



352364, Krasnodar Territory, Tbilisi district,
Tbilisskaya station, Elevatornaya st., 7

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SOFT CORPORATER OFFER

We "LLC ECOTOP" with full corporate and legal authority and Responsibility and under penalty of perjury, confirm the availability of below listed RUSSIAN PETROLEUM PRODUCT for immediate sales on FOB,CIF basis, to capable buyers under the specified terms and conditions below. All supply is guaranteed to meet the standard specifications and to pass the stringent requirements of SGS or equivalent in compliance with ICC international regulations.

DIESEL GAS D2 OIL GOST 305-82

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 200.000 MT MONTHLY

PRICE: GROSS USD \$ 220.00 MT NET: USD \$ 210.00 MT FOB CIF PRICE: GROSS: USD\$ 240.00 MT NET: \$230.00MT CIF.

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK/VLADIVOSTOK/ROTTERDAM/ASWP

MAZUT M-100 GOST 10585-75/99

LIFTABLE QUANTITY: 50.000 MT, MAXIMUM 300.000 MT MONTHLY

PRICE: GROSS USD \$ 180.00MT NET: USD \$ 170.00MT FOB CIF PRICE: GROSS: USD\$ 220.00 MT NET: 210.00MT CIF

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK/VLADIVOSTOK/ROTTERDAM /ASW

DIESEL EN590 10/50PPM

LIFT ABLE QUANTITY: 50.000 MT, MAXIMUM 500.000 MT MONTHLY

PRICE: GROSS USD \$ 240.00 MT NET: USD \$ 230.00 MT FOB CIF PRICE: GROSS: USD\$ 250.00 MT NET: \$ 240.00MT CIF.

ORIGIN: RUSSIA

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ESPO GRADE RUSSIAN CRUDE OIL

LIFT ABLE QUANTITY: 2,000.000 BBLS, MAXIMUM 5,000.000 BBLS MONTHLY

PRICE: GROSS USD \$ 33 BBLS NET: USD \$ 30 BBLS FOB CIF PRICE: GROSS: USD\$ 40 BBLS NET: \$ 38 BBLS CIF.

ORIGIN: RUSSIA

LOADING PORT: PRIMORSK / VLADIVOSTOK / ROTTERDAM

RUSSIA EXPORT BLEND CRUDE GOST 51 858-2002 / GOST 9965-76

LIFT ABLE QUANTITY: 2,000.000 BBLS, MAXIMUM 5,000.000 BBLS MONTHLY

PRICE: GROSS USD \$ 35 BBLS NET: USD \$ 32 BBLS FOB

"^{ЭКОТОП}" LLC "ECOTOP"



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CIF PRICE: GROSS: USD\$ 41 BBLS NET: \$ 39 BBLS CIF.

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SELLER TRANSACTION CIF PROCEDURES:

TRANSACTION CIF SELLER PROCEDURES:

- 1. Buyer issues ICPO must be with buyer company letterhead.
- 2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals, and returns the Draft

Contract to Seller for final endorsement. Seller gives Partial proof of products.

- (A) Seller Irrevocable Commitment to Supply
- (B) Statement of availability of the product
- (C) certificate of origin
- (D) Commercial invoice for the first value shipment
- 3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's

fiduciary bank verbiage to seller nominated fiduciary offshore bank account for the first-month shipment.

should the buyer fail to issue a payment instrument within 7 banking days, the buyer will make a cash deposit of \$350,000 USD by TT wire transfer for security guarantee to enable the seller to charter the vessel

and commence shipment, and this payment will be deducted from the total cost of the product after inspection at the discharge port or legal action will be taken against the buyer for default.

- 4. Seller's Bank issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB2%).
- a) Copy of license to export, issued by the department of the Ministry of Energy, Russian Federation.
- b) Copy of Approval to Export, issued by the Ministry of Justice, Russian Federation.
- c) Copy of statement of availability of the product
- d) Copy of the refinery commitment to produce the product.
- e) Copy of Transnet contract to transport the product to the loading port.
- f) Copy of the port storage agreement.
- g) Copy of the charter party agreement to transport the product to discharge port.
- h) Copy of Vessel Questionnaire 88.
- i) Copy of Bill of Lading.
- i) SGS Report at loading port.
- k) Dip test Authorization (DTA) & ATB
- I) NOR /ETA
- m) Certificate of Ownership Transfer
- n) Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy
- 5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's

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discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and

the Buyer at the unloading seaport.

6. Buyer releases payment to Seller by TT/MT103 upon receipt of the shipping documents and confirmation

of the Q&Q by SGS/CIQ at the destination port.



Evstafiadi Andrey Alexandrovich Director.