



ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ

ООО "СОЮЗНЕФТЬ"

LIMITED LIABILITY COMPANY "SOYUZNEFT"

ИНН: 9702028236 КПП: 770201001 ОГРН: 1217700007513

Адрес: 129090, город Москва, ул. Щепкина, д. 28, этаж 3, помещение I, ком. 11, офис 313

Email: ceo@llc-soyuzneft.ru

Telephone: +79963618024

SOFT CORPORATE OFFER.

We LLC "SOYUZNEFT" under penalty and Perjury hereby confirm the Availability and Capability to Sale the under listed Products for Immediate SPOT, before Contract. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Only direct negotiations from End buyers will be considered.

ALL PRODUCT ORIGIN ARE OF RUSSIA ORIGIN, WITH FOB CERTIFICATE OF ORIGIN FROM GEORGIA:

Delivery: CIF, FOB, CI Dip & Pay.

Inspection: SGS Test Report Will Be Conducted at the Loading Port by SGS

Payment Method: DLC MT 700/ 760 /SBLC MT700/760 /BG 700 / 760 /TT, MT103-23

Conditional Loading Port:

Georgia/ Safe Port, Rotterdam.

Performance Bond (PB): 2% PB to Be Issued by Seller's Bank In favor of the Buyer.

Shipment Method: Via Pipeline, Tanker Vessel, Bulk, Truck, and Rail Way

Delivery Port: Any Safe World Port of Buyer Choice.

FREE-ON-BOARD (FOB) STANDARD PROCEDURES.

1. Buyer issues ICPO together with Tank Storage Agreement (TSA) and ATV Authorization to verify on Buyer's company letter heading.
2. Seller issues Commercial Invoice (CI) ICC Warning Letter for the available quantity in the Storage Tank in Rotterdam.
3. Buyer signs and then return the Commercial Invoice with NCNDA/IMFPA signed by all Buyer groups with commission structures.
4. Seller program the injection and then issues Buyer the following documents.
 - ❖ 3 (three) days Unconditional Dip Test Authorization (DTA);
 - ❖ Fresh SGS Report inspected in Rotterdam;
 - ❖ Tank Storage Receipt (TSR) with GPS coordinates;
 - ❖ Authorization to verify (ATV);
 - ❖ Injection Report Shore Tank Rotterdam;
 - ❖ Certificate of origin;
 - ❖ Authorization to Sell and Collect (ATSC).
5. Buyer upon verification and confirmation of the product and the PPOP documents, order SGS to conduct the Dip Test in the Seller Tank on Buyer expense.
6. Upon successful Dip Test, Seller commences injection immediately into Buyer Tank and issues Buyer Title of Ownership Certificate to be followed by all Export Documentation.
7. Buyer makes payment by MT 103 or TT Wire Transfer for the total product and lifts the product and Seller pays all intermediary involve in the transaction.



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COST-INSURANCE-FREIGHT (CIF) TRANSACTION PROCEDURE.

1. Buyer issues an official ICPO with company registration license.
2. Seller issues FCO, buyer signs and return with a letter of acceptance stating to adhere to seller's transaction terms and procedure.
3. Seller issues draft contract (SPA) to buyer open for amendment; buyer review and sign mutually accepted contract and return to the seller in word format and PDF within 5 working days.
4. Seller reviews the signed contract and converts to PDF and sends copy to buyer with guarantee letter to supply.
5. Seller submits signed contract to the government ministry for registration, legalization and notarization at seller's expense.
6. Seller sends to buyer the below listed soft performance guarantee POP documents:
 - ❖ **Availability Letter of Product**
 - ❖ **Certificate of origin**
 - ❖ **State Product Availability**
 - ❖ **Company Registration Certificate**
 - ❖ **Commitment Letter to Supply the Product**
7. Buyer's bank issues bank instrument via SBLC MT760 or DLC MT700 for the value of first shipment to seller's nominated fiduciary bank coordinate in a format acceptable to seller/seller's bank within 10 banking days of buyer receiving final approved contract in PDF format with soft performance guarantee POP documents to enable seller commence transloading of product with the shipping company and release full set of POP documents after loading via bank to bank swift within five (5) working days.

Please note: if buyer fails to issue the bank instrument within 10 banking days, in alternative buyer pays via MT103/TT USD 600,000.00 or equivalent in EURO/RMB as provisional guarantee performance within 72 hours and the amount will be deducted from the product first value when final payment is to be made.
8. Within 5 banking days of seller's fiduciary bank receiving buyer's bank instrument, seller's fiduciary bank issues 2%PB to buyer's bank account which is detailed and mutually agreed in the signed contract (Please note: 2% PB will not be issued by seller for alternative provisional guarantee performance payment of USD600, 000.00).
9. Upon seller's fiduciary bank's successful receipt of bank instrument and buyer receipt of 2% PB from seller's fiduciary bank or in the alternative, on receipt of MT103/TT payment of USD600,000.00 by seller's nominated bank, seller commence loading of the product within 10 days and issues full POP/Shipping documents with legalized SPA to buyer's company via bank to bank and copies via e-mail; buyer shall notify the seller by official written notice of his bank receiving seller's POP documents.
10. Shipment commences as scheduled in the contract and upon arrival of the cargo at the discharge port, buyer's inspection team carry out SGS/CIQ or Equivalent Inspection to ascertain quality and quantity of the product.
11. Upon successful SGS/CIQ inspection by buyer, product is discharged into buyer's storage facility. Buyer's bank release total product payment value or balance payment via MT03/TT in USD or equivalent and title of product ownership transferred to buyer.
12. Seller pays all intermediaries involved in transaction as per signed NCNDA/IMFPA within 72 hours.
13. Subsequently monthly shipment continues as per signed SPA and product payment will be made against successful SGS/CIQ or equivalent inspection via TT/MT103.



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SPECIAL NOTES:

- * ICPO MUST BE STANDARD AND CONTAIN FULL BUYER COMPANY DETAILS.
- * PROCEDURE MUST BE INSERTED ON ICPO BEFORE SUBMISSION.
- * PROCEDURE MUST NOT BE ALTERED AND IT'S NON-NEGOTIABLE.
- * SELLER DOES NOT PROVIDE ANY PAST RECORDS.
- * SELLER DO NOT REQUIRE UPFRONT FEE.
- * SELLER DO NOT ACCEPT BUYER'S PROCEDURE.



Signed.....
Anton Nimagon Andreevich
Chief Executive Officer
LLC "SOYUZNEFT"

