

## **SOFT CORPORATE OFFER N° TS00321/9931**

We the **Gazprom Liquefied Gas LLC** Management hereby with full corporate and legal responsibility under penalty of perjury confirm that we are willing and able to sell the following petroleum/petrochemical products under the Russian legal formalities. We respectively offer for sell the below stated products and quantities as the lawful owner of the petroleum allocation.

### **JET FUEL A1-1,000,000 Barrels.**

PRICE: Gross \$35.00/ Net \$33.00 per barrel

**COMMISSION \$XX** 

## D6 VIRGIN FUEL OIL 100,000,000 Gallons.

PRICE: Gross \$0.40 / Net \$0.38 per gallon

**COMMISSION \$XX** 

## **AVIATION FUEL JP54 1,000,000 Barrels.**

PRICE: Gross \$35.00/ Net \$33.00 per barrel

**COMMISSION \$XX** 

# **DIP & PAY TRANSACTION PROCEDURES:**

- 1. Buyer issues ICPO and Company Registration Certificate or any I.D.
- 2. Seller issue Draft Commercial Invoice, Buyer signs and returns to Seller with his Tank Storage Agreement.
- 3. Seller lease and pays the buyer's tank for 3 days for the Injection Process, Buyer do pay his Tank Farm Company for 1 days after his Tank Farm Company has received the payment from Seller Company.
- 4. Seller provides buyer with FULL POP Documents:
- A. Fresh SGS Report
- B. Dip Test Authorization-Unconditional
- C. Injection Report
- D. Tank Storage Receipt
- E. Tank Farm Bar-code Information
- F. Letter of Commitment to Supply
- I. Registration Certificate
- J. Authority to Sell & Collect (ATSC)
- 5. Buyer conducts Dip-Test, via SGS and after Dip-Test Buyer makes payment as per MT103 wire transfer / TT according to the Commercial Invoice Buyer lift the product.
- 6. Seller transfer the title of ownership as per Buyer's instruction. Buyer lift the product.
- 7. Seller pays all intermediaries involved in the transaction and subsequently monthly shipment continues as per terms and conditions of the sales and purchase agreement contract between buyer and seller.



## **End of document**

-Note: These procedures should not be changed.

These above procedures have been approved by Ministry of Energy in Russia Federation and serve as a guideline for all transactions involving export of oil products from Russia Federation on FOB basis.

#### **GAZPROM LIQUEFIED GAS LLC**

# Head of the Legal Dept / Mr. Ivanov Leonid YUrevich

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