

ООО "АРКОНА ОИЛ ТРЕЙДЕРС"

Адрес: 443076, Самарская область, город Самара, улица Партизанская, дом 171, помещение 34

Эл. почта: llc-arkona@mail.ru , llc-arkona@list.ru

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Тел/WhatsApp: +7 (925) 035 85 -29

ИНН: 6318023762 / КПП: 631801001

SOFT CORPORATE OFFER

We LLC ARKONA OIL TRADERS is an autonomous organization which works to ensure reliable and clean energy for its on behalf of the seller/Refinery company with full legal responsibility under the penalty of perjury with Full corporate responsibility with the giving terms and condition stated in this offer to confirm our readiness and to execute a Sales & purchase Agreement with the end buyer, with the ability to supply the following commodities according to the terms and conditions stipulated in this soft corporate offer.

Product Origin:	Russia/kazakhstan
Quality:	Export Standard
Loading Ports:	Novorossiysk/ Houston/ Vladivostok, Port of Kuryk / Kashagan Field Rotterdam.
Incoterms:	FOB/CIF
Insurance:	Paid by Seller, Covering 110% Of Shipment Value
Performance Bond:	2% PB
Commissions:	\$10 Per Mt (\$4 Per Bbl) Payable by Seller
Payment Terms:	Irrevocable LC, T/T Telegraphic Transfer, BG Or SBLC MT760, MT103 Block Funds, Established By A Top Prime Bank for 100% Invoice Value, Payable at Sight Against Shipment Document.

PRODUCTS AVAILABLE:

D2 DIESEL GAS OIL L-02-62 GOST 305-82

Quantity: 50,000 – 400,000 Metric Tons

Price FOB: Gross \$ 440.00 USD/430.00 USD NET

Delivery Port: Rotterdam/ Kashagan Field

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LIQUIDIFIED PETROLEUM GAS

Quantity: 20,000 – 400,000 Metric Tons.

Price CIF: Gross \$ 394.00 USD/\$384 .00 USD NET

Delivery Port: Rotterdam/ Kashagan Field / Vladivostok

AVIATION KEROSENE COLONIAL GRADE 54 JET FUEL

Quantity: 1,000,000 – 3,000,000 Barrels

Price FOB: Gross \$ 98.00 USD/\$94 .00 USD NET

Delivery Port: Rotterdam/ Kashagan Field

VIRGIN DIESEL D6 OIL

Quantity: 50,000,000 – 300,000,000 Gallons

Price FOB: Gross 88 cents/ 82 cents NET

Delivery Port: Rotterdam / Kashagan Field

RUSIAN AUTOMATIVE GAS OIL

Quantity: 50,000 – 500,000 Metric Tons

Price CIF: Gross \$500.00 USD/\$490 .00 USD NET

Delivery Port: Rotterdam/ Kashagan Field / Vladivostok

LIQUIDIFIED NATURAL GAS

Quantity: 100,000 – 800,000 Metric Tons

Price: Gross \$ 485.00 USD/\$475 .00 USD NET

Delivery Port: Rotterdam/ Kashagan Field / Vladivostok.

F.O.B TRANSACTIONS AND BANKING PROCEDURE

1. Buyer issues ICPO addressed to seller/refinery mandate along with TSA.
2. Seller issues commercial invoice, buyer signs and returns back to the seller within the validity period stipulated in the commercial invoice.
3. Seller verifies buyer tank farm and if approved, seller Proceed to request for invoice of Four (4) days payment remittance; Seller leases the buyer tank farm for 4 days only and buyer leases his tank farm for One (1) day for tank farm to issue 5 days TSR; Seller also issues injection schedule upon buyer tank farm receiving payment and issuance of the TSR and seller proceeds to inject the product into the leased tank storage.

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4. Upon successful injection, the seller releases the following PPOP documents to the buyer:

- Product Certificate Of Origin.
- Authorization To Sale And Collect (ATSC)
- Product Passport.
- Dip Test Authorization,
- Injection Report

NCNDA/IMFPA will be signed by all Intermediaries involved in The transaction.

5. Upon buyer receipt of the PPOP, the buyer inspects the product with an SGS agent or equivalent.

6. After the buyer's successful dip test on the product, the buyer makes the payment for the total value of the product via MT103/TT wire.

7. Upon seller receiving the payment for the product from the buyer, seller issues to the buyer the title ownership of the product and all exportation documents of the product.

8. Buyer lifts the product with its vessel tanker, the seller pays all.

9. Intermediaries involved in the transaction and send SPA to the buyer for one year subsequently monthly shipments continue as per terms a of the contract.

CIF TRANSACTION AND SHIPPING PROCEDURES

1. Buyer issues ICPO must be with buyer company letterhead.

2. Seller issues Draft Contract (open for any amendments) to Buyer. Buyer signs, seals and returns the Draft Contract to Seller for final endorsement. Seller gives Partial proof of products.

- Seller Irrevocable Commitment to Supply
- Statement of availability of product
- Certificate of origin
- Commercial invoice for the first value shipment.

3. Within 7 banking days, Buyer's bank sends Irrevocable Operative SBLC via MT760 or DLC via MT700 according to seller's fiduciary bank verbiage to seller nominated fiduciary offshore bank account for first month shipment. should buyer fail to issue payment instrument within 7 banking days, buyer will make cash deposit of \$320,000 USD by TT wire transfer for security guarantee to enable seller charter vessel and commence shipment, and this payment will be deducted from the total cost of product after inspection at discharge port, or legal action will be taken against buyer for default.

4. Seller's Bank Issues Full POP Documents to the Buyer's Bank alongside with 2% Performance Bond (PB 2%).

- Copy of license to export, issued by the department of the Ministry of Energy.
- Copy of Approval to Export, issued by the Ministry of Justice.

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- Copy of statement of availability of the product.
 - Copy of the refinery commitment to produce
 - Copy of Transnet contract to transport the product to the loading port.
 - Copy of the port storage agreement
 - Copy of the charter party agreement to transport the product to discharge port.
 - Copy of Vessel Questionnaire 88.
 - Copy of Bill of Lading.
 - SGS Report at loading port.
 - Dip test Authorization (DTA) & ATB
 - NOR /ETA
 - Certificate of Ownership Transfer
 - Allocation Transaction Passport Code Certificate (ATPCC) by Ministry of Energy.
5. Shipment commences as per signed contract delivery schedule and the shipment should arrive at Buyer's discharge port within 5-24 days. The SGS inspection will be borne by the Seller at the loading seaport and Buyer at the unloading seaport

Approved by:



On behalf of LLC Arkona Oil Traders

Director: Alexander Smorodinov

Address: 443076, Samara Region, City Of Samara, Partizanskaya
Street, Building 171, Room 34.