

# LLC "BAZKOM"

Address: 125367, Moscow, Vrachebny proezd, 8 building 3  
OGRN: 1137746904921 | INN: 7733856797 | KPP: 773301001  
Email: bazkom-exports@mail.ru | TEL/**WhatsApp**: +79220479294



# ООО "Базком"

125367, город Москва, Врачебный проезд, дом 8 корпус 3  
ОГРН: 1137746904921 ИНН: 7733856797 КПП: 773301001

ОБЩЕСТВО С ОГРАНИЧЕННОЙ ОТВЕТСТВЕННОСТЬЮ "БАЗОВАЯ КОМПЛЕКТАЦИЯ"

Buyers/Mandates.

## SOFT COPORATE OFFER

The company "LLC "BAZKOM" on behalf of the REFINERIES/SELLER COMPANIES, with full right present this SCO that we are ready willing and legally able to supply the product below. If you agree with the terms and procedures and prices inserted, go ahead to issue ICPO/ LOI to enable us approach the end seller.

## PRODUCTS

AVIATIONKEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN: Monthly Quantity: 500,000BBL-10,000,000BBL,

Price Per Barrel: FOB \$38 Gross/\$34 Net. CIF \$42 Gross/ \$38 Net Commission: \$2/\$2.

AUTOMOTIVE GAS OIL (AGO): Monthly Quantity: 50.000MT-500.000MT Price Per MT: FOB \$280 Gross/\$270 Net. CIF \$290 Gross / \$280 Net. Commission: \$5 / \$5.

MAZUT M100 GOST-10585-99 RUSSIAN ORIGIN: Monthly Quantity: 50.000MT - 500.000MT. Price

Per MT: FOB \$270 Gross/\$260 Net. CIF \$280 Gross / \$270 Net. Commission: \$5/\$5.

RUSSIA D2 GAS OIL GOST 305-82: Monthly Quantity 50.000 MT – 500.000MT. Price Per MT: FOB \$260 Gross/\$250 Net.

CIF \$270 Gross / \$260 Net. Commission: \$5/\$5.

LIQUEFIED PETROLEUM GAS: 50% PROPANE & 50% BUTANE: Monthly Quantity: 50.000MT - 500.000MT. Price

Per MT: FOB \$270 Gross/\$260 Net. CIF \$280 Gross / \$270 Net.

Commission: \$5/\$5.

PET COKE RUSSIAN ORIGIN: Monthly Quantity: 50.000 MT – 300.000MT

Price CIF \$55 Gross /\$50 Net. Commission: \$2.5/\$2.5

DIESEL FUEL EN590: Monthly Quantity 50.000 MT – 500.000MT. Price Per MT: FOB \$260 Gross / \$250 Net. CIF \$270

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Gross / \$260 Net. Commission: \$5/\$5 Per MT.

ESPO RUSSIAN ORIGIN: Monthly Quantity: 500.000BBLs – 10,000,000 BBL Price Per BBL:

FOB \$34 Gross / \$ 30 Net. CIF \$35 Gross / \$31 Net. Commission: \$2/\$2.

JET FUEL A1 91/91: Monthly Quantity: 500,000BBLs-10,000,000BBLs,

Price Per Barrel: FOB \$38 Gross/\$34 Net. CIF \$42 Gross/ \$38 Net Commission: \$2/\$2.

RUSSIAN BITUMEN OF ALL SPECIFICATIONS: Monthly Quantity: 50.000MT - 300.000MT

Price per MT: FOB \$260 Gross/ \$250 Net. CIF \$270 Gross / \$260 Net. Commission: \$5/\$5.

RUSSIAN EXPORT BLEND CRUDE OIL GOST 9965-76: Monthly Quantity:

500.000BBL- 8.000.000BBL Price Per BBL: FOB \$34Gross/\$30 Net. CIF \$35 Gross/\$31 Net. Commission: \$2/\$2.

DIESEL D6 VIRGIN LOW POUR FUEL OIL: Min. Quantity: 25,000,000 Gallon. Max. Quantity: 500.000.000 Gallon Per Week, FOB Price: \$0.78 Gross/\$0.74 Net Per Gallon, CIF Price: \$0.82 Gross/\$0.78Net FOB Price. Commission: 0.2 Seller

Side/0.2 Buyer Side.

