

ООО "РЭДИССОН"

Юридический адрес: 420132, ТАТАРСТАН РЕСП, КАЗАНЬ Г, МАРШАЛА ЧУЙКОВА УЛ, ДОМ 585, ОФИС 214

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ИНН: 1657229705, КПП: 165701001



BP plc/Rocky

TO: BUYERS AND BUYER'S MANDATES

SOFT CORPORATE OFFER

We <ООО REDISSON>, hereby issue this Soft Corporate Offer with given terms and conditions and confirm our readiness and willingness to go straight to Sales Purchase Agreement upon acceptance of our term and conditions stipulated herein for the below products.

This is also to notify all Buyers and Registered Buyer Mandates that prices below can be negotiable due to unstable oil and gas prices in the Market.

PRODUCT DESCRIPTIONS :

COMMISSIONS 50 / 50 FOR BUYER SIDE AND SELLER SIDE PER MT, BBL, GALLON:

RUSSIA D2 - DIESEL GAS LO.2/26 GOST 305-82 CIF/FOB

QUANTITY: MINIMUM: 50,000 MT

: MAXIMUM : 500,000 MT

C.I.F PRICE: \$280 USD NET / \$290 USD GROSS

F.O.B PRICE: \$270 USD NET / \$280 USD GROSS

RUSSIA MAZUT M100 GOST 10585/75 CIF/FOB

QUANTITY: MINIMUM: 50,000 MT

: MAXIMUM : 500,000 MT

C.I.F PRICE: \$200 USD NET / \$210 USD GROSS

F.O.B PRICE: \$190 USD NET / \$200 USD GROSS

RUSSIA AVIATION KEROSENE COLONIAL GRADE JP54 CIF/FOB

QUANTITY: MINIMUM: 1,000,000 BARRELS

: MAXIMUM : 5,000,000 BARRELS

C.I.F PRICE: \$22USD NET / \$24USD GROSS

F.O.B PRICE: \$20USD NET / \$22 USD GROSS

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FOB 'DIP AND PAY FOR RUSSIA', ROTTERDAM, HOUSTON PORTS

1. Buyer issues ICPO+(TSA) and (CP).
2. Seller issues commercial invoice (CI) for the available quantity in the storage tank in Rotterdam .
3. Buyer sign and then return the commercial invoice and ICC Warning Letter with NCNDA/IMFPA signed by all buyer's groups.
4. Seller issues buyer the following POP documents;
 - a) 48 Hours Inspection Report from SGS or EQUIVALENT (**please notes**).
 - b) Quality and Quantity Report.
 - c) Certificate of Conformity
 - d) Commitment to Supply
 - e) Certificate of Origin
 - f) Product Passport
 - g) Tank Storage Receipt
5. Buyer verify documents.
6. Within 24Hours successful verification buyer provides his Tank storage receipt (TSR) Tank Storage Receipt.
7. Seller commences the injection immediately into buyer's tank and issues the title of Ownership Certificate to Buyer Followed by All Export Documentation.
8. Buyer Makes Payment By MT103 or TT Wire transfer and seller pay to mandates

COST INSURANCE FREIGHT PROCEDURE (CIF)

1. BUYER ACCEPTS SELLER'S PROCEDURE AND ISSUE ICPO WITH THE FOLLOWING:
 - a) PORT CLEARANCE CERTIFICATE
 - b) COMPANY PROFILE
 - c) PASSPORT COPY
 - d) ACCEPTANCE LETTER STATING TO ADHERE TO SELLER'S PROCEDURE.
 - e) BANK CONFIRMATION LETTER ISSUED BY BUYER'S BANK
2. SELLER ACKNOWLEDGES BUYER'S ICPO AND ISSUES CONTRACT TO BUYER SALES AND PURCHASE AGREEMENT (SPA) OPEN FOR AMENDMENT, BUYER SIGNS AND RETURN THE CONTRACT TO THE SELLER WITHIN 4 WORKING INTERNATIONAL DAYS.
3. SELLER MAKES THE FINAL SIGNATURE, LEGALIZE THE CONTRACT WITH THE MINISTRY OF ENERGY APPROPRIATE QUARTERS AND SEND TO BUYER AS FINAL APPROVED CONTRACT ALONG WITH BELLOW SOFT PERFORMANCE GUARANTEE PPOP DOCUMENTS.
 - a) COMMITMENT LETTER TO SUPPLY PRODUCT
 - b) EXPORT LICENSE ISSUED BY RUSSIAN MINISTRY OF ENERGY.
 - c) CERTIFICATE OF ORIGIN ISSUED BY RUSSIAN CHAMBERS OF COMMERCE.
 - d) SHIPPING COMPANY NOTICE OF READINESS
 - e) GUARANTEE LETTER FROM REFINERY
 - f) COMMERCIAL INVOICE (CI)

