange of instrument method with buyer's bank or alternative TT payment of product loading security fee for the first trial shipment paid and confirmed if buyer fails to issue bank Instrument within the stipulated time frame, seller loads product within four (4) international working days and sends POP documents in buyer's company name to buyer's bank (11 sets bellow):
- a) Certificate of Incorporation
 - b) Act of Transfer
 - c) Commercial Invoice
 - d) Company Taxpayer's Certificate
 - e) Fresh SGS Report
 - f) Tank Receipt
 - g) Q88 and Quality Specification
 - h) Bill of Lading.
 - i) Certificate of Non-Wooden
 - j) NOR—Notice of Readiness
 - k) ETA—Estimated Time of Arrival.
- 7). Buyer notifies seller by official written notice of his bank receiving seller's POP documents while seller sends to buyer the registered hard copy of the contract through courier service within four (4) days. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carries out CIQ, SGS or equivalent inspection to ascertain quality and quantity.
- 8). Product is discharged after successful inspection into buyer's storage facility, then buyer's bank releases payment for total value of the product to seller's bank, and commissions to buyer mandate bank within six (6) banking days by TT MT 103/MT 107. Seller transfers title of the product to buyer.
- 9). Second and succeeding shipments continue.

Thank you and we look forward to doing business the soonest. For questions and other concerns, please reach us by email.

Seller:



CHARITA LONTOCO
CEO/PRESIDENT