**LOADING PORTS (RUSSIAN PORTS):** Novorossiysk, Kuzmino, Vladivostok, Primorsk, Ust-luga, Nakhodka, Rotterdam port (Netherlands).

**DELIVERY TERM:** CIF AND FOB

**PAYMENT TERMS:** DLC, SBLC, IRDLC, T/T

**DESTINATION PORTS:** ANY WORLD SAFE PORT (AWSP)

**CONTRACTUAL PERIOD:** SPOT / 12 MONTHS CONTRACT+ ROLLS/EXTENTION

**COMMISSION:** Commissions will be shared by both side per MT as per relevant NCNDA/ IMFPA

**SPECIFICATION:** Standard export specification

**INSPECTION:** SGS issues Certificate of product inspection at the loading port.

## **TRANSACTION PROCEDURE FOB ROTTERDAM/HOUSTON**

1. Buyer issues ICPO with tank storage agreement (TSA) together with Buyers Corporate Profile and Company Registration Certificate on receipt and review of Sellers SCO.
2. Seller issues Commercial Invoice (CI) for the available quantity in the storage tank in Rotterdam.
3. Buyer signs and then returns the commercial invoice to Seller
4. Seller issues buyer the following PPOP documents:

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- . (3 DAY Unconditional dip test authorization (UDTA).
  - . Fresh SGS Report Inspected in Rotterdam Shore Tanks (less than 48 hours old).
  - . Tank storage receipt. (TSR).
  - . Authorization for physical verification of the product (ATV).
  - . Injection report Shore Tank Rotterdam.
  - . Certificate of Origin.
  - . Product passport.
  - . Notarized and endorse NCNDA/IMFPA by the seller and their bank only for Sell-Side Intermediaries (Buyer doesn't need)
  - . Authorization to Sell and collect (ATSC)
5. Buyer upon successful physical verification of the product and PPOP confirmation provides their Tank Details (including TSR/NOR/ATI) to Seller and Seller programs injection of Product into Buyers Tanks. If necessary, Buyer order SGS to conduct the Dip test in the seller Storage Tank on buyer expense (optional).
6. Upon successful dip test, if needed, Buyer provides Tank Details (including tank storage receipt (TSR), NOR, ATI) or Vessel details and Seller programs injection of Product into Buyers Tanks. NCNDA/IMFPA signed by all buyer groups with commission structures.
7. Seller commences injection immediately into buyer tank and issues buyer Title of Ownership certificate to be followed by all export Documentation.
8. Buyer makes payment by MT103 or TT wire transfer for the total product and seller pays all intermediary involved in the transaction on Sell-Side and Buyer likewise pays all intermediaries on the Buy-Side.
9. After successful First Lift, Seller and Buyer process Contract for 12 months with R&E

### CIF BANK TO BANK TRANSACTION .

- 1- Buyer issues ICPO with CIS.
- 2-Seller issues draft SPA to buyer for review and sign
- 3-Buyers signed SPA return for seller approved/sealed.
4. Seller bank open communication with buyer's bank via bank to bank via Pre-advice MT199 or MT799 for the readiness to supply and products availability and guarantees of products through bank to bank and issuing of 2% pb and buyer's bank respond back for their readiness to comply to the bank to bank transaction and make payment of 40% upon confirmation of POP swift confirmation and readiness to supply to buyer's bank and 2%PB .
5. Seller bank will issue POP swift confirmation and guarantee of products availability and to supply and 2% PB to buyer's bank and upon receipt of POP confirmation and 2%PB , buyer's company will deposit 40% cash deposit via TT wire transfer to seller bank under 48hours to enable seller/refinery commerce loading .
6. Upon confirmation of the 40% deposit immediately seller lease full POP and vessel sail to buyer unloading port .

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- Buyer must make payment of the remaining 60% immediately CIQ at discharging port .
- Seller company release payment to intermediaries involved and buyer and seller company TTM proceed to negotiate subsequent shipment .



Yartsev Ilya Sergeevich  
General Director

