



YUGRAPROMGEOFIZIKA

ADDRESS: Tyumen Region, Khanty-Mansiysky
Aut. District, G Megion, Street Zarechnaya, D 25/2.
E-MAIL: yugrapromgeofizika@bk.ru
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SOFT CORPORATE OFFER

We at LLC "YUGRAPROMGEOFIZIKA" with full corporate and legal authority and responsibility and under penalty of perjury confirm availability of consultation services for the purchasing of the below listed products from our end seller/company located in the Russian Federation to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of any international quality & quantity regulating body or its equivalent recognized by ICC.

Origin: Russia Federation

Incoterms: FOB/TTO

Inspection: SGS, CIQ or Similar

Acceptable payment terms: MT103T/T Wire

Destination: Any Safe World Port (ASWP) or TBA

Insurance Paid by Seller, Covering 110% of shipment value

Performance bond:(PB) 2% of the first month shipment value

Loading port: Novorossiysk, Primorsk, Vladivostok, Rotterdam, Ventspils & Ust-Luga

Payment terms: Irrevocable LC, T/T Telegraphic Transfer, BG or SBLC MT760, MT103

RUSSIA ORIGIN DIESEL GAS D2 OIL GOST 305-82

Minimum Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 240.00MT NET / USD \$ 230.00MT on CIF

FOB Price: Gross USD \$ 220.00MT NET / USD \$ 210.00MT on FOB/Novorossiysk/Rotterdam

RUSSIA ORIGIN MAZUT M100 GOST -10585/75/99

Quantity: 10,000 Metric Tons per Month

Maximum Quantity: 500,000 Metric Tons per Month

CIF Price: Gross USD \$ 240.00MT NET / USD \$ 230.00MT on CIF

FOB Price: Gross USD \$ 220.00MT NET / USD \$ 210.00MT on FOB/Novorossiysk/Rotterdam

RUSSIA ORIGIN AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Minimum Quantity: 500,000 Barrels per Month

Quantity: 5,000,000 Barrels per Month

CIF Price: Gross USD \$ 36.00BBL NET/ USD \$ 34.00 NET on CIF

FOB Price: Gross USD \$ 32.00BBL NET / USD \$30.00 NET on FOB/Novorossiysk/Rotterdam



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PROCEDURE MOU/VTO (VESSEL TAKE OVER)

1. Buyer issues Irrevocable Corporate Purchase Order (ICPO) / International Passport
2. Seller issues the MOU/TTO contract addendum for review and endorsement by all parties.
3. Seller issues Proof of Product and Shipping documents as listed below:
 - A. Letter of Guarantee
 - B. Declaration of ownership
 - C. Q&Q Analysis Report
 - D. Ullage Report
 - E. Clean-on-board Ocean Bill of Lading
 - F. Cargo Manifest
 - G. Q88
4. Upon receipt of the above documents by the seller, buyer makes 3% payment for total cost of product in vessel via T/T Wire transfer.
5. Upon receipt of the above payment of the 3% payment for total cost of product, the Ownership Certificate will be issued along with SGS or equivalent and Authorization to Board (ATB).
6. Upon the arrival of the vessel at discharge Port, Buyer submits ATB/ BL with the Captain on-board for DIP Test.
7. After the successful conduct of DIP Test, the vessel captain will hand over the entire original POP documents to the buyer's representative while buyer pays for the total shipment after SGS, CIQ or equivalent inspection at the discharge port via MT103, T/T Wire transfer and the re-routing fee will be deducted while offloading will commence immediately.
8. Trans-loading commence immediately.
9. Seller will release payments to the intermediaries involved within 48 hours of receiving the Payment for the product from the Buyer's bank.

TTO TRANSACTION FOB PROCEDURE: (1)

1. Buyer issues an official ICPO with sellers working procedure & buyer company registration certificate.
2. Seller issues commercial invoice for first lift quantities for party's signatures and endorsement, Buyer Signs and returns to Seller.
3. Buyer accepts to extend seller's tank in other to make buyer liable of taking over the tank transfer and DIP TEST in seller tank (official letter from buyer if accepted).



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GENERAL DIRECTOR
Chelebov Arif Begmanovich

