



# OIL & GAS

## KOSMAT OIL & GAS

Address: Presnenskaya Nab, 6, p. 2, Moskva- Russia.

Tel: +7(926) 000 0000

Website: [www.kosmatconsultant.ru](http://www.kosmatconsultant.ru) Email: [mandategroup@yandex.ru](mailto:mandategroup@yandex.ru)

### **OFFER AND PROCEDURES**

*We the "KOSMAT OIL & GAS" mandate to Refineries here in Russia with legal responsibility under penalty of Perjury Hereby Confirm the Availability and Capability to Supply the under listed Products for Immediate Spot and Contract sales. The Supply is guaranteed to meet the Specifications and pass through the stringent requirements of SGS or Equivalent. Financial Statement from the Buyer's bank clarifying buyer's financial capability will be required to consider buyer's negotiations. Only direct negotiations from end buyers, representative and mandates will be considered.*

#### **ORIGIN**

#### **RUSSIA**

<b>PERFORMANCE BOND(PB)</b>	<b>2% OF THE FIRST MONTH SHIPMENT VALUE</b>
<b>DESTINATION</b>	<b>ASWP</b>
<b>INCOTERMS</b>	<b>FOB/CIF</b>
<b>LOADINGPORT</b>	<b>ROTTERDAM</b>
<b>PAYMENT TERM'S</b>	<b>SBLC MT760, MT103</b>
<b>INSPECTION</b>	<b>SGS, CIQ OR SIMILAR</b>
<b>COMMISSION</b>	<b>SELLER'S SIDE- \$5.00PERMT/BUYER'SSIDE-\$5.00PER MT SELLER SIDE-\$2.00PER BBL/BUYER SIDE-\$2 PER BBL</b>
<b>INSURANCE</b>	<b>PAID BY SELLER, COVERING 110% OF SHIPMENT VALUE</b>

### **PRODUKT AND PRICE**

<b>D2 DIESEL GAS OILL-0.2-62 GOST 305-82</b>	<b>GROSS</b>	<b>NET</b>
<b>QUANTITY FOR CONTRACT BASIS</b>	<b>PRICE LIST</b>	<b>PRICE LIST</b>
<b>50.000 METRIC TONS TO 100.000 METRIC TONS</b>	<b>300 USD PER MT</b>	<b>290 USD PER MT</b>
<b>100.000 METRIC TONS TO 200.000 METRIC TONS</b>	<b>290 USD PER MT</b>	<b>280 USD PER MT</b>
<b>200.000 METRIC TONS TO 300.000 METRIC TONS</b>	<b>280 USD PER MT</b>	<b>270 USD PER MT</b>
<b>400.000 METRIC TONS TO 500.000 METRIC TONS</b>	<b>270 USD PER MT</b>	<b>260 USD PER MT</b>

<b>MAZUT M100 GOST 10585-75</b>	<b>GROSS</b>	<b>NET</b>
<b>QUANTITY FOR CONTRACT BASIS</b>	<b>PRICE LIST</b>	<b>PRICE LIST</b>
<b>50.000 METRIC TONS TO 100.000 METRIC TONS</b>	<b>180 USD PER MT</b>	<b>170 USD PER MT</b>
<b>100.000 METRIC TONS TO 200.000 METRIC TONS</b>	<b>170 USD PER MT</b>	<b>160 USD PER MT</b>
<b>200.000 METRIC TONS TO 300.000 METRIC TONS</b>	<b>160 USD PER MT</b>	<b>150 USD PER MT</b>
<b>300.000 METRIC TONS TO 500.000 METRIC TONS</b>	<b>150 USD PER MT</b>	<b>140 USD PER MT</b>



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**TRANSACTION PROCEDURE CIF**

1. Buyer issue ICPO to seller.
2. Seller issued SPA for buyer for review and countersign
3. Seller issue bellows PPOP documents to buyer.
  - A. Commitment to supply
  - B. Availability of product
  - C. Analysis Report issued by GOST R
  - D. Certificate of Origin
  - E. Export License.
4. Seller sends buyer the shipping company details and buyer contact the shipping company and finalizes the CPA Fees.
5. Upon Vessel arrival at Port of Destination, Seller issue ATB/DTA for buyer/buyer's inspection team to conduct CIQ or its equivalents.
6. Buyer pays for product amount via MT103 and Seller Transfer ownership Title / Full POP to buyer's name.
7. Buyer discharges the product and Seller pays commissions within 48 hours



**KOSMAT**  
OIL & GAS

**Represented: Viktor Borisovich  
Kosmat oil & gas consultant**