

UTN COMMERCIAL SALES OFFER

We "URALTRANSNEFT" Co. Ltd represented by the General Director (**VOLEGOV VALERIY VLADIMIROVICH**), under full corporate responsibility and penalty of perjury hereby certify that the information on this sales offer is true and valid as herein stated.

1. PRODUCT DESCRIPTION, PRICE AND PAYMENT:

PRODUCTS: UREA 46% PRILLED & GRANULAR (RUSSIAN ORIGIN)

Our company will provide partial proof of product for buyer's verification and issues full proof of product to buyer's bank, after verification of buyer fund and acceptance of buyer's proof of fund to our nominated fiduciary account.

PRODCUTS PRICE FIXED:

200,000 MT bagged in Bulk
Gross US\$270.00 / Net US\$260.00
Provisional Guarantee Payment: US\$410,000.00
Port of Delivery: CIF ASWP.

COMMISSION: US\$10.00 to be shared 50/50 seller side & buyer side

PAYMENT: Payment will be made in the currency of US DOLLAR. Payment will be made through Telegraphic transfer or bank to bank transfer to seller's nominated Fiduciary receiving bank.

QUANTITY: Our Company will provide production confirmation letter/resource notice confirming the ability and capability to export to buyer full quantity of 200,000 metric tons trial shipment and 200,000 metric tons x 11 months. This quantity is subject to rollover and increase after two successful shipments depending on the buyer's financial performance.

URALTRANSNEFT Co. Ltd

Perm city, Nicolaya Ostovskovo 113 | TIN: 5904162808

E-mail: zdrilyuk@utneft.com | WhatsApp: +7 925 615 2924

West-Ural Branch# 6984/0282 SBERBANK RUSSIA, PERM

Corr. a/c. 30101810900000000603, BIC: 045773603 OKPO: 8009246

2. CONDITIONS AND DELIVERY BASIS

ORGIN	Russia
CONTRACT TYPE	ARPC Production contract (12) months
PORT OF LOADING	Vladivostok
DELIVERY BASIS	CIF discharge port INCOTERMS 2020
PAYMENT ATTRIBUTES	DLC-MT700, TT/Wire Transfer (MT-103)
INSPECTION	SGS/ Intertek or equivalent independent surveyor at sellers expense

3. QUALITY CHARACTERISTICS

NITROGEN	46.0% MINIMUM
MOISTURE	<u>1</u> 0.5% MAXIMUM (FISHER METHOD) <u>2</u> 0.3% MAXIMUM METHOD OF DRYING FRIABILITY 100
BIURET	1.0% MAXIMUM BY WEIGHT
FREE AMMONIA	160 PXT PPM MAXIMUM
PRILL	90.0% MAXIMUM
MELTING POINT	132 DEGREES CENTIGRADE
COLOR	PURE WHITE GRANULATION
2 – 4 MM 90.0% MINIMUM	LESS THAN 1mm 2% MAX
ANTI-CAKING AGENT	0.5% MAXIMUM
PHYSICAL	PRILLED, FREE FLOWING, 100% TREATED AGAINST CAKING AND FREE FROM HARMFUL SUBSTANCES. FLOATABILITY IN WATER: SINKS AND MIXES AT 20 DEGREE CLSIUS: 101 KPA, WHITE GRANULES
RADIATION CERTIFIED	NON-RADIOACTIVE
MOLECULAR WEIGHT	60.065
GOST	2082-2010, MARK "B"

Physical Condition:-

Urea shall be essentially spherical and uniform in size, coated and shall have a hard smooth finish and shall be free flowing.

Packing:-

To be shipped in bulk WPP bags with inner polythene liner which should be strong enough to withstand drop test up to 10 feet height.

1% extra (WPP+PE) Bag shall have to be supplied with each shipment free of cost.

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4. C.I.F DELIVERY BUSINESS PROCEDURE

4.1. Buyer issues ICPO with:-

- (a) *Corporate registration certificate*
- (b) *Client Information Sheet (CIS)*
- (c) *Passport copy of authorized representative*
- (d) *Full banking details (with confirming Prime bank if applicable) and*
- (e) *Letter of acceptance to the conditions of sales.*

4.2. Within 5 working days, end-seller issues the sales and purchase agreement and L/C text, wordings in favor of buyer.

4.3. Seller and buyer sign and seal the sales and purchase agreement which thereby automatically becomes a full recourse commercial contract after been accepted by the buyer. * **Seller has the right to request additional documentation of buyer creditworthiness/Proof of provisional Security payment.**

4.4. After signing the Contract, the Buyer's bank within Seventy Two (72) hours issues on bank to bank basis SWIFT 799 pre-advise with the agreed wordings and texts, confirming that funds are in place to cover the potential trade with copy text emailed to seller, the text of the Letter of credit (DLC-MT700) to follow, should state the validity for 12 months in the amount of the average monthly deliveries, with the price calculated according the contract from the date of issuance of the Pro Forma Invoice.

4.5. Seller legalizes and registers the sales and purchase agreement (SPA) with the Russian Ministry of Energy at the seller's expense and issues in favor of buyer the following documents:-

- (a) *Legalized and registered contract*
- (b) *Product Quality passport*
- (c) *Phytosanitary certificate*
- (d) *Safety Data Sheet*
- (e) *Seller's company registration certificate*
- (f) *Pro Forma Invoice*

4. 6. Upon advising Seller bank confirmation of proceeds by SWIFT 799, the Buyer's Bank issues an operative financial instrument by SWIFT to the Seller's nominated Bank for authentication.

4.7. In the event the buyer for unforeseen reasons is unable to issue the financial Instrument within the agreed time frame of 5-7 days, then the Buyer makes a provisional guarantee payment by TT wire transfer for the value amounting to **US\$410,000 (Four Hundred and Ten Thousand United States Dollars)** to seller's nominated fiduciary receiving bank to commence loading in accordance with the agreed delivery dates recorded in the delivery order.

PLEASE NOTE; this payment is not an extra cost, rather an alternative to the financial instrument and will be deducted from the total cost of the product value before the buyer establishes the final payment of the product.

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4.8. Loading commences, and Seller hence will forward the full proof of product and shipping documents to Buyer (via express courier), the document not limited to:-

- (a) Commercial Invoice
- (b) Certificate of Quality and Quantity issued by SGS, Intertek, Saybolt or equivalent
- (c) Full set of Bill of Lading (03 original copies)
- (d) Vessel Notice of Readiness (NOR)
- (e) Marine Insurance Certificate
- (f) Material Safety Data Sheet (MSDS)
- (g) Cargo Manifest, (h) Packing List, and (i) Certificate of Origin

4.9. After delivery on CIF and successful CIQ by buyer, buyer's bank releases the final payment for the total value of the product to the seller's nominated Fiduciary receiving bank within 5 banking days by TT MT103 or bank to bank transfer.

4.10. Seller pays commission to intermediaries as per IMFPA within (3) banking days after confirming the remittance of full payment for the contract.

4.11. Second and succeeding shipments continue.

This Commercial offer as marked forms the basis to a contract to purchase mineral fertilizer on allocation production contract not less than 2,400,000 MT.

DELIVERY RESTRICTIONS

Please note that this offer excludes delivery to EU sanctioned countries or countries engaged in conflict; Iran, Syria, Yemen & North Korea.

Июль 30, 2022.....
Represented by **Volegov Valery Vladimirovich (General Director)**

Department of Sales and Export

CONTACT INFORMATION

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