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4. BUYER'S BANK SENDS IRREVOCABLE TRANSFERABLE SBLC VIA MT760 WITHIN 7-9 WORKING DAYS FOR FIRST SHIPMENT'S VALUE TO SELLER'S FINANCIAL BANK TO ENABLE SELLER COMMENCE LOADING OF PRODUCT WITH THE SHIPPING COMPANY AND RELEASE FULL SET OF POP DOCUMENTS AFTER LOADING VIA BANK TO BANK SWIFT WITHIN 7-9 WORKING DAYS. IF BUYER FAILS TO ISSUE MT760/SBLC WITHIN 7-9 WORKING DAYS, IN ALTERNATIVE BUYER PAY'S VIA "T/T" "\$450,000 USD" AS GUARANTEE PERFORMANCE WITHIN 72 HOURS WHICH WILL BE DEDUCTED FROM THE PRODUCT FACE VALUE WHEN FINAL PAYMENT IS MADE.
5. SELLER'S BANK ISSUES OPERATIVE 2% PB IN FAVOUR OF BUYER'S BANK ACCOUNT WITHIN 3 WORKING DAYS, WHICH IS SUBMITTED AND DETAILED IN THE MUTUALLY AGREED SIGNED CONTRACT.
6. UPON SELLER BANK SUCCESSFUL EXCHANGE OF INSTRUMENT METHOD WITH BUYER'S BANK OR ALTERNATIVE "T/T" PAYMENT OF \$450,000 PAID IF BUYER FAILED TO ISSUE INSTRUMENT WITHIN THE STIPULATED TIME FRAME, SELLER LOADS PRODUCT WITHIN 7 WORKING INTERNATIONAL DAYS AND SEND POP DOCUMENTS IN BUYER'S COMPANY NAME TO BUYER VIA BANK TO BANK AND A COPY VIA EMAIL TO BUYER AND REPRESENTATIVE. (8 SETS BELLOW)
 - a) CERTIFICATE OF INCORPORATION
 - b) PRODUCT PASSPORT
 - c) COMMERCIAL INVOICE
 - d) COMPANY TAX PAYER CERTIFICATE
 - e) FRESH Q&Q REPORT
 - f) TANK RECEIPT
 - g) Q88 AND QUALITY SPECIFICATION
 - h) BILL OF LADING
7. BUYER NOTIFIES SELLER BY OFFICIAL WRITTEN NOTICE OF HIS BANK RECEIVING SELLER'S POP DOCUMENTS WHILST SELLER SENDS TO BUYER THE REGISTERED HARD COPY OF THE CONTRACT THROUGH COURIER SERVICE WITHIN 3 WORKING DAYS.
8. SHIPMENT COMMENCES AS SCHEDULED IN THE CONTRACT AND UPON ARRIVAL OF THE CARGO AT THE DISCHARGE PORT, BUYER'S INSPECTION TEAM CARRY OUT CIQ OR EQUIVALENT INSPECTION TO ASCERTAIN QUALITY AND QUANTITY
9. PRODUCT IS DISCHARGED AFTER SUCCESSFUL INSPECTION INTO BUYER'S STORAGE FACILITY, SELLER TRANSFERS TITLE OF OWNERSHIP TO BUYER, BUYER'S BANK RELEASE PAYMENT FOR TOTAL VALUE OF THE PRODUCT TO SELLER'S BANK WITHIN 72 HOURS BY TT MT 103. SELLER SHALL PAY ALL PARTIES INVOLVED THEIR COMMISSION BY T/T WITHIN 2 WORKING DAYS.
10. SECOND AND SUCCEEDING SHIPMENTS CONTINUES



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АГАРОВ АНАТОЛЕВИЧ