



АРБАТ ТОПЛИВО
ARBAT FUEL AND ENERGY COMPANY

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Оптовая торговля твердым, жидким и газообразным топливом и сопутствующими товарами
ОГРН: 108343505676 / ИНН / КПП: 3436005684 / 344301001

350015, Краснодарский край, город Краснодар, Кузнечная улица, дом 4, эт/пом 11/190,

PRODUCT PRICE AND TERMS.

ARBAT FUEL AND ENERGY COMPANY OOO" issued this official SOFT CORPORATE OFFER with full power and authority with given terms and conditions and confirm our readiness to execute a Sales and Purchase Agreement directly with end Buyers and Mandates, for supply of the following commodities in accordance with the terms and procedures the Refinery as stipulated in this SOFTCORPORATE OFFER.

PRODUCT	QUANTITY FIRST LIFT	QUANTITY MONTHLY	Weight	CIF NET PRICE \$	CIF GROSS PRICE \$	FOB NET \$	FOB GROSS \$	DELIVERY	PORT LOCATION	Commission \$
Aviation Jet Kerosene (JP54) GOST 1022786	1,000,000	5,000,000	Barrels	72	74	50.00	52.00	FOB	ROTTERDAM	2.00 1 - Buyer 2 - Seller
Virgin Oil (D6)	100,000,000	200,000,000	Gallons			0.76	0.81	FOB	HOUSTON/ NOVOROSIYSK	
D2 (Diesel) L-0.2-62 GOST 305-82	100,000		Metric Ton	250	270	240	260	CIF/FOB	PRIMORSK	
Aviation Turbine Jet A1	1,000,000		Barrels	72	74	50	52	FOB ROTTERDAM	ROTTERDAM	
ESPO (EASTERN PACIFIC OCEAN CRUDE OIL)	100,000		Metric Ton	200	220	280	300	CIF/FOB		
PETCOKE	60,000	100,000	Metric Ton	280	290	240	260	CIF/FOB	NOVOROSIYSK	
High Speed Diesel. Euro 4 Grade	50,000		Metric ton	290	310	260	280	CIF/FOB	Primorsk	
AGO (Automotive Gas Oil)	45,000	150,000	Metric Ton	170	190	140	160	CIF/FOB	Novorossyisk	
Mazut M100 (GOST 1058575)	50,000	100,000	Metric Ton	260	280	170	190	CIF/FOB	Novorossyisk	
USLD Ultra Low Sulphur Diesel EN 590	100,000		Metric Ton	240	260	260	280	CIF/FOB	Novorossyisk	
LNG (GOST 554287)	100,000		Metric ton	280	300	260	280	CIF/FOB	Nakhodka /Sakhalin	
LPG (GOST 2044890)	100,000		Metric Ton	230	240	210	220	CIF/FOB	Sakhalin	
BITUMEN	70,000		Metric ton	220	240	200	220	CIF/FOB	Novorossyisk	
EURO 4 DIESEL	100,000	150,000	Metric ton	260	280	210	220	CIF/FOB	Novorossyisk	

Commission: Seller Pays Seller's and Buyer's Intermediaries

Buyer Side US \$50%.commission per barrel/mt & Seller Side US \$50%.commission per barrel/mt

Payment Terms: MT103 TT Wire Transfer 48 Hours after Dip Test by Buyer

Inspection: Inspection & quality certification by SGS with ICC International Standards



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MEMORANDUM OF UNDERSTANDING FOR TITLE TAKE OVER TTO PROCEDURE

1. Buyer issues official ICPO.
2. Seller issues original MOU.
3. Buyer countersign MOU and forward back.
4. Upon the receipt of countersign original MOU from the buyer, seller emails to buyer the listed document issued in the name of the initial buyer as stated below:
 - a) Product Passport (Quantity & Quality Dip Test Analysis Report)
 - b) Certificate of Origin
 - c) Bill of Lading
 - d) Tanker Vessel Q88 Document
 - e) E.T.A. (Estimated Time of Arrival) Of Vessel
 - f) Vessel (N.O.R) Notice of Readiness
 - g) Ullage Report
 - h) Cargo Manifest
 - i) Invoice for title transfer
5. Upon the receipt of the documents, buyer verifies the availability of the product on high sea and make payment within 48 hours for the title takeover which amount to the sum of \$780,000.00 (seven hundred eighty thousand United States Dollars).
6. Upon seller receipt of the title takeover payment, seller orders for re-rout to buyer's desired port, transfers the title to the potential buyer's company's name and also re-issue all other outstanding documents to the potential buyer's company's and via swift from seller bank the full prove of product.
7. Vessel arrives the discharge port and buyer carry's out the CIQ/SGS inspection and upon a successful inspection, buyer pays by MT103 T/T for the full product to the seller.
8. Seller shall provide the following partial proof of product documents which were issued in name of initial buyer for the verification of the product availability

Ass. Marketing Director/
ARBAT FUEL AND ENERGY COMPANY. Mr. ANDRE OLEG

