



# LLC "Srm. Oil and Gas Supply"

**ООО, СРМ НЕФТЕГАЗОСНАБЖЕНИЕ**

680014, Khabarovsk Territory, Khabarovsk City, Lenskaya Street, 2a, office 5 TIN

2721194719, OGRN 1122721008827 E-mail: [srmoilandgasllc@mail.ru](mailto:srmoilandgasllc@mail.ru)

Tel/Whhttp: +79647081347 Skype ID: Boris Vladimir001

**TO: BUYER'S / POTENTIAL END BUYERS.**

## **SOFT CORPORATE OFFER**

We **SRM. OIL AND GAS SUPPLY LLC** on behalf of Sellers, Refineries Company with full corporate and legal responsibility, under Penalty of perjury hereby issue this Soft Offer with confirmation that sellers refineries is ready, willing and able to supply the following product according to terms and conditions:

### **ORIGIN: RUSSIA**

INCOTERMS: FOB /CIF

LOADING PORT: ROTTERDAM/ HOUSTON/ NOVOROSSIYSK/ VLADIVOSTOK  
/PRIMORSK/USTLUGA/NAKHODKA.

PAYMENT TERMS: IRREVOCABLE LC, T/T TELEGRAPHIC TRANSFER, BG OR SBLC, MT103.

INSPECTION: SGS, CIQ OR SIMILAR

COMMISSION: SELLER'S SIDE 50% /BUYER'S SIDE 50%

### **PRODUCTS OFFER**

#### **RUSSIAN EXPORT BLEND CRUDE OIL GOST 51 858-2002 / 9965-76 [R.E.B.C.O]**

**Minimum Quantity: 200,000 Barrels per Month**

**Maximum Quantity: 5000,000 Barrels per Month**

**Price: Gross \$42.00 USD/ \$ 38.00 USD NET on CIF**

**Price: Gross \$38.00 USD / \$ 34.00 USD NET on FOB**

#### **RUSSIAN D2 DIESEL GAS OIL L-02-62 GOST 305-82**

**Minimum Quantity: 50,000 Metric Tons per month**

**Maximum Quantity: 500,000 Metric Tons per month**

**Price: Gross \$220.00 USD/\$210.00 USD NET on CIF**

**Price: Gross \$ 210.00 USD/\$200 .00 USD NET on FOB**

#### **LPG (LIQUID PETROLEUM GAS)**

**Minimum Quantity: 50,000 Metric Tons per Month**

**Maximum Quantity: 100,000 Metric Tons per Month**

**Price: Gross \$210.00 USD/ \$ 200.00 USD NET on CIF**

**END OF SOFT CORPORATE OFFER**



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## TRANSACTION PROCEDURES FOR CIF DELIVERY

1. Buyer Company issues Irrevocable Corporate Purchase Order (ICPO) on its official company letterhead to the seller.
2. Seller Company issue Draft Contract / Sales & Purchase Agreement (SPA Open for amendments if any) both parties sign and seal the present contract and exchange the copies electronically.
3. Seller Company sends hard copy of the notarized and insured POP documents along with the legalized Contract to buyer Company. The Partial POP documents to be send along with the legalized Contract include:
  - Certificate of Origin.
  - Company Registration Certificate. • Statement of Product Availability.
  - Product Quality Passport (Dip Test Analysis).
  - Refinery Commitment to Produce / Supply.
  - Refinery Legalized Draft Contract.
4. Seller Company appoints a tested/reliable shipping and World-Renowned Logistic Company. Both end seller and end buyer will sign the Charter Party Agreement (CPA) together with the Shipping and Logistic Company (A three parties CPA). Seller/Buyer makes payment for the Chartered Freight Cost with the appointed shipping company for the transportation of the product to the buyer's designated discharge port.
5. Seller Company releases copies of POP and Shipping documents to buyer Company.
  - † Copy of the Charter Party Agreement to transport the product to discharge port.
  - † Copy of Shipping Schedule Document.
  - † Product Analysis Report.
  - † Certificate of Origin. † Bill of Lading † Tank Receipt.
  - † Vessel Q88.
  - † SGS Report.
  - † Certificate of Product.
6. Buyer's bank sends the Documentary Letter of Credit (DLC) non- operative issued by the buyer's bank to seller's bank for the face value of the first whole month shipment.

**END OF SOFT CORPORATE OFFER**



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7. Seller's bank sends through swift the original and full Proof of Product (POP) documents along with the 2% operative performance bond to the buyer's bank and the irrevocable documentary letter of credit issued by the buyer's bank on to the seller's bank will become immediately operative.
8. Seller's bank will confirm to seller and to buyer that the irrevocable documentary letter of credit has been accept and the shipping commences as scheduled in the contract for the CIF delivery.
9. Payment will be made for the product by the buyer's Bank via T/T MT103 Wire Transfer to the seller's bank after the CIQ/SGS Inspection at port of discharge and the delivery to the buyer's bank of all documents required by the contract.
10. Seller releases the commission of the intermediaries immediately.

SIGNED/SEAL.

**General Director**

**Mr. Kondratenko Vladimir Vitalevich**

LLC "Srm. Oil and Gas Supply"  
CEO Kondratenko Vladimir Vitalevich  
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**END OF SOFT CORPORATE OFFER**