

### Palma de Mallorca – Baleares - España Tel: (34) 671 608 478 – SKYPE: jcasas3148

E-mail jcasas@ofertas-commodities.com Web: www.ofertas-commodities.com

# FULL CORPORATE OFFER - CIF and FOB-DIP & PAY

We **Ofertas-commodities**, as **Seller Mandate** with **MANDATE CERTIFICATE REF. Number**: **NAB98034523**, confirms our readiness and willingness to issue a Soft Corporate Offer and then straight to Sales Purchase agreement upon acceptance of our terms and conditions stipulated herein for the below products: **JPA1**, **JP54**, **D2**, **AGO**, **D6**, **EN590**, **500PPM**, **D-50ppm**, **MAZUT**, **REBCO**, **GASOLINES,LNG,LPG,PETCOKE**, **UREA** ......

#### LIQUIDIFIED NATURAL GAS (LNG)

Minimum Quantity: 20,000 MT Maximum Quantity 500,000 MT

FOB Price: Gross 200 USD Net 190 USD CIF Price: Gross 220 USD Net 210 USD

Commission 5 USD Seller side, 5 USD Buyer side.

## LIQUEFIED PETROLEUM GAS. 50% PROPANE & 50% BUTANE MIX/OTHER MIX(LPG)

Minimum Quantity: 30,000 MT Maximum Quantity 500,000 MT

FOB Price: Gross 200 USD Net 190 USD CIF Price: Gross 220 USD Net 210 USD

Commission 5 USD Seller side, 5 USD Buyer side.

## **AVIATION KEROSENE COLONIAL GRADE JP54**

Minimum Quantity: 500,000 BBLS Maximum Quantity 10,000,000 BBLS FOB Price: Gross 44 USD Net 42 USD CIF Price: Gross 48 USD Net 46 USD

Commission 1 USD Seller side, 1 USD Buyer side.

#### ESPO BLEND CRUDE OIL

Minimum Quantity: 500,000 BBLS Maximum Quantity 10,000,000 BBLS FOB Price: Gross 52 USD Net 50 USD CIF Price: Gross 56 USD Net 54 USD

Commission 1 USD Seller side, 1 USD Buyer side.

## **DIESEL GAS D2 GOST 305-82**

Minimum Quantity: 50,000 MT Maximum Quantity 1,000,000 MT

FOB Price: Gross 260 USD Net 250 USD CIF Price: Gross 280 USD Net 270 USD

Commission 5 USD Seller side, 5 USD Buyer side.

## MAZUT M100 GOST-1058575/M100 GOST 10585-99

Minimum Quantity: 50,000 MT Maximum Quantity 1,000,000 MT

FOB Price: Gross 170 USD Net 160 USD CIF Price: Gross 180 USD Net 170 USD

Commission 5 USD Seller side, 5 USD Buyer side.



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FOB: Houston TX port-Rotterdam Port.

#### **COMMISSIONS:**

Commission is the difference between price GROS and price NET.

Seller pays commission of Seller and Buyer side.

The Total commissions WITH THE FOLLOWING DISTRIBUTION:

- The 50% of total commissions Closed to Jose Casas / Ofertas-commodities.
- The 50% of total commissions Open to Buyer Mandate and Buyer Intermediaries. (only one pay master)

The refinery can realize and serve any variation in the specifications as products, if the Buyer asks for it in the ICPO.

## PROCEDURES DIP & PAY FOB:

# Dip Test on Seller tank before injection into buyer hire tank

- 1.BUYER ISSUES ICPO + Passport Copy + COMPANY PROFILE, to Seller, Via: Mr. José Casas (Ofertascommodities).
- 2) Seller issue Commercial Invoice (CI) for Buyer to countersign and return to Seller signed CI along TSA for Seller approval and Seller approve buyer TSA for buyer to proceed and TSA must have Seller name inserted into the TSA by tank farm.
- 3) Seller issue POP documents to Buyer:
  - a) Commitment to supply, b) Certificate of Origin, c) Authorization To Sell, d) License Certificate,
  - e) Statement of availability of product, f) Notice of Readiness to Commence Injection of the Product
- 4) Buyer provide to Seller
  - A. Empty tank to receive fuel (TSR), B. Authorization to Verify, C. Ready to Receive and all documents address to Seller by tank farm and send by buyer to Seller.
- 5) Seller provide buyer
  - a) Dip Test Authorization, b) Pre Injection Report, c) Tank with fuel to inject in buyer tank, d) Authorization to Verify, e) Fresh SGS to Buyer and all documents address to buyer and send by Seller to buyer
- 6) Buyer Send SGS to conduct Dip test and SGS issue SGS report to buyer
- 7) Seller inject fuel into buyer tank and Buyer Pays by MT103 against SGS report
- 8) Seller issue Title ownership documents to buyer



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# 8. Seller pays commission to Seller Side and Buyer Side

- The 50% of total commissions Closed to Jose Casas / Ofertas-commodities.
- The 50% of total commissions Open to Buyer Mandate and Buyer Intermediaries, (only one pay master)

----WE DO NOT ACCEPT ANY ICPO WITH OTHER PROCEDURE-----

# These procedures, prices and conditions, are not negotiable.

The Seller only accepts documents submitted with its format, If the Buyer's request, we can send ICPO template used by the Seller.

We do not give additional information over the phone or WhatsApp...... by email only!

#### **LEGAL WARNINGS:**

By issuing, sealing and signing this IRREVOCABLE CORPORATE PURCHASE ORDER (ICPO), we acknowledge:

That as buyers we are providing the Seller with a document in which we irrevocably declare that we have the operational experience, warehousing capacity and financial resources to purchase the product of this ICPO. That we declare that we know and accept each and every one of the terms and conditions set out in the ICPO. That we are sure of what we have signed and of the legal and penal obligations involved in the issuance of an ICPO, That we are aware that the issuance and delivery of a false or fraudulent ICPO, RWA Letter, SBLC, NCNDA/IMFPA, POF or any other false or fraudulent business document will be considered a prosecutable offence by any law enforcement, judicial or commercial agency of any country or international organization such as the FBI, INTERPOL or the ICC.

Best regards: Mr. Jose Casas

President of Ofertas-Commodities & Seller Mandate .

