

LLC "TransOil Card"

Address: 197110, SAINT-PETERSBURG G., PR-KT
KONSTANTINOVSKY, D. 11, LITERA A, PROMESH. 1-N NO. 98
OFFICE 326
Skype: IIC Transoil Card
Phone: +79223371124
Email: transoilcard@bk.ru
INN: 7813510628 – kpp: 781301001

Recipient: Buyer's or Buyer's Mandate.

SOFT CORPORATE OFFER

We "LLC "TransOil Card" on behalf of our seller company hereby issue this Soft Offer with full corporate responsibility, we confirm and certify that our seller have the intention and capability to supply the commodity According to the terms and conditions to deliver the below products which is available.

PRODUCT PRICE LIST FOR FOB \ CIF ROTTERDAM AND RUSSIAN PORT

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL RUSSIAN ORIGIN
Quantity: Minimum: 500, 000 BBLs.
Maximum: 10,000,000 BBLs
CIF Price: \$ 48 GROSS \ 44 NET ::::: FOB Price: \$ 44 GROSS / \$40 NET
COMMISSION: \$2 / \$2
PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

RUSSIA D2 GAS OIL GOST 305-82
Quantity: Minimum: 50,000 MT.
Maximum: 500,000 MT
CIF Price: \$ 190 GROSS \$ 180 NET ::::: FOB Price: \$ 180 GROSS / \$170 NET
COMMISSION: \$5 / \$5
PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

MAZUT 100 GOST-10585-75 / 99 RUSSIA ORIGIN
Quantity: Minimum: 50,000 MT.
Maximum: 500,000 MT
CIF Price: \$ 180 GROSS \$ 170 NET ::::: FOB Price: \$ 170 GROSS / \$160 NET
COMMISSION: \$5 / \$5
PORTS: ROTTERDAM, HOUSTON, PRIMORSK AND VLADIVOSTOK

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Company
Name

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CIF PROCEDURES WITH VESSEL COST SHARING (seller Pays 80% and buyer pays 20%)

1. Buyer issues ICPO in accordance to Seller working procedure.
2. Seller Issues S.P.A, to Buyer and buyer return S.P.A to the seller.
3. Seller provides the following PPOP documents to buyer.
 - a. Certificate of Origin from the ministry on buyer's name
 - b. Commitment to Supply.
 - c. Product Passport (Analysis Results) Q&Q.
 - d. Statement of Availability of the Product.
 - e. Export License.
4. Buyer and Seller appoint a shipping company for Buyer and Seller signing Charter Party Agreement endorsement. Seller pays first 80% and buyer pays 20% to the Vessel shipping company which is registered / accepted by the ministry of Energy Russia.
5. Seller review contract S.P.A acknowledged and registered /legalize it through the ministry of energy. Note: Seller bearing the cost of the registration and legalization.
6. 5. Seller bank release Proof of Product as listed below to buyer and bank: -
 - a. Passport of Product.
 - b. Registered, Legalized, Approved SPA.
 - c. Endorsed Legalization & Notarization NCNDA /IMFPA.
 - d. Chartered Vessel Receipt (CVR)
 - e. Cargo Manifest.
 - f. Tank Ullage report.
 - g. Bill of Lading on Buyer's name.
 - h. Full Injection Report.
 - i. TANK STORAGE RECEIPT (TSR).
 - j. Fresh SGS Report (At Loading Port).

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SPECIAL NOTES:

Buyer's Target prices are allowed for negotiation, all ICPO must be issued according to supplier's terms and procedures for better understanding and swift transaction.

In case the injected product does not meet the Specifications of the Pre-Injection Report of the Seller

As given to the Buyer after verification and acceptance of Buyer's TSR, the Seller is obligated to Refund the Buyer's Tank Farm exit fees and SGS-costs. (This clause will be part of the CI and SPA).

All buyers who deem fit to visit must state and indicate clearly in their official ICPO as seller Welfare department will only issue invitation documents to buyer's who indicated in their ICPO And no late application to visit will be accommodated. This will enable refinery welfare Department arrange the visitation documents in due time again, buyer should indicate also in Their official ICPO when issuing ICPO to seller Refinery.



VORONOV ARKADY VIKTOROVICH
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