ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ
“Сибирская топливно-энергетическая компания”
Юридический адрес: 677000, Республика Саха /Якутия/, г. Якутск, пр-кт Ленина, д. 4к2
ОГРН: 1171447017180 **ИНН:** 1435328060
Тел: +7 909 919-20-92 **Э-почта:** siberianfuelandenergycompany@mail.ru

To: END BUYER

SOFT CORPORATE OFFER

We as the representative /Mandate of end seller herein with full authority/responsibility issued to you our official soft corporate offer for petroleum products.

TERMS OF TRANSACTION

RUSSIA ORIGIN DIESEL GAS D2 OIL
Minimum Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD $ 340.00MT NET / USD $ 330.00MT on CIF
FOB Price: Gross USD $ 320.00MT NET / USD $ 310.00MT on FOB/Novorossiysk/Rotterdam

RUSSIA ORIGIN MAZUT M100
Quantity: 10,000 Metric Tons per Month
Maximum Quantity: 500,000 Metric Tons per Month
CIF Price: Gross USD $ 340.00MT NET / USD $ 330.00MT on CIF
FOB Price: Gross USD $ 320.00MT NET / USD $ 310.00MT on FOB/Novorossiysk/Rotterdam

RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL
Minimum Quantity: 500,000 Barrels per Month
Quantity: 5,000,000 Barrels per Month
CIF Price: Gross USD $ 62.00BBL NET/ USD $60.00 NET on CIF
FOB Price: Gross USD $ 58.00BBL NET / USD $56.00 NET on FOB/Novorossiysk/Rotterdam

VIRGIN FUEL OIL D6
Minimum Quantity: 400,000,000 Gallons per Month
Maximum Quantity: 800,000,000 Gallons per Month
CIF Price: Gross USD $ 0.75 / USD $ 0.73 NET on CIF
FOB Price: Gross USD $ 0.71 / USD $0.69 NET on FOB/Novorossiysk/Rotterdam RUSSIA

EXPORT BLEND CRUDE
Minimum Quantity: 10,000 Barrels per Month
Maximum Quantity: 3,000,000 Barrels per Month
CIF Price: Gross USD $ 62.00BBL NET/ USD $60.00 NET on CIF
FOB Price: Gross USD $ 58.00BBL NET / USD $56.00 NET on FOB/Novorossiysk/Rotterdam

LIMITED LIABILITY COMPANY “SIBERIAN FUEL AND ENERGY COMPANY”
Legal address: 677000, Republic of Sakha / Yakutia /, Yakutsk, Lenin Ave., 4k2
Telephone: +7 909 919-20-92

RUSSIAN EASTERN SIBERIA PACIFIC OCEAN (ESPO)
Minimum Quantity: 20,000 Metric Tons per Month
Maximum Quantity: 300,000 Metric Tons per Month
CIF Price: Gross USD $ 340.00MT NET / USD $ 330.00MT on CIF
FOB Price: Gross USD $ 320.00MT NET / USD $ 310.00MT on FOB/Novorossiysk/Rotterdam

EN590
Minimum Quantity: 25,000 Metric Tons per Month
Maximum Quantity: 300,000 Metric Tons per Month
CIF Price: Gross USD $ 340.00MT NET / USD $ 330.00MT on CIF
FOB Price: Gross USD $ 320.00MT NET / USD $ 310.00MT on FOB/Novorossiysk/Rotterdam

PETROLEUM COKE
Minimum Quantity: 50,000MT per Month
Maximum Quantity: 400,000MT per Month
CIF Price: USD $ 190.00MT/USD $ 180.00 NET on CIF

LIGHT CYCLE OIL (LCO)
Minimum Quantity: 50,000 MT per Month
Maximum Quantity: 400,000 MT per Month
CIF Price: Gross USD $ 340.00MT NET / USD $ 330.00MT on CIF
FOB Price: Gross USD $ 320.00MT NET / USD $ 310.00MT on FOB/Novorossiysk/Rotterdam

СИТЭК

OTHER PRODUCTS
BITUMEN GRADE60/70 AND 80/100:
PRICE CIF ASWP: GROSS $350/NET $340
PRICE FOB ASWP: GROSS $330/NET $320

GASOLENE 89 OCTANES
CIF Price: Gross USD $ 410.00MT NET / USD $ 400.00MT on CIF
FOB Price: Gross USD $ 390.00MT NET / USD $ 380.00MT on FOB/Novorossiysk/Rotterdam

BASE OIL
PRICE CIF ASWP: GROSS $290/NET $280
PRICE FOB ASWP: GROSS $270/NET $260

TRANSACTION PROCEDURE FOB DIP & PAY ROTTERDAM

1. Buyer accepts seller working procedure and issue ICPO to the End seller via Seller's representative.

2. Seller issues a commercial invoice and NCNDA and Buyer signs and returns commercial invoice along with Buyer's Tank storage agreement (TSA).

~ loading Report
~ Product Allocation Certificate.
~ Export License
~ Export Approval
~ Tank Receipt.
~ Dip Test Authorization.

7. Buyer issues their Financial Guarantee (LC) to cover the first shipment to seller’s bank in 15 working days and sends to Buyer and within 15 working days, Buyer’s bank issues to Seller’s bank swift operative Letter of Credit (LC), for the entire 1st shipment total product value, and for Seller to lodge and activate a 2% PB (Performance Bond/Performance Guarantee) in the favor of the Buyer. If Seller fails to supply the cargo/ shipment of the product to the Buyer, this 2% Performance Bond will be paid/forfeited to the Buyer, and the buyers Issues Q88 and NOR from buyers Logistic Company

8. The product SGS inspection charges will be borne by the Seller at the loading port. Seller invites buyer for visitation to witness the final inspection and TTM for negotiation of the future transaction (Optional to Buyer). Seller signs NCNDA/IMFPA between all intermediaries involved with the notarized copy sent to Seller's bank.

9. Loading & Shipment of the product commences as per schedule. Upon Vessel’s arrival and finalization of SGS at the destination port, Buyer release payment via swift fund transfer within 3 to 5 banking days to Seller for total shipment value after discharge of product at destination port and receipt of the entire relevant shipping and export documents. Seller within 48 hours pays the intermediaries involved according to signed & notarized IMFPA.

10. Seller issues draft SPA to buyer to review for R&E monthly deliveries.

11. Buyer review and approves the SPA and issues LC, non-transferable, auto revolving for 12 months shipment value, letter of credit for length of contract and for each lift per schedule. Buyer pays after Dip Test by MT103 Wire Transfer one each monthly quantity.

12. The subsequent delivery shall commence according to the terms and conditions of the contract; Seller pays commissions to all intermediaries as per IMFPA/NCNDA 24 hours after receiving payment from the buyer

Represented By:
Mr Kovalenko Roman Petrovich
General Director