

ООО «БУРХИМ-РЕСУРС»

Адрес: 452615, Республика Башкортостан,
город Октябрьский, Кооперативная улица, дом 115.

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LLC "BURKHIM-RESOURCE"

Address: 452615, Republic of Bashkortostan,
Oktyabrsky city, Kooperativnayastreet, 115.

Email: oooburkhim-res@bk.ru

Tel.: +79267738075

To: Capable End Buyers / Buyer Mandates:

SOFT CORPORATE OFFER

We **BURKHIM-RESOURCE LLC** under penalty and Perjury hereby confirm the Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from End buyers will be considered.

TERMS AND CONDITION

Origin: All products are of Russian Origin.

Payment: BG/SBLC-MT760/MT103/DLC.

Specifications: Specifications and refinery product passport can be provided for every product listed below on buyer request.

Delivery: FOB/CIF ASWP.

Commission Structure: 50% to buyer's side (open) and 50% to seller's side (closed). **Contract:** 12 (twelve) Months validity with possible rollovers/ SPOT.

JET A1 -JPA1 COLONIAL GRADE

Origin: Russia

Quantity: 2,000,000 Barrels available

Delivery: CIF/FOB

CIF Price: Gross \$45 / Net \$43 USD per Metric Ton,

FOB Price: Gross \$41 / Net \$38 USD per Metric Ton,

Commission: USD 1.5 seller side, USD 1.5 Buyer side Per Barrel

BASRA LIGHT CRUDE OIL

Minimum Quantity: 1,000,000MT - 5,000,000MT - Per Month

FOB Price: Gross \$67 - Net \$65 / CIF Price: Gross \$71 - Net \$69

Quality: SGS or similar inspection

Commissions: \$1 Buyer side and \$1 Seller side

Loading Port: Vladivostok/Novorossiysk/Primorsk

EASTERN SIBERIA PACIFIC CRUDE OIL (ESPO)

Minimum Quantity: 1,000,000BBL - 5,000,000MT - Per Month

FOB Price: Gross \$46 - Net \$42 / CIF Price: Gross \$50 - Net \$46

Quality: SGS or similar inspection

Commissions: \$2 Buyer side and \$2 Seller side



PET COK, BITUMEN AND FERTILIZER PROCEDURES

1. BUYER ISSUES AN OFFICIAL ICPO WITH COMPANY REGISTRATION LICENSE
2. SELLER ISSUES FCO, BUYER SIGNS AND RETURN WITH A LETTER OF ACCEPTANCE STATING TO ADHERE TO SELLER'S TRANSACTION TERMS AND PROCEDURE.
3. SELLER ISSUES DRAFT CONTRACT (SPA) TO BUYER OPEN FOR AMENDMENT; BUYER REVIEW AND SIGN MUTUALLY ACCEPTED CONTRACT AND RETURN TO THE SELLER IN WORD FORMAT AND PDF WITHIN 3 WORKING DAYS.
4. SELLER REVIEWS THE SIGNED CONTRACT AND CONVERTS TO PDF AND SENDS COPY TO BUYER WITH GUARANTEE LETTER TO SUPPLY.
5. SELLER SUBMITS THE SIGNED CONTRACT FOR REGISTRATION, LEGALIZATION AND NOTARIZATION AT SELLER'S EXPENSE.
6. SELLER SENDS TO BUYER FINAL APPROVED CONTRACT IN PDF WITH THE BELOW SOFT PERFORMANCE GUARANTEE POP DOCUMENTS:
 - A) COMMITMENT LETTER TO SUPPLY PRODUCT
 - B) AVAILABILITY LETTER OF PRODUCT
 - C) CERTIFICATE OF ORIGIN
 - D) COMPANY LICENSE
7. SELLER SIGN CHARTER PARTY AGREEMENT WITH THE BUYER COMPANY AND BOTH PARTIES PAYS FOR THE PRODUCT TRANSPORTING TO BUYER'S PORT OF DISCHARGE VIA TT/MT103 TO THE SHIPPING COMPANY NOMINATED ACCOUNT AND ENSURE THAT THE SHIPPING SCHEDULE SHALL BE CONFIRMED BY THE BUYER BEFORE FIXING THE CHARTERED VESSEL DATE. (THE BUYER'S 50% PAYMENT/AMOUNT WILL BE DEDUCTED FROM THE FIRST PRODUCT SHIPMENT TOTAL VALUE).
8. WITHIN 5-7 WORKING DAYS AFTER VESSEL LOADING, SELLER ISSUES FULL POP DOCUMENTS INCLUDING THE LEGALIZED/REGISTERED CONTRACT (ORIGINAL COPIES VIA COURIER AND SCANNED COPIES VIA EMAIL) TO BUYER'S BANK WHICH IS DETAILED AND MUTUALLY AGREED IN THE SIGNED CONTRACT.
9. BUYER ISSUES BANK INSTRUMENT VIA SBLC/BG MT760 OR DLC MT700 OR BLOCKED FUND MT799 FOR THE VALUE OF FIRST SHIPMENT TO SELLER'S NOMINATED FIDUCIARY BANK COORDINATE IN A FORMAT

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ACCEPTABLE TO SELLER/SELLER'S BANK WITHIN 7 BANKING DAYS OF BUYER/BUYER'S BANK RECEIVING FULL SET OF POP DOCUMENTS WITH 2%PB.

10. UPON SELLER'S FIDUCIARY BANK'S SUCCESSFUL RECEIPT OF BUYER'S BANK INSTRUMENT, SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE VESSEL AT PORT OF DISCHARGE, BUYER'S INSPECTION TEAM CARRIES OUT SGS/CIQ OR EQUIVALENT INSPECTION TO ASCERTAIN QUALITY AND QUANTITY OF THE PRODUCT.

11. UPON SUCCESSFUL SGS/CIQ OR EQUIVALENT TEST BY BUYER'S INSPECTION TEAM, PRODUCT IS DISCHARGED INTO BUYER'S STORAGE FACILITY AND BUYER'S BANK RELEASE TOTAL PRODUCT PAYMENT VIA MT03/TT IN USD DEDUCTING THE 50% TRANSPORTATION AMOUNT AND TITTLE OF PRODUCT OWNERSHIP IS TRANSFERRED TO BUYER.

12. SELLER PAYS ALL INTERMEDIARIES INVOLVED IN TRANSACTION AS PER SIGNED NCNDA/IMFPA WITHIN 72 HOURS

13. SUBSEQUENTLY MONTHLY SHIPMENT CONTINUES AS PER SIGNED SPA AND PRODUCT PAYMENT WILL BE MADE AGAINST SUCCESSFUL SGS/CIQ OR EQUIVALENT INSPECTION VIA TT/MT103.

Your Sincerely

Gilyazev Renat Nafkatovich
General Director
LLC "Burkhim-Resource"

