



## SOFT CORPORATE OFFER

**ООО СОКОЛ ОЙЛ a legal and reputable subsidiary under refineries, with full corporate and legal responsibility, under penalty of perjury confirm that we are ready, willing and able to enter into contract with principal customers for the commodity referenced here under, on the terms and conditions set forth below. This Offer is not to be freely and indiscriminately circulated but is for the purposes specifically of the transacting party herein above addressed.**

DIESEL GAS D2 GOST 305-82

Origin: Russia Federation

Quantity: Minimum of 10,000 Metric Tons per month and Maximum of 100,000 Metric Tons per month

Delivery: CIF- ASWP

Price: Gross \$380 / Net \$370 per Metric Ton

Commission: \$5.00 seller side, \$5.00 Buyer side Per Metric Ton

DIESEL FUEL EN 590 (500 PPM)

Origin: Russian Federation

Quantity: Minimum of 10,000 Metric Tons per month and Maximum of 100,000 Metric Tons per month

Delivery: CIF- ASWP

Price: Gross USD \$365/ Net \$355 per Metric Ton

Commission: \$5.00 seller side, \$5.00 Buyer side Per Metric Ton

DIESEL FUEL EN 590 (10 PPM)

Origin: Russia Federation

Quantity: Minimum of 10,000 Metric Tons per month and Maximum of 100,000 Metric Tons per month

Delivery: CIF- ASWP

Price: Gross \$370 / Net \$360 per Metric Ton

Commission: \$5.00 seller side, \$5.00 Buyer side Per Metric Ton

DIESEL FUEL EN 590 (50 PPM)

Origin: Russian Federation

Quantity: Minimum of 10,000 Metric Tons per month and Maximum of 100,000 Metric Tons per month

Delivery: CIF- ASWP

Price: Gross USD \$355/ Net \$345 per Metric Ton

Commission: \$5.00 seller side, \$5.00 Buyer side Per Metric Ton

MAZUT-100 GOST 10585/75

Origin: Russia Federation

Quantity: Minimum of 10,000 Metric Tons per month and Maximum of 100,000 Metric Tons per month

Delivery: CIF- ASWP

Price: Gross \$270 / Net \$260 per Metric Ton

Commission: \$5.00 seller side, \$5.00 Buyer side Per Metric Ton



## EASTERN SIBERIA PACIFIC OCEAN

Origin: Russia Federation

Quantity: Minimum of 100,000 Barrels per month and Maximum of 1,000,000 Barrels per month

Delivery: CIF-ASWP

Price: Gross \$78/ Net \$74 Per Barrel

Commission: USD 2.00 seller side, USD 2.00 Buyer side Per Barrel

## JET FUEL TSI

Origin: Russia Federation

Quantity: Minimum of 100,000 Barrels per month and Maximum of 1,000,000 Barrels per month

Delivery: CIF-ASWP

Price: Gross \$73 / Net \$79 per Barrel

Commission: \$2.00 seller side, \$2.00 Buyer side Per Barrel

## D6 VIRGIN FUEL OIL

Origin: Russia Federation

Quantity: Minimum of 10,000,000 Gallons per month and Maximum of 100,000,000 Gallons per month

Delivery: CIF-ASWP

Price: Gross \$2.00/ Net \$1.86 USD per Gallon

Commission: \$0.02 seller side, \$0.02 Buyer side Per Gallon

## PETROLEUM COKE

Origin: Russia Federation

Quantity: Minimum of 10,000 Metric Tons per month and Maximum of 100,000 Metric Tons per month

Delivery: CIF-ASWP

Price: Gross \$85 / Net \$89 per Metric Ton

Commission: USD 3.00 seller side, USD 3.00 Buyer side Per Metric Ton

## *SELLING TERMS AND PROCEDURE.*

1. Buyer issues Irrevocable Corporate Purchase Order along with the Company profile.
2. Supplier verify Buyer Irrevocable Corporate Purchase Order and issues Sales & Purchase Agreement to Buyer for signature and seal (with amendments if any).
3. Buyer signs and returns Sales & Purchase Agreement to Supplier for final approval.
4. Supplier Views Sales & Purchase Agreement sealed By Both Parties and Supplier Send Partial Proof of Product to Buyer,
  - Statement of Availability of the Product,
  - Copy of Refinery Commitment to Produce the Products,
  - Passport Certificate of the Product.



5. Supplier Appoints a tested and reliable shipping company, sign the Charter Party Agreement (CPA) Supplier negotiates and makes arrangement for chartered freight cost with the appointed shipping company to transportation buyer's product from loading port to designated discharge port. Supplier and buyer equally responsible for the payment of the Charter Freight Cost.

6. Shipping Company presents the booking vessel Q88 for the both parties involved, Leading the verification of the vessel, Supplier & Buyer immediately proceed with the shipping payment to enable to start loading of the product upon arrival of the vessel at loading port.

7. Upon the confirmation of the payment, Supplier sends via Express Courier the registered Hard Copies of the Contract, Partial POP to the Buyer through our Governmental Courier Service.

8. Immediately buyer receiving the Hard Copies Contract, Buyer directly submit Hard Copies Contract and POP to their bank to permit the Supplier & Buyer bank to open a bank-to-bank communication.

9. The Supplier bank in 3 (Three) banking days after receipt of contract hard copy provides the full POP documents issued to the name of the Buyer and 2% Performance Bond (P.B), for adequate to DLC, IRDLC, BG or SBLC MT760 period, which automatically activates the Buyer's DLC, IRDLC, BG or SBLC MT760.

10. Supplier instructs their bank to release the Full POP and shipping documents to buyer along with the 2% Performance Bond (PB):

- Copy of statement Availability of the Product. - Certificate of Origin. - Certificate of Inspection, - Full Packing List,
- Copy of port storage agreement. - Copy of the charter party agreement. - Passport Product, Analysis Report.
- SGS report. - Copy of the refinery commitment to supply the product. - Bill Of Lading. - Tank Receipt. - Net Weight,
- Vessel Q88, - Notice of Readiness, - Cargo Manifest.

11. Shipment will commence according to terms and conditions of the Contract and accordingly to the agreed Delivery Schedule.

12. Seller's bank release the commission to the mandates and intermediaries.



Mikhailov Vladimir Mikhailovich  
Marketing Director  
OOO SOKOL OIL